

**CITY OF SAN ANTONIO
PURCHASING & GENERAL SERVICES DEPARTMENT
CITY COUNCIL AGENDA MEMORANDUM**

CONSENT AGENDA
ITEM NO. 13

TO: Mayor and City Council

FROM: Janie B. Cantu, Director of Purchasing & General Services

SUBJECT: Tractors and Mowers

DATE: September 1, 2005

SUMMARY & RECOMMENDATION

This ordinance authorizes the Purchasing & General Services Department to accept the low responsive bids submitted by Alamo Ag-Con Equipment, items 1, 3, 4, 5A, 5b, 6 and 7; and C & M Golf and Grounds Equipment, item 2 to provide the City of San Antonio Parks and Recreation and Public Works Departments with replacement tractor mowers and zero turn mowers for a total of \$529,103.00. Staff recommends approval of this ordinance.

BACKGROUND INFORMATION

A request for sealed bids was issued to purchase tractor mowers and zero turn mowers for the City of San Antonio Parks and Recreation Golf Operations Division and the Public Works Department. A total of fifteen bids were received. The bid submitted by Triple Blade & Steel, Inc. did not meet City specifications. The low qualified bids were submitted by Alamo Ag-Con Equipment, items 1, 3, 4, 5A, 5B, 6 and 7 for a total of \$470,555.00; and C & M Golf and Grounds Equipment, item 2 for a total of \$58,548.00, for a total purchase of \$529,103.00. This bid was advertised in the Daily Commercial Recorder, La Prensa, the San Antonio Observer, the City of San Antonio Purchasing Website, Public Access Channel 21 and Demandstar.com.

This contract will provide the City's equipment fleet with eleven tractors, nineteen mowing decks and seven zero turn radius mower units in accordance with the City's Vehicle Replacement Program. It is estimated that the equipment purchased under this contract will be replaced in 5 - 10 years. Retired units will be traded-in as new equipment is placed into service.

POLICY ANALYSIS

The City of San Antonio maintains parks, cemeteries, medians, golf courses, fields and other properties that require vegetation control throughout the City. This equipment will be utilized by City staff to ensure proper maintenance and upkeep of City owned properties in a safe and timely manner.

FISCAL IMPACT

The total cost of this contract is \$529,103.00. Funding will be from the Equipment Renewal and Replacement Fund. All expenditures will be in accordance with the FY2004-2005 Budget approved by City Council.

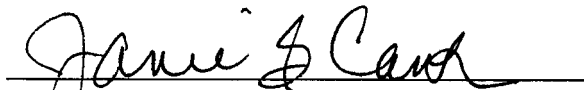
COORDINATION

This item has been coordinated with the City of San Antonio Parks & Recreation Department and the Public Works Department.

SUPPLEMENTAL INFORMATION

This contract was developed utilizing the formal competitive bid process; therefore, an Ethics Disclosure Form is not required.

The City of San Antonio Purchasing Department advertises bids in the Daily Commercial Recorder, La Prensa, The San Antonio Observer, and the San Antonio Express-News. This office also advertises bids on Public Access Channel 21, the Purchasing Website and utilizes the services of Demandstar.com to notify registered vendors of City bids.



