

**CITY OF SAN ANTONIO  
PURCHASING & GENERAL SERVICES DEPARTMENT  
CITY COUNCIL AGENDA MEMORANDUM**

**CONSENT AGENDA**

MEMO NO. 7

**TO:** Mayor and City Council

**FROM:** Janie B. Cantu, Director of Purchasing & General Services

**SUBJECT:** Annual Contracts for Fiscal Year 2005-2006

**DATE:** September 8, 2005

**SUMMARY & RECOMMENDATION**

The attached tabulations of bids is hereby submitted for council consideration and action. Annually at this time, bids are requested for various materials, parts and services. This ordinance includes contracts for promotional textbooks; automotive shop equipment parts & service; acrylic waterborne traffic paint; lexan materials for glass repairs; Online Computer Library Center (OCLC) automated cataloging service; Cairns and Brother matte finish helmets and repair parts; disposable blankets; police vehicle graphic kits; high performance pavement marking tape; dust control service; and pet food.

Many bids are on a firm, non-escalating basis, while others such as petroleum related items and certain other commodities require escalation of prices during the contract period. Generally, bids reflect small increases over recent prior years, but in many cases reflect decreases.

It is recommended these contracts be approved.

**SECTION I:** The bids in this section are a single source of supply bids. (1 contract)

**SECTION II:** The bids in this section are low responsive bids in which award is recommended to the lowest bidder. (10 contracts)

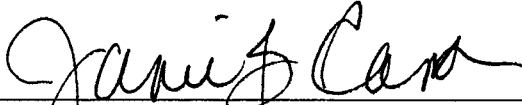
**SECTION III:** The bids in this section are low responsive bids in which award is recommended to bidders other than the lowest bidders because the lowest bids failed to meet City's specifications. (3 contracts)

**POLICY ANALYSIS**

Annual contracts are an efficient method of securing the best prices through volume purchasing and by reducing large amounts of work related to the bid process. This group of contracts represents a portion of approximately 250 annual contracts that will be brought before City Council throughout the remainder of the fiscal year.

**FINANCIAL IMPACT**

Funds are not expended by this ordinance. All expenditures will be in accordance with the FY 2005-2006 budget to be approved by City Council. The combined total estimated amount for contracts listed on this ordinance is approximately \$470,751.



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Janie Cantu, C.P.M., Director  
Purchasing & General Services



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Erik J. Walsh  
Assistant to the City Manager

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SECTION I  
COUNCIL, SEPTEMBER 8, 2005  
SINGLE SOURCE BIDS

SECTION I: SINGLE SOURCE BIDS

The bids in this section are a single source of supply bids.

<u>COMMODITY</u>	<u>MBE</u>	<u>VENDOR</u>
1. Promotional Textbooks A1069-06-AW Upon Award through 9-30-06		Pearson Education Group Entire Bid Est Amount \$50,038 annually

This contract will provide the City of San Antonio Police Department with textbooks for promotional examinations as required by the Collective Bargaining Agreement between San Antonio Police Officers Assoc. and the City of San Antonio.

CITY OF SAN ANTONIO  
BID TABULATION

ANNUAL CONTRACT FOR: PROMOTIONAL TEXTBOOKS

Pearson Education Group  
200 Old Tappin Road  
Old Tappan, NJ 07657

DESCRIPTION	TOTAL ESTIMATED COST
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PROMOTIONAL TEXTBOOKS	\$50,038.00
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Terms	Net 30
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A1069-06-AW

AW/arw

This purchase will provide textbooks for promotional examinations as required by the Collective Bargaining Agreement between the San Antonio Police Officers' Association and the City of San Antonio (Art. 11, Section 2. B.)

SECTION II  
COUNCIL, SEPTEMBER 8, 2005  
LOW BIDS

SECTION II: LOW BIDS

The bids in this section are low responsive bids in which award is recommended to the lowest bidder.

<u>COMMODITY</u>	<u>MBE</u>	<u>VENDOR</u>
1. Automotive Shop Equipment Parts & Service A199-06-RA 10-1-05 through 12-31-07 with three one year options to extend  This contract will provide the City of San Antonio Fleet Maintenance Operations with parts and service for impact tools, jacks and air compressors.		Sankey Equipment Co., Inc. Items 1, 2, 3, 4, 5, 6, and 9 Est Amount \$8,000 annually  San Antonio Equipment Hydraulic Items 7, 8, 10, 12, and 13 Est Amount \$2,000 annually
2. Acrylic Waterborne Traffic Paint A328-06-DG 10-1-05 through 9-3-06 with two one year options to extend  This contract will provide the City of San Antonio Public Works Traffic Division and Aviation with waterborne traffic paint for street and runway pavement markings.		Allstates Coatings Co. Items 1A, 1B Est Amount \$17,632 annually  Centerline Supply Items 2A, 2B, 2C, 2D Est Amount \$55,980 annually
3. Lexan A329-06-JM 10-1-05 through 9-30-07 with a one year option to extend  This contract will provide the City of San Antonio with lexan which is used for repairs and replacement of windows and doors throughout City facilities.		East End Glass Co., Inc. Entire Bid Est Amount \$10,250 annually
4. OCLC Automated Cataloging A405-06-JH 10-1-05 through 9-30-08  This contract will provide the City of San Antonio Library Department with automated cataloging service.		Amigos Library Services Entire Bid Est Amount \$35,185 annually

SECTION II  
COUNCIL, SEPTEMBER 8, 2005  
LOW BIDS

SECTION II: LOW BIDS

The bids in this section are low responsive bids in which award is recommended to the lowest bidder.

