

CONSENT AGENDA  
ITEM NO. 13

**CITY OF SAN ANTONIO  
PURCHASING & GENERAL SERVICES DEPARTMENT  
CITY COUNCIL AGENDA MEMORANDUM**

**TO:** Mayor and City Council

**FROM:** Janie B. Cantu, Director of Purchasing & General Services

**SUBJECT:** Annual Contracts for Fiscal Year 2005-2006

**DATE:** November 10, 2005

**SUMMARY & RECOMMENDATION**

The attached tabulations of bids is hereby submitted for council consideration and action. Annually at this time, bids are requested for various materials, parts and services. This ordinance includes contracts for spoken word audio books; Spanish language books and videocassettes; Spanish language materials; ready mix concrete; reinforced concrete storm drain and sanitary sewer pipe; maintenance for HVAC systems for the Metropolitan Health District; Akron, Elkhart, Red Head Brass and Task Force Tips repair parts to maintain firefighting equipment; and maintenance of elevators for market square facilities.

Many bids are on a firm, non-escalating basis, while others such as petroleum related items and certain other commodities require escalation of prices during the contract period. Generally, bids reflect small increases over recent prior years, but in many cases reflect decreases.

It is recommended these contracts be approved.

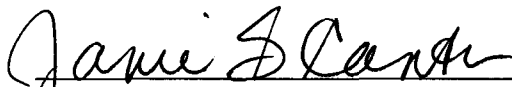
- SECTION I:** The bids in this section are a single source of supply bids. (3 contracts)
- SECTION II:** The bids in this section are low responsive bids in which award is recommended to the lowest bidder. (5 contracts)
- SECTION III:** The bids in this section are low responsive bids in which award is recommended to bidders other than the lowest bidders because the lowest bids failed to meet City's specifications. (1 contracts)

**POLICY ANALYSIS**

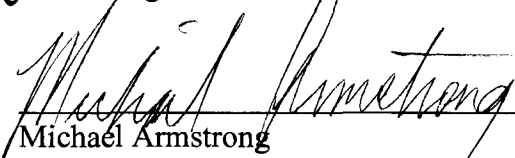
Annual contracts are an efficient method of securing the best prices through volume purchasing and by reducing large amounts of work related to the bid process. This group of contracts represents a portion of approximately 250 annual contracts that will be brought before City Council throughout the remainder of the fiscal year.

**FINANCIAL IMPACT**

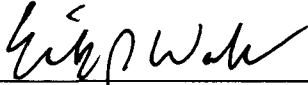
Funds are not expended by this ordinance. All expenditures will be in accordance with the FY 2005-2006 budget approved by City Council. The combined total estimated amount for contracts listed on this ordinance is approximately \$981,155.



Jamie Cantu, C.P.M., Director  
Purchasing & General Services



Michael Armstrong  
Assistant City Manager/Chief Information Officer



J. Rolando Bono  
City Manager

# City of San Antonio

## Contract Summary Sheet

Date 11-10-05

Agenda Item:

**Name/Title (Caption as shown on agenda):**

An ordinance accepting the bids of various companies to provide the City of San Antonio with various types of commodities and services on an annual contract basis for fiscal year 2005-2006 for an estimated combined annual cost of approximately \$981,155.00 including: spoken word audio books; Spanish language books and videocassettes; Spanish language materials; ready mix concrete; reinforced concrete storm drain and sanitary sewer pipe; maintenance for HVAC systems for the Metropolitan Health District; Akron, Elkhart, Red Head Brass and Task Force Tips products; and maintenance of elevators for market square facilities  
[Presented by Janie B. Cantu, Director, Purchasing & General Services; Michael Armstrong, Assistant City Manager/Chief Information Officer]

**Description of Item(s) and Use:**

This contract will provide abridged and unabridged spoken word compact disc and audiocassettes for the Library. Audio books are recorded on compact discs and audiocassettes.

