

**CITY OF SAN ANTONIO
PURCHASING & GENERAL SERVICES DEPARTMENT
CITY COUNCIL AGENDA MEMORANDUM**

TO: Mayor and City Council

FROM: Janie B. Cantu, Director of Purchasing & General Services

SUBJECT: Annual Contracts for Fiscal Year 2005-2006

DATE: September 22, 2005

SUMMARY & RECOMMENDATION

The attached tabulations of bids is hereby submitted for council consideration and action. Annually at this time, bids are requested for various materials, parts and services. This ordinance includes contracts for lubricants; aerial lift truck rental; propane refueling system maintenance and repair; inspection of aerial apparatus and ground ladders; and liquid propane gas (LPG) equipment parts and service.

Many bids are on a firm, non-escalating basis, while others such as petroleum related items and certain other commodities require escalation of prices during the contract period. Generally, bids reflect small increases over recent prior years, but in many cases reflect decreases.

It is recommended these contracts be approved.

SECTION I: The bids in this section are low responsive bids in which award is recommended to the lowest bidder. (4 contracts)

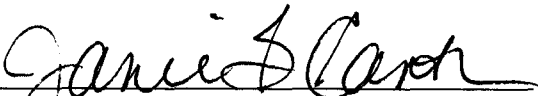
SECTION II: The bids in this section are low responsive bids in which award is recommended to bidders other than the lowest bidders because the lowest bids failed to meet City's specifications. (1 contract)

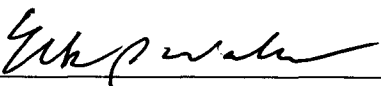
POLICY ANALYSIS

Annual contracts are an efficient method of securing the best prices through volume purchasing and by reducing large amounts of work related to the bid process. This group of contracts represents a portion of approximately 250 annual contracts that will be brought before City Council throughout the remainder of the fiscal year.

FINANCIAL IMPACT

Funds are not expended by this ordinance. All expenditures will be in accordance with the FY 2005-2006 budget to be approved by City Council. The combined total estimated amount for contracts listed on this ordinance is approximately \$571,392.


Janie Cantu, C.P.M., Director
Purchasing & General Services


Erik J. Walsh
Assistant to the City Manager

SECTION I
COUNCIL, SEPTEMBER 22, 2005
LOW BIDS

SECTION I: LOW BIDS

The bids in this section are low responsive bids in which award is recommended to the lowest bidder.

<u>COMMODITY</u>	<u>MBE</u>	<u>VENDOR</u>
1. Lubricants A135-06-DG 10-1-05 through 9-30-06 with one year option to extend This contract will provide the City of San Antonio with motor oil, transmission fluid, hydraulic oil, grease, etc. for maintenance of vehicle and equipment.		A & L Automotive & Oil Entire Bid Est Amount \$394,690 annually
2. Aerial Lift Truck Rental A417-06-JH 10-1-05 through 9-3-06 with one year option to extend This contract will provide the City of San Antonio Public Works Traffic Division with aerial truck rental used periodically for maintenance of traffic lights.		Terex Utilities South Entire Bid Est Amount \$83,000 annually
3. Propane Refueling System Maintenance & Repair A834-06 10-1-05 through 9-30-06 with one year option to extend This contract will provide the City of San Antonio Fleet Operations Division with propane pumps, motors, dispensing equipment, line and tanks at three City propane vehicle refueling facilities.	WBE/ MBE	Propane Specialty Services L.L.C. Entire Bid Est Amount \$65,100 annually
4. Inspection of Aerial Apparatus & Ground Ladders A976-06-DR 10-1-05 through 9-30-07 with one year option to extend This contract will provide the City of San Antonio Fire Department with annual inspections of all aerial apparatus and ground ladders in the Fire Dept's inventory.		Diversified Inspections/Independent Testing Laboratories Entire Bid Est Amount \$18,602 annually