<u>COMMODITY</u>	<u>MBE</u>	<u>VENDOR</u>
5. Cairns and Brother Matte Finish Helmets and Repair Parts A407a-06-DR 10-1-05 through 9-30-06  This contract will provide the City of San Antonio Fire Department Fire Fighting Division with helmets and helmet repair parts. Helmets will be used by fire fighters to protect head, neck and ears from heat.		Casco Entire Bid Est Amount \$34,400 annually
6. Disposable Blankets A773-06-DS Upon Award through 9-30-06 With one year option to extend  This contract will provide the City of San Antonio Fire Department EMS with disposal blankets to patients warm during transport.		Cardinal Health Entire Bid Est Amount \$32,250 annually
7. Police Vehicle Graphic Kits A810-06-DR 10-1-05 through 9-30-07 with one year option to extend  This contract will provide the City of San Antonio Police Department with reflective automobile graphic kits that will be placed on all emergency police vehicles.		S.W. Public Safety Entire Bid Est Amount \$125,760 annually
8. High Performance Pavement Marking Tape A1043-05-DG Upon Award through 9-30-06 With two one year options to extend  This contract will provide the City of San Antonio Public Works Traffic Division with high performance pavement marking tape, symbols, legends for marking City streets.		Advance Traffic Markings Entire Bid Est Amount \$47,185 annually

# City of San Antonio Bid Tabulation

Opened: June 10, 2005  
 For: Annual Contract for Automotive Shop Equipment Parts & Service  
 A199-06-RA MkR

Sankey Equipment Co.  
 Inc.

925 Avenue B

San Antonio,  
 TX 78215

San Antonio Equipment Hydraulic Co.

2328 Blanco Rd.

San Antonio,  
 TX 78212

Item	Description		
1	Weaver Parts Percent of discount offered Product identification (Manufacturer) Type price schedule (dealer, jobber, etc.) Date of price schedule Price schedule column on which discount is based (i.e., distributor, net, wholesale, etc.)	30% Weaver Parts User 07/01/04 User	5% Weaver Jacks List Price N/A List Price
2	Ingersoll-Rand Power Tools Parts Percent of discount offered Product identification (Manufacturer) Type price schedule (dealer, jobber, etc.) Price schedule number Date of price schedule Price schedule column on which discount is based (i.e., distributor, net, wholesale, etc.)	30% Ingersoll Rand Automotive User PL5499 4/2/2005 User	5% Ingersoll Rand List PL 5499 4/2/2005 List
3	Chicago-Pneumatic Parts Percent of discount offered Product identification (Manufacturer) Type price schedule (dealer, jobber, etc.) Price schedule number Date of price schedule Price schedule column on which discount is based (i.e., distributor, net, wholesale, etc.)	25% Chicago Pneumatic User 8940162414 3/1/2005 User	5% Chicago-Pneumatic List AA-59 3/1/2005 List
4	Hein-Werner Parts Percent of discount offered Product identification (Manufacturer) Type price schedule (dealer, jobber, etc.) Date of price schedule Price schedule column on which discount is based (i.e., distributor, net, wholesale, etc.)	25% Lincoln-Blackhawk-Hein Werner-Walker User 1/1/2004 User	0% Hein Werner List N/A List
5	Lincoln/Walker Parts Percent of discount offered Product identification Type price schedule (dealer, jobber, etc.) Date of price schedule Price schedule column on which discount is based (i.e., distributor, net, wholesale, etc.)	25% Lincoln-Blackhawk-Hein Werner-Walker User 1/1/2004 User	0% Lincoln-Walker List N/A List

# City of San Antonio Bid Tabulation

Opened: June 10, 2005  
For: Annual Contract for Automotive Shop Equipment Parts & Service

A199-06-RA

MkR

Sankey Equipment Co.  
Inc.

925 Avenue B

San Antonio,  
TX 78215

San Antonio Equipment Hydraulic Co.