**Total \$:** \$60,000 annually

Bid Number and Title	A972-06-AW Spoken Word Audiocassettes
Contract Period	Upon Award through 9-30-06
Method of Procurement	Single Source
Price Trend	N/A

**Contract Info:**      ☐ Formal   ☒ Annual   ☐ Support/Maintenance   ☐ Lease

**Contractor(s):** Random House, Inc., P O Box 25122, Santa Ana, CA 92799-5122 – Entire Bid  
☒ Sole Source

**Previous Related Council Action(s):**

Date:	
Agenda Item #:	
Action:	
Date:	
Agenda Item #:	
Action:	
Date:	
Agenda Item #:	
Action:	

**Anticipated Future Requirements and Actions:** Two new libraries will open in November 2005 (Semmes Branch) and mid-February 2006 (Maverick Branch) and will require these items

**Comments:** Vendor has exclusive rights with authors whose works they record and distribute

**Using**      **Library Dept.**  
**Department:**

# City of San Antonio

## Contract Summary Sheet

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[Presented by Janie B. Cantu, Director, Purchasing & General Services; Michael Armstrong, Assistant City Manager/Chief Information Officer]

**Description of Item(s) and Use:**

This contract will provide books and videos for the Library and 19 branch libraries. These items are printed in Spanish to be used primarily by Spanish speaking patrons.

**Total \$:** \$60,000 annually

Bid Number and Title	A977-06-AW Spanish Language Books and Videocassettes
Contract Period	Upon Award through 9-30-06
Method of Procurement	Single Source
Price Trend	N/A

**Contract Info:**      ☐ Formal   ☒ Annual   ☐ Support/Maintenance   ☐ Lease

**Contractor(s):** Multi-Cultural Books and Videos, 28880 Southfield Road, Suite 183, Lathrup Village, MI 48076 – Entire Bid  
☒ Sole Source

**Previous Related Council Action(s):**

Date:	
Agenda Item #:	
Action:	
Date:	
Agenda Item #:	
Action:	
Date:	
Agenda Item #:	
Action:	

**Anticipated Future Requirements and Actions:** Two new libraries will open in November 2005 (Semmes Branch) and mid-February 2006 (Maverick Branch) and will require these items

**Comments:** Books and videocassettes will be purchased through the authorized U.S. dealer attending the Guadalajara Book Fair

Using      Library Dept.  
Department:

# City of San Antonio

## Contract Summary Sheet

Date 11-10-05

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[Presented by Janie B. Cantu, Director, Purchasing & General Services; Michael Armstrong, Assistant City Manager/Chief Information Officer]

**Description of Item(s) and Use:**

This contract will provide Spanish language materials for the Library and 19 branch libraries to include fiction and non-fiction children's book and media.

**Total \$: \$25,000 annually**

Bid Number and Title	A1082-06-AW Spanish Language Books and Video Media
Contract Period	Upon Award through 9-30-06
Method of Procurement	Single Source
Price Trend	N/A

**Contract Info:**      ☐ Formal ☒ Annual ☐ Support/Maintenance ☐ Lease

**Contractor(s):** Lectorum Publications, 205 Chubb Ave., Lyndhurst, NJ 07071 – Entire Bid  
☒ Sole Source

**Previous Related Council Action(s):**

Date:	
Agenda Item #:	
Action:	
Date:	
Agenda Item #:	
Action:	
Date:	
Agenda Item #:	
Action:	

**Anticipated Future Requirements and Actions:** Anticipated Future Requirements and Actions: Two new libraries will open in November 2005 (Semmes Branch) and mid-February 2006 (Maverick Branch) and will require these items

**Comments:** Books and video media will be purchased through the authorized U.S. dealer attending the Guadalajara Book Fair

Using      Library Dept.  
Department:

# City of San Antonio

## Contract Summary Sheet

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[Presented by Janie B. Cantu, Director, Purchasing & General Services; Michael Armstrong, Assistant City Manager/Chief Information Officer]

**Description of Item(s) and Use:**

This contract will provide ready mix cement for pick up which is utilized for the maintenance of streets.

**Total \$: \$444,000.00 annually**

Bid Number and Title	A051-06-MR Ready-Mix Concrete
Contract Period	Upon Award through 12-31-06 with two one year options to extend
Method of Procurement	Competitively Bid
Price Trend	24% average increase. Prices for raw materials such as concrete, steel and fuel have increased due to market conditions.

**Contract Info:**           Formal   X   Annual      Support/Maintenance      Lease

**Contractor(s):** Vulcan Materials Co., 800 Isom Rd., Suite 300, San Antonio, Texas 78216 – Entire Bid  
  X   Low Responsive Bid

**Previous Related Council Action(s):**

Date:	
Agenda Item #:	
Action:	
Date:	
Agenda Item #:	
Action:	
Date:	
Agenda Item #:	
Action:	

**Anticipated Future Requirements and Actions:**

**Comments:**

Using Public Works Department  
 Department:

# City of San Antonio

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[Presented by Janie B. Cantu, Director, Purchasing & General Services; Michael Armstrong, Assistant City Manager/Chief Information Officer]

**Description of Item(s) and Use:**

This contract will provide concrete storm drain and sanitary sewer pipe to be used for capital improvement projects and repairs throughout the City.