City of San Antonio Bid Tabulation

Opened: August 12, 2005			For: Annual Contract for Lubricants		
A135-06			DG		
			MLWN	MSWN	MSON
			A&L Automotive & Oil	Avery & Company	Big Bear Oil Company
			8423 Eastern	219 Duval St.	1025 Wall Rd.
			San Antonio, TX 78216	San Antonio, TX 78208	El Paso, TX 79915
Item	Description	Estimated Quantity			
1	Motor Oil, SAE 15W40 Transport Delivery-Price per Gallon Price Total Brand Name	28,730	\$3.30 \$94,809.00 Lubriguard	\$3.99 \$114,632.70 Service Pro	\$3.93 \$112,908.90 Warren
2	Motor Oil, SAE 30 55 Gallon Drum-Price per Gallon Price Total Brand Name	1,851	\$3.24 \$5,997.24 Lubriguard	\$4.72 \$8,736.72 Service Pro	\$4.56 \$8,440.56 Warren
3	Motor Oil, SAE 40 55 Gallon Drum-Price per Gallon Price Total Brand Name	715	\$3.36 \$2,402.40 Lubriguard	\$4.65 \$3,324.75 Service Pro	\$4.83 \$3,453.45 Warren
4	Motor Oil, SAE 10W40 55 Gallon Drum-Price per Gallon Price Total Brand Name	440	\$4.12 \$1,812.80 Lubriguard	\$4.84 \$2,129.60 Service Pro	\$4.77 \$2,098.80 Warren
5	Motor Oil, SAE 10W 55 Gallon Drum-Price per Gallon Price Total Brand Name	1,265	\$3.24 \$4,098.60 Lubriguard	No Bid	\$4.85 \$6,135.25 Warren
6	Hydraulic Oil, 5W20 55 Gallon Drum-Price per Gallon Price Total Brand Name	990	\$5.53 \$5,474.70 Citgo	No Bid	No Bid
7	Automatic Transmission Fluid (Dextron III & Mercon) 55 Gallon Drum-Price per Gallon Price Total Price per Quart Price Total Brand Name	3,765 24	\$3.15 \$11,859.75 \$1.25 \$30.00 Lubriguard	\$4.84 \$18,222.60 \$1.38 \$33.12 Service Pro	\$5.22 \$19,653.30 \$1.40 \$33.60 Warren
8	Automatic Transmission Fluid-Mercon V 55 Gallon Drum-Price per Gallon Price Total Price per Quart Price Total Brand Name	1,815 45	\$7.82 \$14,193.30 \$2.25 \$101.25 Motorcraft	\$11.37 \$20,636.55 \$3.17 \$142.65 Valvoline	No Bid No Bid
9	Automatic Transmission Fluid-Mercon VI 55 Gallon Drum-Price per Gallon Price Total Price per Quart Price Total Brand Name	1,815 45	\$12.72 \$23,086.80 \$4.00 \$180.00 Motorcraft	No Bid No Bid	No Bid No Bid
10	Automatic Transmission Fluid-ATF+3 55 Gallon Drum-Price per Gallon Price Total Brand Name	550	\$7.39 \$4,064.50 Citgo	\$10.32 \$5,676.00 Valvoline	No Bid
11	MIL-PRF-2105E Extreme Pressure Gear Lube, SAE 85W140 400 Lb. Drum-Price per Lb. Price Total 120 Lb. Drum-Price per Lb. Price Total Brand Name	14,000 700	\$0.50 \$7,000.00 \$0.77 \$539.00 Lubriguard	\$0.67 \$9,380.00 \$0.72 \$504.00 Service Pro	\$0.69 \$9,725.80 \$0.89 \$624.40 Warren
12	Synthetic Transmission Fluid Allison TES 295 Approved 55 Gallon Drum-Price per Gallon Price Total Brand Name	100	\$25.00 \$2,500.00 British Petroleum	\$35.46 \$3,546.00 Transynd - Castrol	No Bid
13	Lithium Chassis Grease-NLGI No. 2 400 Lb. Drum-Price per Lb. Price Total 120 Lb. Drum-Price per Lb. Price Total 16 oz. Tube-Price per Tube Price Total Brand Name	10,400 96 100	\$0.800 \$8,320.00 \$0.88 \$84.48 \$1.250 \$125.00 Autoguard	\$0.87 \$9,048.00 \$0.90 \$86.40 \$0.91 \$91.00 Service Pro	No Bid No Bid No Bid

