

**CITY OF SAN ANTONIO  
PURCHASING & GENERAL SERVICES DEPARTMENT  
CITY COUNCIL AGENDA MEMORANDUM**

**TO:** Mayor and City Council

**FROM:** Janie B. Cantu, Director of Purchasing & General Services

**SUBJECT:** Annual Contracts for Fiscal Year 2005-2006

**DATE:** June 2, 2005

**SUMMARY & RECOMMENDATION**

The attached tabulations of bids is hereby submitted for council consideration and action. Annually at this time, bids are requested for various materials, parts and services. This ordinance includes contracts for Hyster/Hypac Roller and JCB Tractor loader backhoe parts & service, Spartan Motor Parts & Service, Simon LTI aerial ladder truck parts & service, truck mounted liftgate parts & service, wheeled coach ambulance parts, influenza vaccine, Time Manufacturing Versalift aerial tower parts & service, regulatory database information services and herbicides.

Many bids are on a firm, non-escalating basis, while others such as petroleum related items and certain other commodities require escalation of prices during the contract period. Generally, bids reflect small increases over recent prior years, but in many cases reflect decreases.

It is recommended these contracts be approved.

**SECTION I:** The bids in this section are low responsive bids in which award is recommended to the lowest bidder. (8 contracts)

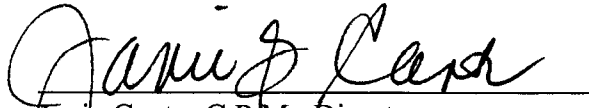
**SECTION II:** The bids in this section are low responsive bids in which award is recommended to bidders other than the lowest bidders because the lowest bids failed to meet City's specifications. (4 contracts)

**POLICY ANALYSIS**

Annual contracts are an efficient method of securing the best prices through volume purchasing and by reducing large amounts of work related to the bid process. This group of contracts represents a portion of approximately 250 annual contracts that will be brought before City Council throughout the remainder of the fiscal year.

**FINANCIAL IMPACT**

Funds are not expended by this ordinance. All expenditures will be in accordance with the FY 2005-2006 budget to be approved by City Council. The combined total estimated amount for contracts listed on this ordinance is approximately \$912,922.



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Janie Cantu, C.P.M., Director  
Purchasing & General Services



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Erik J. Walsh  
Assistant to the City Manager

SECTION I  
COUNCIL, JUNE 2, 2005  
LOW BIDS

SECTION I: LOW BIDS

The bids in this section are low responsive bids in which award is recommended to the lowest bidder.

<u>COMMODITY</u>	<u>MBE</u>	<u>VENDOR</u>
1. Hyster/Hypac Roller and JCB Tractor Loader Backhoe Parts & Service A014-06 10-1-05 through 12-31-06 with two one-year options to extend  This contract will provide the City of San Antonio Fleet Maintenance with equipment, parts and repair services for roller and tractor loader and backhoe utilized for earth moving.		Anderson Machinery Entire Bid Est Amount \$16,993 annually
2. Spartan Motor Parts and Service A302-06 10-1-05 through 3-31-07 with one-year option to extend  This contract will provide the City of San Antonio Fire Department EMS with parts and repairs for EMS vehicles.		Texas Fire Rescue, Inc. Dba Fire Apparatus Specialists Entire Bid Est Amount \$50,000 annually
3. Simon LTI Aerial Ladder Truck Parts & Service A313-06 10-1-05 through 3-31-07 with one-year option to extend  This contract will provide the City of San Antonio Fire Department with parts and repairs services for the aerial ladder fire trucks		Houston Freightliner, Inc. American La France Gulf Coast Entire Bid Est Amount \$75,000 annually
4. Truck Mounted Liftgate Parts & Service A370-06 10-1-05 through 9-30-06 with two one-year options to extend  This contract will provide the City of San Antonio Fleet Operations with repair parts and service for truck liftgates, primarily medium and heavy duty.	WBE/ MBE	Texas Equipment Co. Entire Bid Est Amount \$4,000 annually

SECTION I  
COUNCIL, JUNE 2, 2005  
LOW BIDS

SECTION I: LOW BIDS

The bids in this section are low responsive bids in which award is recommended to the lowest bidder.