**Total \$:** \$212,846 annually

Bid Number and Title	A166-06-MR Reinforced Concrete Storm Drain and Sanitary Sewer Pipe
Contract Period	Upon Award through 12-31-06
Method of Procurement	Competitively Bid
Price Trend	20% average increase. Prices of raw materials such as concrete, steel and fuel have increased to due market conditions.

**Contract Info:**      ☐ Formal   ☒ Annual   ☐ Support/Maintenance   ☐ Lease

**Contractor(s):** Hanson Pipe and Products, 402 N. W.W. White Rd., San Antonio, Texas 78219 – Entire Bid  
  
☒ Low Bid

**Previous Related Council Action(s):**

Date:	
Agenda Item #:	
Action:	
Date:	
Agenda Item #:	
Action:	
Date:	
Agenda Item #:	
Action:	

**Anticipated Future Requirements and Actions:**

**Comments:**

Using      Public Works  
Department:

# City of San Antonio

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[Presented by Janie B. Cantu, Director, Purchasing & General Services; Michael Armstrong, Assistant City Manager/Chief Information Officer]

**Description of Item(s) and Use:**

This contract will provide preventative maintenance for HVAC systems at various Health District Facilities.

**Total \$:** \$23,000 annually

Bid Number and Title	A286-06-MR Maintenance of HVAC Systems for the Metropolitan Health District
Contract Period	Upon Award through 12-31-06 with two one year options to extend.
Method of Procurement	Competitively Bid
Price Trend	12% Increase on average. Result of increased dealer costs in labor and materials.

**Contract Info:**      ☐ Formal ☒ Annual ☐ Support/Maintenance ☐ Lease

**Contractor(s):** Air Kon Service, Inc. 5512 Binz Engleman, San Antonio, Texas 78219 – Entire Bid  
☒ Low Bid

**Previous Related Council Action(s):**

Date:	10-6-05
Agenda Item #:	7
Action:	Ordinance No. 101503 accepting the bids of various companies to provide services and commodities on an annual contract basis. (A677-06, HVAC Maint for ITSD Building, Siemens Building Technology, Est Amount \$29,268)
Date:	
Agenda Item #:	
Action:	
Date:	
Agenda Item #:	
Action:	

**Anticipated Future Requirements and Actions:**

**Comments:**

Using Health Dept.  
Department:



# City of San Antonio

## Contract Summary Sheet

Date 11-10-05

Agenda Item:

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[Presented by Janie B. Cantu, Director, Purchasing & General Services; Michael Armstrong, Assistant City Manager/Chief Information Officer]

**Description of Item(s) and Use:**

This contract will provide Akron, Elkhart, Red Head Brass and Task Force Tip products to the Fire Services Division to be used to maintain firefighting equipment such as nozzles, adapters, fittings and valve kits.

**Total \$:** \$149,417 annually

Bid Number and Title	A337-06-DR Akron, Elkhart, Red Head Brass and Task Force Tips Products
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Contract Period	Upon Award through 9-30-07 with a one year option to extend.
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Method of Procurement	Competitively Bid
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Price Trend	3.1% Increase.
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**Contract Info:**         Formal   X   Annual    Support/Maintenance    Lease

<b>Contractor(s):</b>	Municipal Emergency Services, Inc, 3500 South Richey, Ste. 170, Houston, Texas 77017 – Items 1A-B, 2A-B, 3A-B;
	Metro Fire Apparatus, 6125 Nordling Rd., Houston, Texas 77076 – Item 4A-4B

  X   Low Bid

**Previous Related Council Action(s):**

Date:	
Agenda Item #:	
Action:	
Date:	
Agenda Item #:	
Action:	
Date:	
Agenda Item #:	
Action:	

**Anticipated Future Requirements and Actions:**

**Comments:**

Using Fire Dept.  
Department:

# City of San Antonio

## Contract Summary Sheet

Date 11-10-05

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[Presented by Janie B. Cantu, Director, Purchasing & General Services; Michael Armstrong, Assistant City Manager/Chief Information Officer]

**Description of Item(s) and Use:**

This contract will provide preventative maintenance service to include labor, materials, and equipment to maintain elevators at Market Square Facilities.