City of San Antonio Bid Tabulation

Opened: August 12, 2005					
For: Annual Contract for Lubricants					
			MLWN	MSWN	MSON
			A&L Automotive & Oil	Avery & Company	Big Bear Oil Company
			8423 Eastern	219 Duval St.	1025 Wall Rd.
A135-06	DG		San Antonio, TX 78216	San Antonio, TX 78208	El Paso, TX 79915
Item	Description	Estimated Quantity			
14	Wheel Bearing Grease-High Temperature 120 Lb. Drum-Price per Lb.	120	\$0.88	\$1.03	\$1.45
	Price Total		\$105.60	\$123.60	\$174.00
	35 Lb. Pail-Price per Lb.	245	\$0.86	\$1.23	\$1.43
	Price Total		\$210.70	\$301.35	\$350.35
	Brand Name		Autoguard	Service Pro	Royal
15	SB-100, Genuine Universal Tractor Hydraulic Oil 55 Gallon Drum-Price per Gallon	1,815	\$3.31	\$4.78	\$4.71
	Price Total		\$6,007.65	\$8,675.70	\$8,548.65
	5 Gallon Pail-Price per Gallon	50	\$4.26	\$5.26	\$4.87
	Price Total		\$213.00	\$263.00	\$243.50
	Brand Name		Lubriguard	Service Pro	Warren
16	Hydraulic Oil, 30-50 Multigrade M2C134B 55 Gallon Drum-Price per Gallon	770	\$3.31	No Bid	\$4.71
	Price Total		\$2,548.70		\$3,626.70
	5 Gallon Pail-Price per Gallon	35	\$4.26	No Bid	\$4.87
	Price Total		\$149.10		\$170.45
	Brand Name		Lubriguard		Warren
17	Hydraulic Oil, Grade 32 55 Gallon Drum-Price per Gallon	9,100	\$2.56	\$3.92	\$4.02
	Price Total		\$23,296.00	\$35,672.00	\$36,582.00
	Brand Name		Lubriguard	Service Pro	Warren
18	Hydraulic Oil, Grade 46 55 Gallon Drum-Price per Gallon	220	\$2.56	\$3.92	\$4.02
	Price Total		\$563.20	\$862.40	\$884.40
	Brand Name		Lubriguard	Service Pro	Warren
19	Heat Transfer Oil-Grade 46 55 Gallon Drum-Price per Gallon	220	\$5.90	No Bid	\$6.33
	Price Total		\$1,298.00		\$1,392.60
	Brand Name		Citgo		Royal
20	Gear Lube Synthetic 50W 55 Gallon Drum-Price per Gallon	100	\$845.00	No Bid	\$1,059.77
	Price Total		\$84,500.00		\$105,977.00
	5 Gallon Pail-Price per Gallon	100	\$15.60	No Bid	\$20.78
	Price Total		\$1,560.00		\$2,078.00
	Brand Name		Lubriguard		Mobil
21	Gear Lube Synthetic 75W90 55 Gallon Drum-Price per Gallon	100	\$860.00	\$15.25	\$992.18
	Price Total		\$86,000.00	\$1,525.00	\$99,218.00
	5 Gallon Pail-Price per Gallon	100	\$15.60	\$15.64	\$21.39
	Price Total		\$1,560.00	\$1,564.00	\$2,139.00
	Brand Name		Lubriguard	Super 5	Mobilube
	Delivery		1-2 Days	3 Days	1 Days
	Terms		Net 30	Net 30	1%-10
	Subtotals		\$394,690.77	\$245,177.14	\$424,458.71
TOTALS			\$394,690.77	\$245,177.14	\$420,214.12