2328 Blanco Rd.

San Antonio,  
TX 78212

Item	Description		
6	Bishman Parts Percent of discount offered Product identification Type price schedule (dealer, jobber, etc.) Price schedule column on which discount is based (i.e., distributor, net, wholesale, etc.)	0% Bishman Dealer List Dealer List	No Bid
7	Ingersoll-Rand Air Compressor Parts Percent of discount offered Product identification (Manufacturer) Type price schedule (dealer, jobber, etc.) Price schedule column on which discount is based (i.e., distributor, net, wholesale, etc.)	15% Ingersoll Rand Dealer List Dealer List	0% * Ingersoll Rand List List
8	Champion Air Compressor Parts Percent of discount offered Product identification (Manufacturer) Type price schedule (dealer, jobber, etc.) Price schedule number Date of price schedule Price schedule column on which discount is based (i.e., distributor, net, wholesale, etc.)	25% Champion Dealer List 12-100 12/14/2004 Dealer List	20% * Champion Parts List 12-100 12/15/2004 List Price
9	Blackhawk Parts Percent of discount offered Product identification (Manufacturer) Type price schedule (dealer, jobber, etc.) Price schedule column on which discount is based (i.e., distributor, net, wholesale, etc.)	25% Lincoln-Blackhawk-Hein Werner-Walker User User	0% / 0% Blackhawk / Omega - Blackhawk List / List List / List
10	Saylor Beall Air Compressor Parts Percent of discount offered Product identification (Manufacturer) Type price schedule (dealer, jobber, etc.) Date of price schedule Price schedule column on which discount is based (i.e., distributor, net, wholesale, etc.)	15% Saylor Beall User List 4/15/2004 User	15% * Saylor Beall List Price Sheet 4/15/2004 List Price



# City of San Antonio Bid Tabulation

Opened: June 10, 2005		Sankey Equipment Co. Inc.		San Antonio Equipment Hydraulic Co.	
For: Annual Contract for Automotive Shop Equipment Parts & Service		925 Avenue B		2328 Blanco Rd.	
A199-06-RA		MkR		San Antonio, TX 78212	
Item	Description	Sankey Equipment Co. Inc.		San Antonio Equipment Hydraulic Co.	
11	DELETED				
12	Norco Equipment Parts Percent of discount offered Product identification (Manufacturer) Type price schedule (dealer, jobber, etc.) Date of price schedule	30% Norco List 10/1/2001		35% Norco List 8/1/2004	
13	DELIVERY AND SERVICE Labor Rate, Per Hour Deliveries for normal wear and specified items Deliveries for other than normal wear and specified items Terms	\$35.00 1 Day 5 Days 1/2% 10 days		\$37.50 1 - 30 Days 1 - 30 Days 1% 10 days	

# City of San Antonio Bid Tabulation

Opened: July 22, 2005						
For: Annual Contract for Acrylic Waterborne Traffic Paint						
A328-06			DG			
			MSWN	MLWN	MLWN	FLWN
			Allstate Coatings Co.	Centerline Supply	Ennis Paint, Inc.	Roadrunner Traffic Supply, Inc.
			P.O. Box 1633	530 Jesse Street	P.O. Box 404	P.O. Box 122837
Item	Description	Est Qty	Gladewater, TX 75647	Grand Praire, TX 75051	Ennis, TX 75120	Ft. Worth, TX 76121
1	Acrylic Waterborne Traffic Paint					
A	White Traffic Paint	3234				
	Price per 5 gallon pail		\$32.75	\$47.50	\$42.565	\$46.82
	Price per gallon		\$6.550	\$9.500	\$8.513	\$9.364
	Price per 55 gallon drum		\$344.30	\$511.50	\$447.425	\$492.17
	Price per gallon		\$6.260	\$9.300	\$8.135	\$8.949
	Delivery		30 Days	21 Days	30 Days	30 Days
	Manufacturer		Allstate Coatings	Aexcel Corporation	Ennis Paint	Ennis Paint
	Formula		TTP 1952D - Alt 632	72W-A042	984301	984301
B	Yellow Traffic Paint	2272				
	Price per 5 gallon pail		\$32.75	\$47.50	\$42.85	\$47.13
	Price per gallon		\$6.550	\$9.500	\$8.569	\$9.426
	Price per 55 gallon drum		\$344.30	\$511.50	\$450.40	\$495.43
	Price per gallon		\$6.260	\$9.300	\$8.189	\$9.008
	Delivery		30 Days	21 Days	30 Days	30 Days
	Manufacturer		Allstate Coatings	Aexcel Corporation	Ennis Paint	Ennis Paint
	Formula		TTP 1952D - Alt 633	72Y-A056	984302	984302
	Average price item 1A		\$20,713.77	\$30,399.60	\$26,919.82	\$29,611.39
	Average price item 1B		\$14,552.16	\$21,356.80	\$19,037.09	\$20,940.82
	Total Average Price item 1		\$17,632.97	\$25,878.20	\$22,978.45	\$25,276.10
2	Urethane Modified Acrylic Waterborne Traffic Paint	2,000				
A	White Traffic Paint					
	Price per 5 gallon pail		No Bid	\$52.50	No Bid	No Bid
	Price per gallon			\$10.500		
	Price per 55 gallon drum			\$566.50		
	Price per gallon			\$10.300		
	Delivery			21 Days		
	Manufacturer			Aexcel Corporation		
	Formula			72W-A079		
	Total Average Price			\$20,800.00		
B	Yellow Traffic Paint	1,400				
	Price per 5 gallon pail		No Bid	\$54.00	No Bid	No Bid
	Price per gallon			\$10.800		
	Price per 55 gallon drum			\$583.00		
	Price per gallon			\$10.600		
	Delivery			21 Days		
	Manufacturer			Aexcel Corporation		
	Formula			72Y-A077		
	Total Average Price			\$14,980.00		
C	Red Traffic Paint	400				
	Price per 5 gallon pail		No Bid	\$57.00	No Bid	No Bid
	Price per gallon			\$11.400		
	Price per 55 gallon drum			\$616.00		
	Price per gallon			\$11.200		
	Delivery			21 Days		
	Manufacturer			Aexcel Corporation		
	Formula			72R-A007		
	Total Average Price			\$4,520.00		
D	Black Traffic Paint	1,600				
	Price per 5 gallon pail		No Bid	\$49.50	No Bid	No Bid
	Price per gallon			\$9.900		
	Price per 55 gallon drum			\$533.50		
	Price per gallon			\$9.700		
	Delivery			21 Days		
	Manufacturer			Aexcel Corporation		
	Formula			72Y-A020		
	Total Average Price			\$15,680.00		
	Terms		Net 30	Net 30	Net 30	Net 30
Total Estimated Award			\$17,632.97	\$55,980.00		