**Total \$:** \$6,892 annually

Bid Number and Title	A555-06-MR Maintenance of Elevators for Market Square Facilities
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Contract Period	Upon Award through 10-31-2010
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Method of Procurement	Competitively Bid
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Price Trend	22% Increase or \$360 per year. In the previous 5 years, contract bid prices have increased.
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**Contract Info:**      ☐ Formal ☒ Annual ☐ Support/Maintenance ☐ Lease

<b>Contractor(s):</b>	Omni Elevators, 1730 E. Commerce, San Antonio, Texas – Entire Bid  <input checked="" type="checkbox"/> Low Responsive Bid
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**Previous Related Council Action(s):**

Date:	10-20-05
Agenda Item #:	13
Action:	Ordinance No. 101588 accepting bids of various companies to provide services and commodities on an annual contract basis. (A556-06 Elevator Maint for Parks & Recreation, Automatic Elevator, Est Amt \$9801)
Date:	11-3-05
Agenda Item #:	
Action:	Accepting bids of various companies to provide services and commodities on an annual contract basis. (A579-06 Maintenance of Elevators at the Tower of Americas, EMR Inc., Est Amount \$104,219)
Date:	2-12-04
Agenda Item #:	10
Action:	Ordinance No. 98799 accepting bids of various companies to provide services and commodities on an annual contract basis. (A969 Elevator Maint. For Riverwalk Elevators, Omni Elevator Co., Est Amt 7700)

**Anticipated Future Requirements and Actions:**

A552-06-MR Maintenance of Elevators for Health Department Headquarters scheduled for 11-17-05 agenda.  
A596-06-MR Maintenance of Elevators at Wolff Municipal Stadium scheduled for 11-17-05 agenda.

**Comments:**

Using                      Parks & Recreation Dept.  
Department:

SECTION I  
COUNCIL, NOVEMBER 10, 2005  
SINGLE SOURCE

SECTION I: SINGLE SOURCE BIDS

The bids in this section are a single source of supply bid.

<u>COMMODITY</u>	<u>MBE</u>	<u>VENDOR</u>
1. Spoken Word Audio Books A972-06-AW Upon Award through 9-30-06  This contract will provide the City of San Antonio Library Department with abridged and unabridged spoken word audio books recorded on compact discs and audiocassettes for the Library and library branches.		Random House, Inc. Entire Bid Est Amount \$60,000 annually
2. Spanish Language Books and Videocassettes A977-06-AW Upon Award through 9-30-06  This contract will provide the City of San Antonio Library Department with books and videocassettes recorded in Spanish to be used by Spanish speaking patrons.		Multi-Cultural Books and Videos Entire Bid Est Amount \$60,000 annually
3. Spanish Language Materials A1082-06-AW Upon Award through 9-30-06  This contract will provide the City of San Antonio Library Department with Spanish language materials to include fiction and non-fiction children's books and media.		Lectorum Publications Entire Bid Est Amount \$25,000 annually

CITY OF SAN ANTONIO  
BID TABULATION

ANNUAL CONTRACT FOR: SPOKEN WORD AUDIOBOOKS

MLWN  
RANDOM HOUSE, INC.  
PO BOX 25122  
SANTA ANA, CA 92799-5122

<u>DESCRIPTION</u>	<u>EST. QTY.</u>	<u>EST. COST</u>	<u>EST. ANNUAL COST</u>
SPOKEN WORD AUDIO BOOKS	1,425	\$20.00 - \$60.00	\$60,000.00
DISCOUNT			20%
TERMS			Net 30

AW/arw  
A972-06

This contract will provide abridged and unabridged spoken word compact discs and audiocassettes for the San Antonio Public library and library branches. All spoken word audio books are recorded on compact discs and audiocassettes. Audio books will be available for use by library patrons for recreational listening and reading. Random House, Inc. has the exclusive rights with authors whose works they record. The audio book catalog consists of classics, fiction, non-fiction, biographies, mysteries, personal achievement, and young reader categories. The average cost is \$42.10. Approximately 1,425 audio books will be purchased. A 20% discount will be provided for all audiobooks ordered. Free replacements for broken or lost cassettes, compact discs, binders, and inserts are included in this contract.