<u>COMMODITY</u>	<u>MBE</u>	<u>VENDOR</u>
5. Wheeled Coach Ambulance Parts A783-06 10-1-05 through 3-31-07 with two one-year options to extend  This contract will provide the City of San Antonio Fire Department EMS with parts and repair services for EMS ambulances.		Wheeled Coach Industries Entire Bid Est Amount \$40,000 annually
6. Influenza Vaccine A827-05 Upon Award through 2-28-06  This contract will provide the City of San Antonio Health Department with influenza type vaccine which includes Pneumococcal for Pneumonia.		Sanofi Pasteur, Inc. Entire Bid Est Amount \$513,437 annually
7. Time Mfr. Versalift Aerial Tower Parts and Service A865-06 10-1-05 through 9-30-06 with two one-year options to extend  This contract will provide the City of San Antonio Public Works Traffic Division with parts and service for aerial lifts used by Traffic Operations.	MBE	UTEC West Entire Bid Est Amount \$25,000 annually
8. Regulatory Database Information Services A1023-06 Upon Award through 9-30-06 With two one-year options to extend  This contract will provide the City of San Antonio Environmental Services Department with environmental database compliance and environmentally related material as necessary to conduct a records search for Phase I Environmental Site Assessment.		Banks Information Solutions, Inc. Entire Bid Est Amount \$78,975 annually

# City of San Antonio Bid Tabulation

Opened: April 26, 2005		Anderson Machinery San Antonio, Inc. PO Box 200380  San Antonio, TX 78220
For: Annual Contract for Hyster/Hypac Roller and J.C.B. Tractor Loader Backhoe Parts & Service		
A014-06	TC	
Item	Description	
1	Hyster/Hypac Roller Parts Percent of Discount Offered Product identification Type Price Schedule Price Schedule Number Date of Price Schedule Price Schedule Column on which discount is based	16% HE Dealer 050705 5/21/04 Distributor
2	J.C.B. Tractor Loader Backhoe Parts Percent of Discount Offered Product identification Type Price Schedule Price Schedule Number Date of Price Schedule Price Schedule Column on which discount is based	16% JC Dealer 9804/0535 12/10/04 Distributor
3	Labor and Service Labor Rate per Hour Mileage Charge per Mile  Parts Delivery  Terms	 \$75.00 \$2.00  2 Days  Net 30
Estimated Annual Total		\$16,993.40

## City of San Antonio Bid Tabulation

Opened: April 25, 2005		Texas Fire Rescue, Inc. dba Fire Apparatus Specialists 1215 Mississippi South Houston, TX 77587
For: Annual Contract for Spartan Motor Parts & Service		
A302-06	TC	
Item	Description	
1	Spartan Motor Parts Percent of Discount Offered Product identification Type Price Schedule	0% Spartan Motor Cost + 20%
2	Labor and Service Labor Rate per Hour Mileage Charge per Mile  Parts Delivery  Terms	 \$75.00 \$0.40  4 Days  Net 30
Estimated Annual Total		\$50,000.00

# City of San Antonio Bid Tabulation

Opened: April 25, 2005		Houston Freightliner, Inc. American LaFrance Gulf Coast 9550 North Loop East
For: Annual Contract for Simon LTI Aerial Ladder Truck Parts & Service		
A313-06 TC		Houston, TX 77029
Item	Description	
1	Simon LTI Aerial Ladder Truck Parts Percent of Discount Offered Product identification Type Price Schedule Price Schedule Column on which discount is based	15% Simon LTI List List
2	Labor and Service Labor Rate per Hour Mileage Charge per Mile  Parts Delivery  Terms	 \$75.00 \$0.85  3 Days  Net 30
Estimated Annual Total		\$75,000.00

# City of San Antonio Bid Tabulation

Opened: April 25, 2005		Texas Equipment Co.		Terex Utilities	
For: Annual Contract for Truck Mounted Liftgate Parts & Service		7490 FM 1560		142 Gembler Rd.	
A370-06 PR		San Antonio TX 78254		San Antonio TX 78219	
Item #	Item Description				
1	Eagle Liftgate Parts	Cost + 20%		Net	
	Percent of discount offered	Eagle		Eagle	
	Product identification	Distributor		Net	
	Type price schedule	6/1/1995		8/2/2004	
	Date of price schedule	Distributor Cost		N/A	
	Price schedule column on which discount is based				
2	Tommy Liftgate Parts	Cost + 20%		No Bid	
	Percent of discount offered	Tommy Gate			
	Product identification	Distributor			
	Type price schedule	4/1/1999			
	Date of price schedule	Distributor Cost			
	Price schedule column on which discount is based				
3	Delete				
4	Todco/Theiman Liftgate Parts	10%		No Bid	
	Percent of discount offered	Thieman			
	Product identification	Dealer			
	Type price schedule	MP37339			
	Price schedule number	7/7/1996			
	Date of price schedule	List			
	Price schedule column on which discount is based				
5	Labor and Service				
	Labor rate per hour	\$45.00		\$68.00	
	Mileage charge per mile	\$1.00		N/A	
	Parts available for pick-up	1-5 Days		4 Days	
	Terms	Net 20		Net 30	
Estimated Annual Total		\$4,000.00			