# City of San Antonio Bid Tabulation

Opened:	July 8, 2005		
For:	Annual Contract for Lexan		
A329-06			MSWN East End Glass Co., Inc.  1870 Rigsby Ave.
Item	Description	Estimated Quantity	San Antonio, TX 78210
1	High Impact Polycarbonate (Lexan) Material Only		
A	Standard 4 x 8 x 1/4" clear	10	
	Price per sheet		\$204.55
	Non standard sizes, Price per sq. ft.		\$9.25
	Price Total		\$92.50
B	Standard 4 x 8 x 1/8" clear	10	
	Price per sheet		\$131.06
	Non standard sizes, Price per sq. ft.		\$6.25
	Price Total		\$1,310.60
C	Standard 4 x 8 x 1/4" tinted	10	
	Price per sheet		\$236.74
	Non standard sizes, Price per sq. ft.		\$10.40
	Price Total		\$2,367.40
D	Standard 4 x 8 x 1/8" tinted	10	
	Price per sheet		\$163.64
	Non standard sizes, Price per sq. ft.		\$7.25
	Price Total		\$1,636.40
E	Mirror size 4' x 8' x 1/4"	5	
	Price per sheet		\$349.70
	Price Total		\$1,748.50
2	High Impact Polycarbonate (Lexan) Including Installation		
A	Standard 4 x 8 x 1/4" clear	5	
	Price per sheet		\$204.55
	Non standard sizes, Price per sq. ft.		\$9.25
	Price Total		\$1,022.75
B	Standard 4 x 8 x 1/8" clear	5	
	Price per sheet		\$131.06
	Non standard sizes, Price per sq. ft.		\$6.25
	Price Total		\$655.30
C	Standard 4 x 8 x 1/4" tinted	5	
	Price per sheet		\$236.74
	Non standard sizes, Price per sq. ft.		\$10.40
	Price Total		\$1,183.70
D	Standard 4 x 8 x 1/8" tinted	5	
	Price per sheet		\$163.64
	Non standard sizes, Price per sq. ft.		\$7.25
	Price Total		\$818.20
E	Minimum charge for installation job during regular store hours		
	Price per hour		\$49.50
F	Charge per hour per man for installation after 5 pm, Mon-Fri		
	Price per hour		\$56.50
G	Charge per hour per man for installation Saturdays, Sundays & Holidays		
	Price per hour		\$62.00
	Delivery		1 Day
	Terms		2% 10 Days

**Contract Period:** October 1, 2005 thru September 30, 2007 with a 1 year option to extend.

**Department:** Largest user-Parks and Recreation

**Purpose:** This contract will be utilized to repair and replace the Lexan in windows and doors throughout the City

**Est. \$Usage:** \$10,250.00 for contract period and \$15,375.00 with one year extension.

**\*\*Insurance certificate has been obtained.**

CITY OF SAN ANTONIO  
BID TABULATION

ANNUAL CONTRACT FOR: OCLC AUTOMATED CATALOGING

Amigos Library Services  
14400 Midway Road  
Dallas, Texas 75244-3509

OCLC Interlibrary Network

Estimated Cost FY 2005-2006	\$35,185.00 Per Year
Estimated Cost FY 2006-2007	\$36,944.00 Per Year
Estimated Cost FY 2007-2008	\$38,791.00 Per Year