CP: 10/01/05 THROUGH 09/30/06 OPT: 1 YR. EXT-EXPIRES 2007

City of San Antonio Bid Tabulation

Opened: August 19,2005		Terex Utilities South 142 Gembler San Antonio, TX 78219
For: Annual Contract for Aerial Lift Truck Rental		
A417-06 JH	JH	
Item	Description	
1	Rental price per month	\$2,430.00
2	Rental price per 3 month period	\$7,290.00
3	Rental price per 6 month period	\$12,060.00
4	Rental price per day	\$430.00
5	Rental price per week	\$950.00
6	Make & Model	TL-38P
	Terms	Net 30

NO BIDS: Hertz Equipment Rental

City of San Antonio Bid Tabulation

Opened: August 1, 2005 For: Annual Contract for Propane Refueling System Maintenance & Repair		FSSN Propane Specialty Services L.L.C. P.O. Box 399 Banquete, TX 78339	
A834-06	DG		
Item	Description		
I	Clean Fuel Technology/Touchstar Dispenser Assembly Parts		
	Percent of discount offered	Propane Specialty Services	Net
	Product identification		Retail
	Type price schedule		N/A
	Price schedule number		07/29/05
	Date of price schedule		N/A
	Price schedule column on which discount is based		
II	Gas Equipment Company Propane Tank System Parts		
	Percent of discount offered	Propane Specialty Services	Net
	Product identification		Retail
	Type price schedule		N/A
	Price schedule number		07/29/05
	Date of price schedule		N/A
	Price schedule column on which discount is based		
III	Piping		
	1 1/2", per foot		\$10.45
	1 1/2" with Cathodic Protection, per foot		\$13.45
	2", per foot		\$10.48
	2" with Cathodic Protection, per foot		\$13.48
	Electrical Conduit, per foot		\$1.25
IV	Quarterly Preventive Maintenance		
	Southeast Service Center		\$975.00
	Zarzamora Service Center		\$975.00
	Northwest Service Center		\$975.00
	Northeast Service Center		\$975.00
V	Labor and Service		
	A Service Call Rates (cost per person)		
	1 Standard Rate, per hour		\$75.00
	2 Overtime Rate, per hour		\$112.50
	B Electrical Rates (cost per person)		
	1 Standard Rate, per hour		\$75.00
	2 Overtime Rate, per hour		\$112.50
	Terms		Net 30

CP: 10/01/05 through 09/30/06 OPT: 1 YR. EXT-EXPIRES 2007

City of San Antonio Bid Tabulation

Opened: July 29, 2005 For: Annual Contract for Inspection of Aerial Apparatus & Ground Ladders A976-06 DR			MLWN Diversified Inspections/ Independent Testing Laboratories PO Box 39669 Phoenix AZ 85069
Item	Description	Estimated Quantity	
1	Annual Inspection of Aerial Apparatus	26 Each	
	Per Inspection		\$395.00
	Total		\$10,270.00
2	Annual Inspection of Ground Ladder	7125 Feet	
	Per Ladder Foot		\$1.25
	Total		\$8,906.25
	Terms		Net 30
	Estimated Award		\$9,301.25

Contract Period: October 1, 2005 through September 30, 2007 with 1 year extension option.

Department: Fire Department Fire Services

Purpose: This contract will provide annual inspections of all aerial apparatus and ground ladders in the Fire Department's inventory including front line and reserve vehicles.

SECTION II
COUNCIL, SEPTEMBER 22, 2005
LOW QUALIFIED BIDS

SECTION II: LOW QUALIFIED BIDS

The bids in this section are low responsive bids in which award is recommended to bidders other than the lowest bidders because the lowest bids failed to meet City's specifications.

<u>COMMODITY</u>	<u>MBE</u>	<u>VENDOR</u>
1. LPG Equipment Parts and Service A129-06-TC 10-1-05 through 6-30-07 with one year option to extend		Beacon Automotive L.P. Entire Bid Est Amount \$10,000 annually

This contract will provide the City of San Antonio Fleet Operations Division with parts and repair services for liquid propane gas (LPG) equipment.