Note: \$55,138.58 spent for FY04-05 with 1,327 audio books purchased at an average of \$41.55 each. There is currently a high demand for audio books by library patrons. Additionally, two new library branches are scheduled to open in November 2005 and mid-February 2006

CITY OF SAN ANTONIO  
BID TABULATION

ANNUAL CONTRACT FOR: SPANISH LANGUAGE BOOKS AND VIDEOCASSETTES

MULTI-CULTURAL BOOKS & VIDEOS  
28880 SOUTHFIELD ROAD  
SUITE 183  
LATHRUP VILLAGE, MI 48076

DESCRIPTION	EST. QTY.	EST. COST	EST. ANNUAL COST
SPANISH ADULT BOOKS	1,500	\$5.00 - \$75.00	\$28,000.00
SPANISH ADULT VIDEOCASSETTES	300	\$20.00 - \$40.00	\$12,000.00
SPANISH CHILDREN'S BOOKS	950	\$5.00 - \$60.00	\$15,000.00
SPANISH CHILDREN'S VIDEOCASSETTES	100	\$20.00 - \$40.00	\$5,000.00
ESTIMATED ANNUAL TOTAL	2,850		\$60,000.00
TERMS			NET 30

AW/arw  
A977-06

This contract will provide books and videos the San Antonio Public Central Library and nineteen (19) Library branches with Spanish language books and videocassettes used by Spanish speaking library patrons. The San Antonio Public Library will purchase approximately 1,800 Spanish language books and videocassettes that feature adult topics and approximately 1,050 Spanish language books and videocassettes that feature juvenile topics. Each Spanish language book and videocassette available for purchase at the Guadalajara Book Fair has an average cost of \$21.05.

Note: \$46,502.34 spent for FY04-05 with 2,241 books and videos purchased at an average of \$20.75 each. There has been a high demand for and increased circulation of Spanish language materials. Additionally, two new library branches are scheduled to open in November 2005 and mid-February 2006.

CITY OF SAN ANTONIO  
BID TABULATION

ANNUAL CONTRACT FOR: SPANISH LANGUAGE BOOKS AND VIDEO MEDIA

MLWN  
LECTORUM PUBLICATIONS  
205 CHUBB AVENUE  
LYNDHURST, NJ 07071

<u>DESCRIPTION</u>	<u>EST. QTY.</u>	<u>EST. COST</u>	<u>EST. ANNUAL COST</u>
SPANISH LANGUAGE BOOKS & VIDEO MEDIA	1,550	\$15.00 - \$70.00	\$25,000.00
DISCOUNT			30%
TERMS			NET 30

AW/arw  
A1082-06

This contract will provide Spanish language materials for the San Antonio Public library and library branches. Spanish language materials will include fiction and non-fiction children's books and media. In addition, Spanish language adult books, fiction and non-fiction, and reference books for all ages are available. All purchases will receive a 30% discount off retail price and include free shipping and handling. The average cost per item is \$16.13. Approximately 1,550 Spanish language materials will be purchased.

Note: \$24,849.68 spent for FY04-05 with 1,545 Spanish language materials purchased at an average of \$16.08 each. Additionally, two new library branches are scheduled to open in November 2005 and mid-February 2006.

SECTION II  
COUNCIL, NOVEMBER 10, 2005  
LOW BIDS

SECTION II: LOW BIDS

The bids in this section are low responsive bids in which award is recommended to the lowest bidder.

<u>COMMODITY</u>	<u>MBE</u>	<u>VENDOR</u>
1. Ready Mix Concrete A051-06-MR Upon Award through 12-31-06 with two one year options to extend  This contract will provide the City of San Antonio Public Works Department with ready mix concrete for pick up which is utilized for the maintenance of streets.		Vulcan Materials Co. Entire Bid Est Amount \$444,000 annually
2. Reinforced Concrete Storm Drain and Sanitary Sewer Pipe A166-06-MR Upon Award through 12-31-06 With two one year options to extend  This contract will provide the City of San Antonio Public Works Department with concrete storm drain and sanitary sewer pipe used for capital improvement projects and repairs throughout the City.		Hanson Pipe & Products Entire Bid Est Amount \$212,846 annually
3. Maintenance for HVAC Systems for the Metropolitan Health District A286-06-MR Upon Award through 12-31-06 With two one year options to extend  This contract will provide the City of San Antonio Health Department with preventive maintenance for HVAC systems at various Health District facilities.		Air Kon Service, Inc. Entire Bid Est Amount \$23,000 annually

SECTION II  
COUNCIL, NOVEMBER 10, 2005  
LOW BIDS

SECTION II: LOW BIDS

The bids in this section are low responsive bids in which award is recommended to the lowest bidder.