TERMS

NET 30

JH  
A405-06-JH

# City of San Antonio Bid Tabulation

Opened: August 12, 2005

For: Annual Contract for Cairns & Brother Matte Finish Helmets & Repair Parts

A407a-06

DR

Item	Description	Estimated Quantities	MLWN	MLWN	MSWN
			Casco	Hagemeyer NA-Govt. Sales	Witmer Associates Inc.
			1014 Ann St.	3300 West Montague Ave., Suite 200A	158 Wallace Ave.
			Pasadena, TX 77506	N. Charleston, SC 29418	Downingtown, PA 19335
1	Helmet, Cairns & Brother Model 1044FD matte finish with high pivot face shield, R9 ratchet and adjustable headband system Price Each Price Total	150	\$146.00 \$21,900.00	\$230.00 \$34,500.00	\$172.00 \$25,800.00
2	Repair/replacement parts for Cairns & Brother Model 1044FD matte finish Discount off price list Price list identification Effective date of price list Delivery Terms		45% Cairns Helmet July 15 2005 45 Days Net 30	13% Cairns Helmet July 15 2005 30 Days Net 30	35% MSA-Cairns Helmets July 15 2005 21 Days Net 30

**Contract Period:** October 1, 2005 thru September 30, 2006

**Department:** Fire Department

**Purpose:** This contract will provide matte finish Cairns & Brother helmets and repair parts. These helmets are utilized by the Firefighting Division to protect their head, neck, and ears from heat and absorb shock from falling objects while fighting structural fires.

**Est. Usage:** \$34,400.00 for contract period.

# City of San Antonio Bid Tabulation

Opened: August 5, 2005																			
For: Annual Contract for Disposable Blankets																			
A773-06			MLWN			FSWN		FLWN		MSBN		FSWN		MLWN		MSON		MLWN	
			Cardinal Health	Americas Computer Co		ATD American Co.		Anderson Safety Inc.		Apex Pinnacle		Alliance Medical		Akshay International, LLC		Bound Tree Medical LLC			
DS			12626 Silicon	3800 Nw Loop 410		135 Greenwood Ave.		1035 Lagrange Blvd, SW		P.O. Box 449		P. O. Box 147		20 Bromley Road		5200 Rings Rd. Ste. A			
Item	Description	Estimated Quantities	San Antonio, TX 78249	San Antonio, TX 53186		Wyncote, PA 19095		Atlanta, GA 30336		Port Crane, NY 13833		Russellville, MO 65074		Montville, NJ 07045		Dublin, OH 85282			
1	Disposable Blankets	15,000																	
	Price each blanket		\$2.15	\$5.44		\$3.28		\$4.42		\$4.28		\$4.75		\$3.95		\$3.57			
	Total price		\$32,250.00	\$81,600.00		\$49,200.00		\$66,300.00		\$64,200.00		\$71,250.00		\$59,200.00		\$53,550.00			
	No. per case		25	12		10		18		18		18		18		18			
	Brand		Graham	US Laminating		Rhoads		Banta		Moore Medical		Banta		Banta		Banta			
	Number		53382	6090-40		6090		980043		68725		980043		980043		980043			
	Delivery		15-25 Days	7-14 days		10-15 days		3-5 Days		21-days		7-8 Weeks		7-days		2-days			
	Terms		Net 30	Net 25		Net 30		1%-10 Days		Net 30		Net 30		Net 30		Net 30			
	Total Estimated Award		\$32,250.00																

Contract period: Upon award by City Council and terminating 09/30/2006 1 Yr. Opt to extend expires 2007.

Contract Amount: Estimated \$32,250.00

End Users: San Antonio Fire Department/EMS Services

Scope: This Contract will provide the San Antonio Fire Department EMS/Services with disposal blankets to keep patient warm during transport.