# City of San Antonio Bid Tabulation

Opened: April 25, 2005		Wheeled Coach Industries 2737 N. Forsyth Road Winter Park, FL 32792
For: Annual Contract for Wheeled Coach Ambulance Parts		
A783-06	TC	
Item	Description	
1	Wheeled Coach Ambulance Parts Percent of Discount Offered Product identification Type Price Schedule Date of Price Schedule Price Schedule Column on which discount is based  Parts Delivery  Terms	30% Wheeled Coach Industries Service Center Discount 4/21/05 Retail Price  3 - 7 Days  Net 30
Estimated Annual Total		\$40,000.00

CITY OF SAN ANTONIO  
BID TABULATION

ANNUAL CONTRACT FOR: INFLUENZA VACCINE

State OF Texas Automated Term Contract (269-N3)  
Upon Award through February 28, 2006

Sanofi Pasteur, Inc.  
Attn: Customer Account Manager  
Discovery Drive  
Swiftwater, PA 18370-0187

1. Trivalent Influenza Vaccine, Pre-filled Syringe (PFS) Split, 10/Box, Fluzone # 49281-374-11 Commodity Code: 269-80-60488-3	\$164.90 per Pkg.
20 Packages - Estimated Annual Total	\$3,298.00
2. Virus Influenza Vaccine, Split, 5 Mil., 10 Dose Vial, Fluzone # 49281-376-15 Commodity Code: 269-80-60510-4	\$96.52. per vial
4,850 vials – Estimated Annual Total	\$468,122.00
3. Pediatric Virus Vaccine, Split, .25ML Single Dose Syringe 10 Luer-Lock Syringe 10 per Package (Needle not Provided) Fluzone- # 49281-005-25 Commodity Code: 269-80-60265-5	\$120.05 per Pkg.
300 Package – Estimated Annual Total	\$42,017.50
Estimated Total	\$513,437.50

DS  
A827-05

This contract will provide the City of san Antonio Health Department with influenza type vaccine which includes Pneumococcal for Pneumonia.

# City of San Antonio Bid Tabulation

Opened: May 16, 2005		
For: Annual Contract for Time Mfr. Versalift Aerial Tower Parts & Service		UTEC West
A865-06	MkR	5860 Pfeil Rd.
Item	Item Description	Schertz, TX 78154
1	Time Mfr. Versalift Aerial Tower Parts Percent of discount offered Product identification (Mfr.) Type price schedule (dealer, jobber, etc.) Date of price schedule	Cost + 20% Time Mfr. Manufacturer Selling Price Feb-04
2	Labor and Service Labor rate per hour Milage charge per mile Parts available for pick up  Terms	\$50.00 \$1.50 5 Days  Net 30

CP: 10/1/2005 thru 9/30/2006; 2-1 Yr extensions expires 2008.

TERM: October 1,2005 - September 30,2006 with two one-year extensions.

CONTRACT AMOUNT: Estimated \$ 25,000 for one (1) year, \$ 75,000 for three (3) years.

END USERS: Public Works / Traffic Operations.

SCOPE: This contract will be utilized to provide parts and service for aerial lifts used by Traffic Operations.

Labor has increased from \$ 45.00/hr to \$ 50.00/hr.Milage rate also increased from \$ 1.00/mile to \$ 1.50/mile.

CITY OF SAN ANTONIO  
BID TABULATION

ANNUAL CONTRACT FOR REGULATORY DATABASE INFORMATION SERVICES

Banks Information Solutions, Inc.  
P. O. Box 12851, Capitol Station  
Austin, Texas 78711-2851