<u>COMMODITY</u>	<u>MBE</u>	<u>VENDOR</u>
4. Akron, Elkhart, Red Head Brass and Task Force Tips Products A337-06-DR Upon Award through 9-30-07 With one year option to extend  This contract will provide the City of San Antonio Fire Department with Akron, Elkhart, Red Head Brass and Task Force Tip products and parts used to maintain firefighting equipment such as nozzles, adapters, fittings and valve kits.		Municipal Emergency Services, Inc. Items 1A-B, 2A-B, 3A-B Est Amount \$112,060 annually  Metro Fire Apparatus Items 4A-B Est Amount \$37,357 annually



**City of San Antonio Bid Tabulation**

Opened: October 25, 2005			Vulcan Materials Co. 800 Isom Rd. Suite 300 San Antonio, TX 78216
For: Ready-Mix Concrete			
A0051-06-MR		MR	
Item	Description	Est. Qty.	
1 - 16	DELETED		
Section III	Concrete for Pick Up		
17	Basic Class A (300 PSI) Mixes		
a	3/8" Rock	6,500 Sq. Yd.	\$52.00
	Sub Total		\$338,000.00
b	3/4" Rock	600 Sq. Yd.	\$50.00
	Sub Total		\$30,000.00
	Item Total		\$368,000.00
18	Curb Mix Standard		
a	3/8" Rock	250 Sq. Yd.	\$53.00
	Item Total		\$13,250.00
19	Curb Mix Specialty		
a	3/4" Rock	250 Sq. Yd.	\$60.00
	Item Total		\$15,000.00
b	Deleted		
20	Class A Specialty Mixes		
a	Deleted		
b	1 1/8" Rock	760 Sq. Yd.	\$60.00
	Item Total		\$45,600.00
c	Deleted		
21	Exposed Finish Mixes		
a	Deleted		
b	5/8" Rock	15 Sq. Yd.	\$60.00
	Item Total		\$900.00
22 - 23	DELETED		
24	Additives		
a	1% Calcium Chloride	250 Sq. Yd.	\$1.00
	Sub Total		\$250.00
b	2% Calcium Chloride	500 Sq. Yd.	\$2.00
	Sub Total		\$1,000.00
	Item Total		\$1,250.00
	Terms		Net 30
ESTIMATED ANNUAL AWARD			\$444,000.0000

# City of San Antonio Bid Tabulation

MLWN

MLWN

Opened: September 27, 2005				
For: Annual Contract for Reinforced Concrete Storm Drain & Sanitary Sewer Pipe			Hanson Pipe & Products	
A0166-06-MR			402 N. W.W. White Rd.	
MR			San Antonio, TX 78219	
			Rinker Materials Hydro Conduit Div. PO Box 27256	
			San Antonio, TX 78227	
Item	Description	Estimated Quantity		
1	<b>Reinforced Concrete Pipe</b>			
	<b>Size Class III STD. Tongue &amp; Groove</b>			
A	12"	50 FT		
	Price per Foot		\$11.92	No Bid
	Total		\$596.00	
B	15"	50 FT		
	Price per Foot		\$12.75	\$18.73
	Total		\$637.50	\$936.50
C	18"	50 FT		
	Price per Foot		\$15.92	\$18.73
	Total		\$796.00	\$936.50
D	24"	50 FT		
	Price per Foot		\$23.95	\$28.18
	Total		\$1,197.50	\$1,409.00
E	30"	50 FT		
	Price per Foot		\$34.16	\$40.19
	Total		\$1,708.00	\$2,009.50
F	36"	50 FT		
	Price per Foot		\$49.30	\$58.00
	Total		\$2,465.00	\$2,900.00
G	42"	50 FT		
	Price per Foot		\$67.92	\$79.91
	Total		\$3,396.00	\$3,995.50
H	48"	50 FT		
	Price per Foot		\$83.85	\$98.65
	Total		\$4,192.50	\$4,932.50
I	54"	50 FT		
	Price per Foot		\$104.21	\$122.60
	Total		\$5,210.50	\$6,130.00
J	60"	50 FT		
	Price per Foot		\$123.64	\$145.46
	Total		\$6,182.00	\$7,273.00
K	66"	50 FT		
	Price per Foot		\$152.21	\$179.07
	Total		\$7,610.50	\$8,953.50
L	72"	50 FT		
	Price per Foot		\$178.42	\$209.90
	Total		\$8,921.00	\$10,495.00
	<b>Total for Item 1</b>		<b>\$42,912.50</b>	<b>Incomplete</b>