# City of San Antonio Bid Tabulation

Opened: August 5, 2005										
For: Annual Contract for Disposable Blankets										
A773-06			DS							
Item	Description	Estimated Quantities	FSWN	FSWN	MLWN	MLWN	FSON	MLWN	MLWN	MSSN
			Bob Barker Co, Inc	D-Potunmol Enterprises	Henry Schein Inc	Henry Schein Inc	Kentron Health Care Inc	Moore Medical	Southeastern Emergency Equipment	Medical Supplies Depot Inc
			118 E. Jones Street	1912 Trillium Cove	135 Duryea Rd	135 Duryea Rd	P. O. Box 120	389 John Downey Dr.	P. O. Box 1196	1515 S. University Blvd.
			P. O. Box 429		M495	M495				
			Fuquay-Varina, NC 27526	Austin, TX 78733	Melville, NY 11747	Melville, NY 11747	Springfield, TN 37172	New Britan, CT 06050	Wake Forest, NC 27588	Mobile, AL 36609
1	Disposable Blankets	15,000								
	Price each blanket		\$3.93	\$2.98	\$3.93	\$4.55	\$2.95	\$2.50	\$2.70	\$4.34
	Total price		\$58,950.00	\$44,700.00	\$58,950.00	\$68,250.00	\$44,250.00	\$37,500.00	\$40,500.00	\$65,100.00
	No. per case		10	18	18	18	18	18	20	18
	Brand		US Laminating	Moore Medical	Tidi	Banta	Kenorex	Moore Medical	Protect-A-Med Corp.	Banta
	Number		JEB6090	68725	980043	980043	886655	68725	EB100-50	980043
	Delivery		6-8 Weeks	7-10 days	1-Day	1-Day	5-7 Days	3-5 Days	3-Days	3-5 Days
	Terms		Net 30	Net 30	Net 30	Net 30	1%-10 days	Net 30	Net 30	Net 30
Total Estimated Award										

Contract period: Upon award by City Council and terminating 09/30/2006 1 Yr. Opt t  
 Contract Amount: Estimated \$32,250.00  
 End Users: San Antonio Fire Department/EMS Services  
 Scope: This Contract will provide the San Antonio Fire Department EMS/Services w

# City of San Antonio Bid Tabulation

Opened: August 5, 2005					
For: Annual Contract for Disposable Blankets					
A773-06			DS		
Item	Description	Estimated Quantities	MLWN	MLWN	MSSN
			Tri-anim Health Service Inc	Tech Med Industries	VFC Medical Supply Co.
			13170 Telfair Ave.	5230 Park Emerson Dr Suite C	P.O. Box 47624
			Sylmar, CA 91342	Indianapolis, IN 46203	San Antonio, TX 78265
1	Disposable Blankets	15,000			
	Price each blanket		\$4.72	\$3.71	\$4.30
	Total price		\$70,800.00	\$55,650.00	\$64,500.00
	No. per case		18	18	18
	Brand		Banta	Banta	Banta
	Number		980043	980043	980043
	Delivery		7-14 Days	1-5 Days	5-7 Days
	Terms		0%-20 Days	Net 30	Net 30
	Total Estimated Award				

Contract period: Upon award by City Council and terminating 09/30/2006 1 Yr. Opt t  
 Contract Amount: Estimated \$32,250.00  
 End Users: San Antonio Fire Department/EMS Services  
 Scope: This Contract will provide the San Antonio Fire Department EMS/Services w



# City of San Antonio Bid Tabulation

Opened: August 19, 2005

For: Annual Contract for Police Vehicle Graphic Kits

MSWN

S.W. Public Safety

A810-06-DR

DR

3370 Nacogdoches #168

Item	Description	Estimated Quantity	San Antonio, TX 78217
1	2001-2005 Ford Crown Victoria Price Each Price Total	400	\$230.00 \$92,000.00
2	Full Size SUV Price Each Price Total	12	\$330.00 \$3,960.00
3	Compact SUV Price Each Price Total	20	\$320.00 \$6,400.00
4	Full Size Pickup Price Each Price Total	25	\$330.00 \$8,250.00
5	Police Motorcycle Price Each Price Total	10	\$315.00 \$3,150.00
6	Front Quarter Replacement Panels Price Each Price Total	50	\$40.00 \$2,000.00
7	Rear Quarter Replacement Panels Price Each Price Total	50	\$40.00 \$2,000.00
8	Badge & Patch Gold "Supervisor" Price Each Price Total	50	\$40.00 \$2,000.00
9	Driver & Passenger Read Door Panels Price Each Price Total	50	\$40.00 \$2,000.00
10	Driver Door & Passenger Door Panels Price Each Price Total	50	\$40.00 \$2,000.00
11	"Serving our Community" Price Each Price Total	50	\$40.00 \$2,000.00
	Grand Total		\$125,760.00
	Terms		1%-10 Days
	<b>Total Estimated Award</b>		<b>\$125,760.00</b>

Contract Period: October 1, 2005 through September 30, 2007 with a one (1) year option to extend.

Department: Police Department

Purpose: This contract will provide vehicle graphic kits. These reflective automotive graphic kits will be placed on all emergency Police Department vehicles.

Estimated Contract Amount: \$125,760.00 contract period / \$188,640.00 with 1 year extension.