<u>ITEM DESCRIPTION</u>	<u>EST. QTY</u>	<u>UNIT COST</u>	<u>EXTENDED COST</u>
Regulatory Database Information			
ASTM Radius Search (range up to ½ mile)	105	\$90.00	\$9,450.00
ASTM Area Search (range 1-500 acres)	60	\$140.00	\$8,400.00
ASTM Area Search (501 + acres)	30	\$175.00	\$5,250.00
ASTM Radius Search/Historical Aerial Combo Pkg.	75	\$145.00	\$10,875.00
ASTM Linear Search (range ½ - 3 miles)	80	\$120.00	\$9,600.00
ASTM Linear Search (range 3 + miles)	20	\$175.00	\$3,500.00
NEPA Package Checklist	30	\$85.00	\$2,550.00
City Directory Search	95	\$90.00	\$8,550.00
USGS Topographic maps	50	\$30.00	\$1,500.00
Water Well reports	20	\$150.00	\$3,000.00
Oil and Gas Well RRC Reports	5	\$100.00	\$500.00
National Wetlands Inventory (NWI) Wetlands Map	20	\$25.00	\$500.00
Texas Historical Aerials	150	\$10.00	\$1,500.00
Sanborn Fire Insurance Maps	115	\$115.00	\$13,800.00
<b>Estimated Total Cost Annually</b>			<b>\$78,975.00</b>
<b>Estimated Total Contract</b>			<b>\$236,925.00</b>

Contract Period: Upon award and terminating September 30, 2006 with (2) 1 Year Extensions

Terms

Net 30

A1023-06  
DS

SECTION II  
COUNCIL, JUNE 2, 2005  
LOW RESPONSIVE BIDS

SECTION II: LOW BIDS

The bids in this section are low responsive bids in which award is recommended to bidders other than the lowest bidders because the lowest bids failed to meet City's specifications

<u>COMMODITY</u>	<u>MBE</u>	<u>VENDOR</u>
1. Herbicides A828-06 10-1-05 through 9-30-07 with one-year option to extend		Helena Chemical Items 1, 3, 4, 8-11 Est Amount \$31,767 annually
This contract will provide the City of San Antonio with herbicides for control of noxious vegetation throughout the City.		Carso, Inc. Item 2 Est Amount \$1,650 annually
		Red River Specialists, Inc. Items 6, 7 Est Amount \$73,100 annually
		Estes, Inc. Item 5 Est Amount \$3,000 annually

# City of San Antonio Bid Tabulation

Opened: May 6, 2005

For: Annual Contract for Herbicides

A828-06

DS/dc

			MLWN	MLWN	MLWN	MLWN	MLWN	MLWN
			Helena Chemical	BWI-Companies	Carso, Inc.	Red River Specialties, Inc	Estes Inc.	Lesco Inc.
			9520 Ridgeline Rd.	P.O. Box 459	404 S. Vine St. P.O. Box 139	P. O. Box 1053	4718 Center Point	1301 E. 9th St Ste. 1300
Item	Description	Estimated Quantity	New Braunfels, TX 78132	Schulenburg, TX 78956	Camargo, IL 61919	Pasadena, TX 77501	San Antonio, TX 78218	Cleveland, OH 44114
1	Herbicide, Soil Active Price per Pound Total price Mfr. Delivery	600 Pounds	\$9.70 \$5,820.00 Dupont 7 Day	\$11.31 \$6,786.00 Dupont 7 days	No Bid	\$9.90 \$5,940.00 Dupont 1-5 Days	\$9.95 \$5,970.00 Dupont 1-3 days	\$10.70 \$6,420.00 BASF 7-10 days
2	Herbicide, Aquatic Weed & Brush Control Price per gallon Total price Mfr. Delivery	75 Gallons	\$40.02 \$3,001.50 Monsanto 7 Day	\$38.10 \$2,857.50 Monsanto 7 Days	\$22.00 \$1,650.00 Albaugh 3 Days	\$28.50 2,137.50 Monsanto 1-5 days	\$35.20 \$2,640.00 Monsanto 1-3 days	\$113.67 \$8,525.25 Syngenta 7-10 Days
3	Herbicide, Garlon 4 Price per gallon Total price Mfr. Delivery	150 Gallons	\$78.74 \$11,811.00 Dow 7 Day	No Bid	No Bid	\$79.25 \$11,887.50 Dow 1-5 Days	\$82.93 \$12,435.00 Dow 1-3 days	NAS \$46.31 \$6,946.50 Lesco 7-10 days
4	Herbicide, Garlon 3A Price per gallon Total price Mfr. Delivery	50 Gallons	\$61.54 \$3,077.00 Dow 7 Day	No Bid	No Bid	\$62.75 \$3,137.50 Dow 1-5 Days	\$64.85 \$3,242.50 Dow 1-3 days	NAS \$42.77 \$2,138.50 Lesco 7-10 Days
5	Herbicide, Perennial Grass & Broadleaf Control Price per Ounce Total price Mfr. Delivery	400 Ounces	\$9.79 \$3,916.00 DuPont 7 Days	No Bid	No Bid	\$9.00 \$3,600.00 Dupont 1-5 days	\$7.50 \$3,000.00 Dupont 1-3 Days	\$70.88 \$28,352.00 Lesco 7-10 Days
6	Herbicide, Broad Spectrum, 30 gallon container Price per gallon Total price Mfr. Delivery	2500 Gallons	\$29.25 \$73,122.50 Monsanto 7 Days	\$31.80 \$79,500.00 Monsanto 7 Days	No Bid	\$27.00 \$67,500.00 Monsanto 1-5 Days	\$29.95 \$74,875.00 Monsanto 1-3 Days	\$39.00 \$97,500.00 Lesco/Monsanto 7-10 Days
7	Herbicide, Broad Spectrum, 2.5 gallon container Price per gallon Total price Mfr. Delivery	200 Gallons	\$32.24 \$6,448.00 Monsanto 7 Days	\$32.62 \$6,524.00 Monsanto 7 days	NAS \$17.00 \$3,400.00 Glystar Pro 3 days	\$28.00 \$5,600.00 Monsanto 1-5 days	\$30.64 \$6,128.00 Monsanto 1-3 days	\$40.75 \$8,150.00 Lesco/Monsanto 7-10 Days
8	Herbicide, Selective Price per quart Total price Mfr. Delivery	140 Quarts	\$39.95 \$5,593.00 Syngenta 7 Days	\$44.40 \$6,216.00 Syngenta 7 Days	No Bid	\$51.00 \$7,140.00 Syngenta 4-7 days	\$44.10 \$6,174.00 Syngenta 1-3 Days	\$53.93 \$7,550.20 Syngenta 7-10 days