Jamie B. Cantu, C.P.M., Director
Purchasing & General Services



Erik J. Walsh
Assistant to the City Manager

City of San Antonio Bid Tabulation

Opened: July 12, 2005 For: Tractor Mowers		MSWN	MSWN	MSWN	FSWN	FSWN Bid# 1	FSWN Bid# 2	FSWN Bid# 3	FSSN Bid# 1	FSSN Bid# 2	FSSN	MLWN Bid #1
05-092 DG		Alamo Ag-Con Equipment 2940 S.E. Loop 410	C&M Golf and Grounds Equipment 13250 Lookout Rd.	Anderson Machinery San Antonio 9415 N.E. Loop 410	Coridor Communications Group, Inc. dba Andy's Repairs 303 Elm St.	DeWinne Equipment Co. 11002 Bandera Rd.	DeWinne Equipment Co. 11002 Bandera Rd.	DeWinne Equipment Co. 11002 Bandera Rd.	John & Ernie's Inc. 1915 Lockhill Selma Rd.	John & Ernie's Inc. 1915 Lockhill Selma Rd.	John H. Sorola 523 W. Cypress	Menco, Inc. 115 Braniff Drive
Item	Description	San Antonio TX 78222	San Antonio TX 78233	San Antonio TX 78219	New Braunfels TX 78130	San Antonio TX 78250	San Antonio TX 78250	San Antonio TX 78250	San Antonio TX 78213	San Antonio TX 78213	San Antonio TX 78212	San Antonio TX 78216
1	6 Each - Tractors, Utility, Low Profile Price Each	\$19,738.00	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	Price Total	\$118,428.00										
	Less Trade-In Unit #2223	\$19,500.00										
	Less Trade-In Unit #2226	\$0.00										
	Less Trade-In Unit #2228	\$0.00										
	Less Trade-In Unit #2231	\$0.00										
	Less Trade-In Unit #2254	\$0.00										
	Less Trade-In Unit #2299	\$0.00										
	Total Less Trade-Ins	\$98,928.00										
	Make	New Holland										
	Model	TT55										
	Delivery	150 Days										
1A	Deleted											
2	3 Each - Mowers, 5/7 Ram Lift 5 Gang Price Each	NO BID	\$19,516.00	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	Price Total		\$58,548.00									
	Make		Jacobsen									
	Model		5/7 Ram Lift MDL 74670									
	Delivery		15-30 Days									
3	3 Each - 16' Finish Flex Mower Price Each	\$11,210.00	\$15,181.00	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	Price Total	\$33,630.00	\$45,543.00									
	Make	Befco	Landpride									
	Model	417SFL	AFM 4016									
	Delivery	60 Days	15-30 Days									

City of San Antonio Bid Tabulation

Opened: July 12, 2005		Item	Description	4														5A														
For: Tractor Mowers				05-092	DG	7 Each - Zero-Turn Mowers, Out Front 60" Deck, for Industrial Use	Price Each	Total Less Trade-Ins	Make	Model	Delivery	4 Each - Tractors, Utility	Price Each	Total Less Trade-Ins	Make	Model	Delivery	Price Each	Total Less Trade-Ins	Make	Model	Delivery										
MSWN	Alamo Ag-Con Equipment	San Antonio	2940 S.E. Loop 410	TX 78222		\$10,045.00	\$70,315.00	\$16,300.00	\$7,000.00	\$3,500.00	\$3,500.00	\$750.00	\$2,200.00	\$2,200.00	\$2,200.00	\$0.00	\$0.00	\$0.00	\$54,015.00	Exmark	L27DD604	4 Days	\$37,390.00	\$149,560.00	\$39,500.00	\$0.00	\$0.00	\$0.00	\$110,060.00	New Holland	TL100A	120 Days
MSWN	C&M Golf and Grounds Equipment	San Antonio	13250 Lookout Rd.	TX 78233		\$13,680.00	\$95,760.00	\$7,000.00	\$7,000.00	\$3,500.00	\$3,500.00	\$750.00	\$2,200.00	\$2,200.00	\$2,200.00	\$0.00	\$0.00	\$0.00	\$75,160.00	SCAG	Sabre Tooth Tiger STT61A-31BSD	15-30 Days	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	
MSWN	Anderson Machinery San Antonio	San Antonio	9415 N.E. Loop 410	TX 78219		NO BID																										
FSWN	Corridor Communications Group, Inc. dba Andy's Repairs	New Braunfels	303 Elm St.	TX 78130		\$9,750.00	\$68,250.00	\$3,500.00	\$3,500.00	\$3,500.00	\$750.00	\$750.00	\$750.00	\$750.00	\$500.00	\$500.00	\$500.00	\$64,693.00	Exmark	L277DD604	10 Days	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	
FSWN	DeWanne Equipment Co.	San Antonio	11002 Bandera Rd.	TX 78250		\$9,599.00	\$67,193.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$88,493.00	Fertis	IS4500ZBV35/72	30 Days	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	
FSWN	DeWanne Equipment Co.	San Antonio	11002 Bandera Rd.	TX 78250		\$10,949.00	\$76,643.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$74,143.00	Fertis	IS4500ZCZ8d/61	30 Days	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	
FSWN	DeWanne Equipment Co.	San Antonio	11002 Bandera Rd.	TX 78250		\$12,999.00	\$90,993.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$500.00	\$88,493.00	Fertis	IS5000Z/C31d w/5000/72	30 Days	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	
FSWN	John & Emie's Inc.	San Antonio	1915 Lockhill Selma Rd.	TX 78213		\$10,399.00	\$72,793.00	\$250.00	\$250.00	\$250.00	\$250.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$71,993.00	Exmark	L277DD604	2-3 Days	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	
FSWN	John & Emie's Inc.	San Antonio	1915 Lockhill Selma Rd.	TX 78213		\$10,699.00	\$74,893.00	\$250.00	\$250.00	\$250.00	\$250.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$100.00	\$74,093.00	Toro Z587-D	74-268	4-5 Days	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	
FSWN	John H. Sorola	San Antonio	523 W. Cypress	TX 78212		\$9,960.00	\$69,720.00	\$1,800.00	\$1,800.00	\$1,800.00	\$200.00	\$400.00	\$1,500.00	\$100.00	\$100.00	\$100.00	\$65,720.00	Exmark L277DD604 w/ MK604Q Mulch Kit	15 Days	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	
MLWN	Meneco, Inc.	San Antonio	115 Braniff Drive	TX 78216		\$8,497.00	\$59,479.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$59,479.00	Gravelly 992090/Promaster-260Z	15 Days	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	