**City of San Antonio Bid Tabulation**

Opened: September 27, 2005				
For: Annual Contract for Reinforced Concrete Storm Drain & Sanitary Sewer Pipe			Hanson Pipe & Products 402 N. W.W. White Rd. San Antonio, TX 78219	
A0166-06-MR MR			Rinker Materials Hydro Conduit Div. PO Box 27256 San Antonio, TX 78227	
Item	Description	Estimated Quantity		
2	<b>Reinforced Concrete Pipe</b>			
A	<b>Size Class IV STD. Tongue &amp; Groove</b>			
	12"	50 FT		
	Price per Foot		\$11.92	No Bid
	Total		\$596.00	
B	15"	50 FT		
	Price per Foot		\$14.75	\$19.83
	Total		\$737.50	\$991.50
C	18"	50 FT		
	Price per Foot		\$16.86	\$19.83
	Total		\$843.00	\$991.50
D	24"	50 FT		
	Price per Foot		\$27.98	\$32.92
	Total		\$1,399.00	\$1,646.00
E	30"	50 FT		
	Price per Foot		\$39.73	\$46.74
	Total		\$1,986.50	\$2,337.00
F	36"	50 FT		
	Price per Foot		\$55.95	\$65.82
	Total		\$2,797.50	\$3,291.00
G	42"	50 FT		
	Price per Foot		\$77.33	\$90.98
	Total		\$3,866.50	\$4,549.00
H	48"	50 FT		
	Price per Foot		\$113.29	\$133.28
	Total		\$5,664.50	\$6,664.00
I	54"	50 FT		
	Price per Foot		\$146.17	\$171.96
	Total		\$7,308.50	\$8,598.00
J	60"	50 FT		
	Price per Foot		\$166.73	\$196.15
	Total		\$8,336.50	\$9,807.50
K	66"	50 FT		
	Price per Foot		\$179.24	\$210.87
	Total		\$8,962.00	\$10,543.50
L	72"	50 FT		
	Price per Foot		\$207.41	\$244.01
	Total		\$10,370.50	\$12,200.50
	<b>Total for Item 2</b>		<b>\$52,868.00</b>	<b>Incomplete</b>

# City of San Antonio Bid Tabulation

Opened: September 27, 2005			Hanson Pipe & Products		Rinker Materials
For: Annual Contract for Reinforced Concrete Storm Drain & Sanitary Sewer Pipe			402 N. W.W. White Rd.		Hydro Conduit Div.
A0166-06-MR			San Antonio, TX 78219		PO Box 27256
MR			San Antonio, TX 78227		
Item	Description	Estimated Quantity			
3	<b>Gasketed Reinforced Concrete Pipe for Sanitary Sewer Joint Class III with Gasket</b>				
A	12"	50 FT			
	Price per Foot		\$16.49		No Bid
	Total		\$824.50		
B	15"	50 FT			
	Price per Foot		\$19.92		\$30.18
	Total		\$996.00		\$1,509.00
C	18"	50 FT			
	Price per Foot		\$25.65		\$30.18
	Total		\$1,282.50		\$1,509.00
D	24"	50 FT			
	Price per Foot		\$32.95		\$38.76
	Total		\$1,647.50		\$1,938.00
E	30"	50 FT			
	Price per Foot		\$45.76		\$53.83
	Total		\$2,288.00		\$2,691.50
F	36"	50 FT			
	Price per Foot		\$69.56		\$81.83
	Total		\$3,478.00		\$4,091.50
G	42"	50 FT			
	Price per Foot		\$90.85		\$106.88
	Total		\$4,542.50		\$5,344.00
H	48"	50 FT			
	Price per Foot		\$108.89		\$128.10
	Total		\$5,444.50		\$6,405.00
I	54"	50 FT			
	Price per Foot		\$120.10		\$141.29
	Total		\$6,005.00		\$7,064.50
J	60"	50 FT			
	Price per Foot		\$151.67		\$178.44
	Total		\$7,583.50		\$8,922.00
K	66"	50 FT			
	Price per Foot		\$179.24		\$210.87
	Total		\$8,962.00		\$10,543.50
L	72"	50 FT			
	Price per Foot		\$212.61		\$250.13
	Total		\$10,630.50		\$12,506.50
	<b>Total for item 3</b>		<b>\$53,684.50</b>		<b>Incomplete</b>