# City of San Antonio Bid Tabulation

Opened: May 6, 2005

For: Annual Contract for Herbicides

A828-06

DS/dc

			MLWN	MLWN	MLWN	MLWN	MLWN	MLWN
			Helena Chemical	BWI-Companies	Carso, Inc.	Red River Specialties, Inc	Estes Inc.	Lesco Inc.
			9520 Ridgeline Rd.	P.O. Box 459	404 S. Vine St. P.O. Box 139	P. O. Box 1053	4718 Center Point	1301 E. 9th St Ste. 1300
Item	Description	Estimated Quantity	New Braunfels, TX 78132	Schulenburg, TX 78956	Camargo, IL 61919	Pasadena, TX 77501	San Antonio, TX 78218	Cleveland, OH 44114
9	Herbicide, Post Emergent	15 Gallons						
	Price per gallon		\$245.25	No Bid	No Bid	\$267.00	\$267.00	No Bid
	Total price		\$3,678.75			\$4,005.00	\$4,005.00	
	Mfr.		BASF			BASF	BASF	
	Delivery		7 Days			1-5 days	1-3 days	
10	Herbicide, Pre Emergent	950 Pounds						
	Price per pound		\$1.30	\$1.40	No Bid	\$1.85	\$1.57	\$1.67
	Total price		\$1,234.05	\$1,330.00		\$1,757.50	\$1,491.50	\$1,586.50
	Mfr.		Dow	Dow		Dow	Dow	Dow
	Delivery		7 Days	7 days		2-5 days	1-3 Days	7-10 Days
11	Fungicide, Turf & Ornamental	480 Ounces						
	Price per Ounce		\$1.15	\$1.30	No Bid	\$1.47	\$1.17	\$1.34
	Total price		\$553.20	\$624.00		\$705.60	\$561.60	\$643.20
	Mfr.		Dow	Cleary		Cleary	Cleary	Lesco/BASF
	Delivery		7 Days			3-5 days	1-3 days	7-10 Days
	Terms		Net 30	Net 30	Net 30	Net 30	Net 30	Net 30
Total Estimated Award			\$31,767.00		\$1,650.00	\$73,100.00	\$3,000.00	

Contract Period: 10/1/2005 through 09/30/2007 1 Yr Option to Extend Expires 2008

Contract Amount Amount: Estimated \$109,517.00 for term of contract, with 1 yr extension contract will be \$219,034.00

End Users: Various city Department throught the City

Scope: This contract will provide various City Department with Herbicides for control of noxious vegetation throughout the City.

Carsco, Inc. NAS Item # 7 does not meet active & insert ingredients.

Lesco Inc. NAS Item # 3 does not meet active & insert ingredients. Item # 4 does not meet insert ingredients.