City of San Antonio Bid Tabulation

Opened: July 12, 2005 For: Tractor Mowers		MSWN	MSWN	MSWN	FSWN	FSWN Bid# 1	FSWN Bid# 2	FSWN Bid# 3	FSSN Bid# 1	FSSN Bid# 2	FSSN	MLWN Bid #1
05-092 DG		Alamo Ag-Con Equipment	C&M Golf and Grounds Equipment	Anderson Machinery San Antonio	Corridor Communications Group, Inc. dba Andy's Repairs	DeWinne Equipment Co.	DeWinne Equipment Co.	DeWinne Equipment Co.	John & Ernie's Inc.	John & Ernie's Inc.	John H. Sorola	Menco, Inc.
		2940 S.E. Loop 410	13250 Lookout Rd.	9415 N.E. Loop 410	303 Elm St.	11002 Bandera Rd.	11002 Bandera Rd.	11002 Bandera Rd.	1915 Lockhill Selma Rd.	1915 Lockhill Selma Rd.	523 W. Cypress	115 Braniff Drive
Item	Description	San Antonio TX 78222	San Antonio TX 78233	San Antonio TX 78219	New Braunfels TX 78130	San Antonio TX 78250	San Antonio TX 78250	San Antonio TX 78250	San Antonio TX 78213	San Antonio TX 78213	San Antonio TX 78212	San Antonio TX 78216
5B	1 Each - Tractors, Utility, Four Wheel Drive Price Each	\$45,331.00	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	Price Total	\$45,331.00										
	Less Trade-In Unit #969	\$15,000.00										
	Total Less Trade-In	\$30,331.00										
	Make	New Holland										
	Model	TL100A										
	Delivery	120 Days										
6	1 Each - Mowers, 84" Price Each	\$7,935.00	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	Price Total	\$7,935.00										
	Make	ALFA										
	Model	BP2000										
	Delivery	90 Days										
7	12 Each - Mowers, 15' Batwing Price Each	\$11,388.00	NO BID	\$13,395.00	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	Price Total	\$136,656.00		\$160,740.00								
	Less Trade-In Unit #2870	\$1,000.00		\$2,588.00								
	Total Less Trade-In	\$135,656.00		\$158,152.00								
	Make	Alamo Industrial		TIGER								
	Model	Eagle 15		TWR-180C								
	Delivery	60 Days		45-75 Days								
	Terms	Net 30	Net 30	Net 20	1/2%-10	1%-10	1%-10	1%-10	Net 30	Net 30	Net 30	Net 30
	Totals	\$470,555.00	\$179,251.00	\$158,152.00	\$59,000.00	\$64,693.00	\$74,143.00	\$88,493.00	\$71,993.00	\$74,093.00	\$65,720.00	\$59,479.00
Estimated Total Award:		\$470,555.00	\$58,548.00									
No Bids: Lesco, Inc.												

