## CITY OF SAN ANTONIO AGENDA ITEM NO. DEPARTMENT OF ASSET MANAGEMENT CITY COUNCIL AGENDA MEMORANDUM

**TO:** Mayor and City Council

- FROM: Rebecca Waldman, Director of Asset Management
- DATE: November 3, 2005
- SUBJECT: A Session: Staff Briefing on the Request for Proposals for Beverage and Snack Services

Staff will present a briefing on the Request for Proposals (RFP) for Beverage and Snack Services at the November 3, 2005 City Council Meeting. The purpose of the RFP is to identify a qualified bottler(s) and/or vendor(s) of carbonated and non-carbonated soft drinks, fruit juices, sports drinks, water, candy and snacks interested in entering into a partnership agreement with the City of San Antonio. The successful respondent(s) will provide and maintain City beverage and snack machines at various city-owned facilities, as well as sponsor and support marketing activities and initiatives of the City. This partnership will provide (1) quality beverages and snacks to staff and visitors at a reasonable cost; (2) financial return to the City; and (3) support to the City's community programs. Respondents may propose and the City may consider entering into an agreement with one Respondent or may bifurcate the agreement between beverages and snacks if it is determined to be in the City's best interest. Agreement term is proposed to be five (5) years with two (2) one (1) year renewal options or seven (7) years with three (3) one (1) year renewal options, depending upon the overall benefit to the City.

Revece Waldman

Rebecca Waldman, Director Department of Asset Management

Mouch

Erik J. Walsh Assistant to the City Manager

J. Rolando Bono City Manager