# City of San Antonio Bid Tabulation

Opened: July 1, 2005						
For: Annual Contract for High Performance Pavement Marking Tape						
A1043-05 DG			MLWN	MLWN	MSBN	MLWN
			Advance Traffic Markings	3M Company	Enterprise Sales & Marketing Center	Swarco Industries, Inc.
			P.O. Box H	3M Center, Bldg. 225-5S-08	20 Hebron Ave.	P.O. Box 89
			Roanoke Rapids, NC 27870	St. Paul, MN 55133-3225	Baltimore, MD 21220	Columbia, TN 38402
Item	Description	Estimated Quantities				
1	Left Curve Arrow, 96" X 73", White	40				
	Price per each		\$76.26	\$157.94	\$69.50	\$260.00
	Total Price		\$3,050.40	\$6,317.60	\$2,780.00	\$10,400.00
	Brand		ATM 400	3M Stamark	ATM 300	Director
	Model No.		19-452	#SMS-L380IES-LA	60 Mil thickness	60A
2	Right Curve Arrow, 96" X 73", White	40				
	Price per each		\$76.26	\$157.94	\$69.50	\$260.00
	Total Price		\$3,050.40	\$6,317.60	\$2,780.00	\$10,400.00
	Brand		ATM 400	3M Stamark	ATM 300	Director
	Model No.		19-451	#SMS-L380IES-RA	60 Mil thickness	60A
3	Straight Arrow, 115.2" X 38.4", White	40				
	Price per each		\$58.41	\$106.66	\$59.63	\$260.00
	Total Price		\$2,336.40	\$4,266.40	\$2,385.20	\$10,400.00
	Brand		ATM 400	3M Stamark	ATM 300	Director
	Model No.		19-450	#SMS-L380IES-LA	60 Mil thickness	60A
4	"ONLY", 8' High, White	100				
	Price per each		\$144.48	\$251.93	\$149.63	\$400.00
	Total Price		\$14,448.00	\$25,193.00	\$14,963.00	\$40,000.00
	Brand		ATM 400	3M Stamark	ATM 300	Director
	Model No.		19-467	#SMS-L380IES-ON	60 Mil thickness	60A
5	Hi-Perf Marking Tape, 24" x 25 yds, White	100				
	Price per roll		\$243.00	\$666.00	\$299.50	\$1,560.00
	Total Price		\$24,300.00	\$66,600.00	\$29,950.00	\$156,000.00
	Brand		ATM 400	3M Stamark	ATM 400	Director
	Model No.		19-412W	#A380IES	90 Mil thickness	60A
	Delivery		21 days	20-30 days	15 days	30 days
	Terms		Net 30	Net 30	Net 30	Net 30
	Totals		\$47,185.20	\$108,694.60	\$52,858.20	\$227,200.00
	<b>Estimated Total Award:</b>		<b>\$47,185.20</b>			
No Bids: Dobco						

SECTION III  
COUNCIL, SEPTEMBER 8, 2005  
LOW QUALIFIED BIDS

SECTION III: LOW QUALIFIED BIDS

The bids in this section are low responsive bids in which award is recommended to bidders other than the lowest bidders because the lowest bids failed to meet City's specifications.

<u>COMMODITY</u>	<u>MBE</u>	<u>VENDOR</u>
1. Dust Control Service A071-06-TC 10-1-05 through 12-31-06 with two one year options to extend  This contract will provide the City of San Antonio Building Maintenance with a dust control service which includes clean dust wipers, carpet bonnets and dust mops on a weekly schedule.		Prudential Overall Supply Entire Bid Est Amount \$31,824 annually
2. Pet Food A889-06 10-1-05 through 9-30-07 with a one year option to extend  This contract will provide the City of San Antonio Police and Aviation K-9 Divisions, Health Dept. Animal Control Division with complete and balanced nutritional animal food for cats and dogs.		Southwest Hay and Feed Co. Item 1 Est Amount \$7,605 annually  U.S. Wholesale Products Item 2 Est Amount \$12,642 annually

# City of San Antonio Bid Tabulation

Opened: July 22, 2005			For: Annual Contract for Dust Control Service	
A071-06-TC			TC	
			Prudential Overall Supply	Aramark Uniform Services
			5020 Service Center Drive	3351 IH-35 North
			San Antonio, TX 78218	San Antonio, TX 78219
	Description	Estimated Weekly Usage		
1	Dust Wipers 18" x 18"	100		NAS
	Weekly Rental - Price Per Each		\$0.10	\$0.06
	Weekly Total		\$10.00	\$6.00
	Annual Total		\$520.00	\$312.00
	Replacement - Price Per Each		\$0.40	\$0.35
2	Dust Mop, 24"	500		
	Weekly Rental - Price Per Each		\$0.45	\$0.44
	Weekly Total		\$225.00	\$220.00
	Annual Total		\$11,700.00	\$11,440.00
	Replacement - Price Per Each		\$11.00	\$14.00
3	Dust Mop, 36"	400		
	Weekly Rental - Price Per Each		\$0.49	\$0.48
	Weekly Total		\$196.00	\$192.00
	Annual Total		\$10,192.00	\$9,984.00
	Replacement - Price Per Each		\$13.00	\$16.00
4	Dust Mop, 50"	300		
	Weekly Rental - Price Per Each		\$0.52	\$0.53
	Weekly Total		\$156.00	\$159.00
	Annual Total		\$8,112.00	\$8,268.00
	Replacement - Price Per Each		\$18.00	\$16.00
5	Carpet Bonnet, 20"	50		
	Weekly Rental - Price Per Each		\$0.50	\$0.44
	Weekly Total		\$25.00	\$22.00
	Annual Total		\$1,300.00	\$1,144.00
	Replacement - Price Per Each		\$20.00	Not Available
	Estimated Annual Total		\$31,824.00	\$31,148.00
	Terms		Net 30	Net 30
<b>Estimated Total Award</b>			<b>\$31,824.00</b>	

No Bid: Teaching Systems, Inc.