City of San Antonio Bid Tabulation

Opened: July 8, 2005			
For: Annual Contract for LPG Equipment Parts & Service			
A129-06-TC		TC	
		MSSN	MSWN
		Beacon Automotive LP	Jack Harrison and Associates
		6502 Callaghan Rd	7221 Eckhart Rd
		San Antonio, TX 78229	San Antonio, TX 78238
Item	Description		
1	Techno Carb Parts		NAS
	Percent of Discount Offered	0%	25%
	Product identification	Technocarb	Technocarb
	Type Price Schedule	List	Manuf. Suggested List
	Price Schedule Number	#1251	#1251
	Date of Price Schedule	7/6/05	7/6/05
	Price Schedule Column on which discount is based	N/A	Manuf. Suggested List
2	Autotronic Control Parts		
	Percent of Discount Offered	10%	25%
	Product identification	Dual Curve	Autotronic Controls Inc.
	Type Price Schedule	Jobber	Manuf. Suggested List
	Price Schedule Number	FRM25380	2004
	Date of Price Schedule	Rev 11/03	6/28/05
	Price Schedule Column on which discount is based	List	Suggested List
3	Impco Parts		
	Percent of Discount Offered	10%	25%
	Product identification	Impco Technologies	Impco Technologies
	Type Price Schedule	Jobber	Suggested List
	Price Schedule Number	On-Line	N/A
	Price Schedule Column on which discount is based	List	Suggested List
4	Woodward (Nolffs) Parts		
	Percent of Discount Offered	10%	25%
	Product identification	Woodward	Woodward/Nolffs
	Type Price Schedule	List	Suggested List
	Date of Price Schedule	7/7/05	6/30/05
	Price Schedule Column on which discount is based	List	List
5	Ceadeux Parts		
	Percent of Discount Offered	0%	10%
	Product identification	Ceadeux	Ceadeux
	Type Price Schedule	Jobber	N/A
	Price Schedule Column on which discount is based	Cost Plus 20%	N/A
6	Rego Parts		
	Percent of Discount Offered	10%	25%
	Product identification	EC11	Rego Products
	Type Price Schedule	Retail	List
	Date of Price Schedule	4/11/05	4/11/05
	Price Schedule Column on which discount is based	Retail	List
7	Fisher Parts		
	Percent of Discount Offered	10%	25%
	Product identification	Fisher	Fisher
	Type Price Schedule	Jobber	Suggested List
	Price Schedule Number	2004M	2004M
	Date of Price Schedule	5/1/04	5/1/04
	Price Schedule Column on which discount is based	List	List

City of San Antonio Bid Tabulation

Opened: July 8, 2005			
For: Annual Contract for LPG Equipment Parts & Service			
A129-06-TC		TC	
		MSSN	MSWN
		Beacon Automotive LP	Jack Harrison and Associates
		6502 Callaghan Rd	7221 Eckhert Rd
		San Antonio, TX 78229	San Antonio, TX 78238
Item	Description		
8	Sherwood Parts		
	Percent of Discount Offered	0%	25%
	Product identification	Sherwood	Sherwood
	Type Price Schedule	Jobber	Suggested List
	Date of Price Schedule	7/7/05	5/15/05
	Price Schedule Column on which discount is based	Jobber	List
9	Labor and Service		
	Labor Rate per Hour	\$60.00	\$55.00
	Parts Delivery	5 Days	5 Days
	Service Delivery	10 Days	5 Days
	Terms	2% - 10	1.5% - 10
Estimated Annual Total		\$10,000.00	

NAS: Jack Harrison and Associates was not able to provide an insurance certificate as specified in the bid specifications.

TERMS: October 1, 2005 thru June 31, 2007 with one extension - Expires 2008

CONTRACT AMOUNT: \$10,000.00 for one year; \$30,000.00 for 3 years.

END USER: Contract to be utilized by Fleet Operations.

SCOPE: Contract will provide parts and repair services for Liquid Propane Gas (LPG) equipment.