City of San Antonio Bid Tabulation

Opened: July 12, 2005 For: Tractor Mowers		MLWN Bid #2	MLWN	MLWN	MSWN
05-092 DG		Menco, Inc. 115 Braniff Drive	Moridge Manufacturing, Inc. P.O. Box 810	Professional Turf Products, LP. 5026 Service Center Dr.	Triple Blade & Steel, Inc. P.O. Box 1971
Item	Description	San Antonio TX 78216	Moundridge KS 67107	San Antonio TX 78218	Fomey TX 75126
1	6 Each - Tractors, Utility, Low Profile Price Each Price Total Less Trade-In Unit #2223 Less Trade-In Unit #2226 Less Trade-In Unit #2228 Less Trade-In Unit #2231 Less Trade-In Unit #2254 Less Trade-In Unit #2299 Total Less Trade-Ins Make Model Delivery	NO BID	NO BID	NO BID	NAS NO BID
1A	Deleted				
2	3 Each - Mowers, 5/7 Ram Lift 5 Gang Price Each Price Total Make Model Delivery	NO BID	NO BID	\$17,884.00 \$53,652.00 Toro 33455/01007/01304 20-30 Days	NO BID
3	3 Each - 16' Finish Flex Mower Price Each Price Total Make Model Delivery	NO BID	NO BID	\$10,647.00 \$31,941.00 Progressive TD65 20-30 Days	NO BID

City of San Antonio Bid Tabulation

Opened: July 12, 2005 For: Tractor Mowers		MLWN Bid #2	MLWN	MLWN	MSWN
05-092 DG		Menco, Inc. 115 Braniff Drive	Moridge Manufacturing, Inc. P.O. Box 810	Professional Turf Products, LP. 5026 Service Center Dr.	Triple Blade & Steel, Inc. P.O. Box 1971
Item	Description	San Antonio TX 78216	Moundridge KS 67107	San Antonio TX 78218	Forney TX 75126
4	7 Each - Zero-Turn Mowers, Out Front 60" Deck, for Industrial Use Price Each	\$11,397.00	\$9,597.00	\$10,400.00	NO BID
	Price Total	\$79,779.00	\$67,179.00	\$72,800.00	
	Less Trade-In Unit #2396	\$0.00	\$500.00	\$0.00	
	Less Trade-In Unit #2397	\$0.00	\$500.00	\$0.00	
	Less Trade-In Unit #2867	\$0.00	\$500.00	\$0.00	
	Less Trade-In Unit #2868	\$0.00	\$500.00	\$0.00	
	Less Trade-In Unit #2869	\$0.00	\$500.00	\$0.00	
	Total Less Trade-Ins	\$79,779.00	\$64,679.00	\$72,800.00	
	Make	Gravely	Grasshopper	Toro	
	Model	992061/Promaster- 272Z	428D161	74268	
	Delivery	15 Days	20 Days	20-30 Days	
5A	4 Each - Tractors, Utility Price Each	NO BID	NO BID	NO BID	NO BID
	Price Total				
	Less Trade-In Unit #2399				
	Less Trade-In Unit #942				
	Less Trade-In Unit #943				
	Less Trade-In Unit #950				
	Total Less Trade-Ins				
	Make				
	Model				
	Delivery				

City of San Antonio Bid Tabulation

Opened: July 12, 2005 For: Tractor Mowers		MLWN Bid #2	MLWN	MLWN	MSWN
05-092 DG		Menco, Inc. 115 Braniff Drive San Antonio TX 78216	Moridge Manufacturing, Inc. P.O. Box 810 Moundridge KS 67107	Professional Turf Products, LP. 5026 Service Center Dr. San Antonio TX 78218	Triple Blade & Steel, Inc. P.O. Box 1971 Fomey TX 75126
Item	Description				
5B	1 Each - Tractors, Utility, Four Wheel Drive Price Each Price Total Less Trade-In Unit #969 Total Less Trade-In Make Model Delivery	NO BID	NO BID	NO BID	NO BID
6	1 Each - Mowers, 84" Price Each Price Total Make Model Delivery	NO BID	NO BID	NO BID	NO BID
7	12 Each - Mowers, 15' Batwing Price Each Price Total Less Trade-In Unit #2870 Total Less Trade-In Make Model Delivery Terms Totals	NO BID	NO BID	NO BID	\$9,756.00 \$117,072.00 \$0.00 \$117,072.00 Modern Predator 15' Batwing 30 Days Net 30 \$117,072.00
Estimated Total Award:					
No Bids: Lesco, Inc.					