**NAS: Aramark Uniform Services** - As the current holder of this contract, Aramark has demonstrated the inability to successfully furnish adequate inventory replenishment. The vendor has been unable to consistently supply nor maintain the agreed upon inventory levels for contract items. Additionally, the vendor has supplied damaged, incorrect sizes and soiled carpet bonnets within the weekly inventory replenishment which not only poses a hazard to City employees but also prevents the City staff from completing their cleaning schedules and projects in a timely manner. Throughout the past year, Building Maintenance and Purchasing have met with the vendor to discuss the problems and areas of concern on four occasions as well as numerous phone conversations plus emails and letters had been sent. Upon each notification, the vendor would immediately rectify the problems. Unfortunately the problems would begin reoccurring within a couple of weeks prompting yet another notification. Due to the consistency of Aramark's inability to provide adequate service, this vendor is not being recommended for award.

# City of San Antonio Bid Tabulation

MLS			MSWN	
Opened: August 1, 2005			Southwest Hay & Feed Co.	
Annual Contract For: Pet Food			703 W. 2 Mile Line	
A889-06			Mission, TX 78574	
DR			U.S. Wholesale Products	
			P.O. Box 34483	
			San Antonio, TX 78265	
ITEM	DESCRIPTION	ESTIMATED QUANTITY		
1	Dry Cat Food-Economy Brand	3,780 lbs.		
	Price per pound		\$0.375	\$0.65
	Price total		\$1,417.50	\$2,457.00
	Brand & Mfr. No.		Doane Pet Care-Prime Cat	Purina Kit & Kaboodle/NPSIZ16
	Number of pounds per bag		20	18
	Delivery		1-2 Days	1-2 Days
	Dry Dog Food-Economy Brand	27,500 lbs.		
	Price per pound		\$0.225	\$0.50
	Price total		\$6,187.50	\$13,750.00
	Brand & Mfr. No.		Gainer 21-8/Doane Pet Care	Dealers Pride Purina/NP 41001
2	Canine Active Performance Dry Dog Food	10,000 lbs.		
	Price per pound		\$0.686	\$0.98
	Price Total		\$6,860.00	\$9,800.00
	Brand & Mfr. No.		Exclusive Performance-Purina Mills Inc.	Eukanuba Performance /IM10342
	Number of pounds per bag		35	44
	Delivery		As Needed	1-2 Days
	Adult Lamb & Rice Formula Dry Dog Food	1,280 lbs.		
	Price per pound		\$0.657	\$0.98
	Price Total		\$840.96	\$1,254.40
	Brand & Mfr. No.		Exclusive Lamb & Rice-Purina Mills Inc.	Eukanuba Lamb & Rice/IM11718
	Number of pounds per bag		35	44
	Delivery		As Needed	1-2 Days
	Fish and Sweet Potato Dog Food	390 lbs.		
	Price per pound		No Bid	\$1.28
	Price Total			\$499.20
	Brand & Mfr. No.			Wellness Fish & Sweet Potato/OM08809
	Number of pounds per bag			30
	Delivery			1-2 Days
	Adult Chicken and Rice Formula Dog Can Food	6,048 ounces		
	Price per 14 oz. can		No Bid	\$1.26
	Price Total			\$544.32
	Brand & Mfr. No.			Iams Chicken & Rice/IM18025
	Number of ounces per can			14
	Delivery			1-2 Days
	Adult Beef Formula Dog Can Food	6,048 ounces		
	Price per 14 oz. can		No Bid	\$1.26
	Price Total			\$544.32
	Brand & Mfr. No.			Iams Beef Formula/IM18015
	Number of ounces per can			14
	Delivery			1-2 Days
	Terms		Net 30	Net 30
Total Estimated Award			\$7,605.00	\$12,642.24

**Contract Period:** October 1, 2005 thru September 30, 2007 with a 1 year option extension.

**Departments:** Police K-9 Division, Aviation Police K-9 Division, and the Health Department Animal Control Division

**Purpose:** This contract will provide complete and balanced nutritional animal food for cats and dogs at all life stages.

**Est \$Usage:** \$40,494.48 for 2 year contract period, and \$60, 741.72 with a 1 year extension.

**NAS:** Southwest Hay & Feed Co. Vendor did not place a bid on all items listed under category 2.