**City of San Antonio Bid Tabulation**

Opened: September 27, 2005				
For: Annual Contract for Reinforced Concrete Storm Drain & Sanitary Sewer Pipe			Hanson Pipe & Products 402 N. W.W. White Rd. San Antonio, TX 78219	
A0166-06-MR MR			Rinker Materials Hydro Conduit Div. PO Box 27256 San Antonio, TX 78227	
Item	Description	Estimated Quantity		
4	<b>Gasketed Reinforced Concrete Pipe for Sanitary Sewer Class IV Joint with Gasket</b>			
A	12"	50 FT		
	Price per Foot		\$15.70	No Bid
	Total		\$785.00	
B	15"	50 FT		
	Price per Foot		\$20.89	\$32.92
	Total		\$1,044.50	\$1,646.00
C	18"	50 FT		
	Price per Foot		\$27.98	\$32.92
	Total		\$1,399.00	\$1,646.00
D	24"	50 FT		
	Price per Foot		\$38.48	\$45.27
	Total		\$1,924.00	\$2,263.50
E	30"	50 FT		
	Price per Foot		\$53.79	\$63.28
	Total		\$2,689.50	\$3,164.00
F	36"	50 FT		
	Price per Foot		\$82.85	\$97.47
	Total		\$4,142.50	\$4,873.50
G	42"	50 FT		
	Price per Foot		\$107.37	\$126.32
	Total		\$5,368.50	\$6,316.00
H	48"	50 FT		
	Price per Foot		\$131.04	\$154.16
	Total		\$6,552.00	\$7,708.00
I	54"	50 FT		
	Price per Foot		\$134.92	\$158.73
	Total		\$6,746.00	\$7,936.50
J	60"	50 FT		
	Price per Foot		\$194.03	\$228.27
	Total		\$9,701.50	\$11,413.50
K	66"	50 FT		
	Price per Foot		\$212.61	\$250.13
	Total		\$10,630.50	\$12,506.50
L	72"	50 FT		
	Price per Foot		\$247.97	\$291.73
	Total		\$12,398.50	\$14,586.50
	<b>Total for Item 4</b>		<b>\$63,381.50</b>	<b>Incomplete</b>
	<b>Annual Contract Total (1, 2, 3 &amp; 4)</b>		<b>\$212,846.50</b>	<b>Incomplete</b>
	Delivery Terms		10 Days Net 30	30-45 Days Net 30
	<b>Estimated Total Award</b>		<b>\$212,846.50</b>	

**City of San Antonio Bid Tabulation**

Opened August 15, 2005 For: Annual Contract for Maintenance of HVAC Systems for the Metropolitan Health District  A286-06 MR			Air Kon Service, Inc.	AirJireh Services	Micah Property Management
			5512 Binz Engleman Rd.	5122 Leonhardt	710 Forest Ln.
Item	Description	Qty.	San Antonio, TX 78219	San Antonio TX 78233	Duncanville TX 75116
I.	HVAC MAINTENANCE SERVICE LOCATIONS				
A	Animal Care Facility				
	Price per month	12 Months	\$30.00	\$150.00	\$800.00
	Total price		\$360.00	\$1,800.00	\$9,600.00
B	Animal Resource Facility				
	Price per month	12 Months	\$30.00	\$150.00	\$600.00
	Total price		\$360.00	\$1,800.00	\$7,200.00
C	Buena Vista ADM Office				
	Price per month	12 Months	\$30.00	\$150.00	\$800.00
	Total price		\$360.00	\$1,800.00	\$9,600.00
D	Buena Vista EMS Office (WIC)				
	Price per month	12 Months	\$30.00	\$150.00	\$1,200.00
	Total price		\$360.00	\$1,800.00	\$14,400.00
E	Callaghan Square Clinic (WIC)				
	Price per month	12 Months	\$30.00	\$150.00	\$1,100.00
	Total price		\$360.00	\$1,800.00	\$13,200.00
F	Chest Clinic				
	Price per month	12 Months	\$30.00	\$150.00	\$1,200.00
	Total price		\$360.00	\$1,800.00	\$14,400.00
G	Dorie Miller (WIC)				
	Price per month	12 Months	\$30.00	\$150.00	\$900.00
	Total price		\$360.00	\$1,800.00	\$10,800.00
H	Eastside Branch				
	Price per month	12 Months	\$30.00	\$150.00	\$900.00
	Total price		\$360.00	\$1,800.00	\$10,800.00
I	Environmental & Wellness Clinic				
	Price per month	12 Months	\$30.00	\$150.00	\$800.00
	Total price		\$360.00	\$1,800.00	\$9,600.00
J	Fredericksburg Road (WIC)				
	Price per month	12 Months	\$30.00	\$150.00	\$900.00
	Total price		\$360.00	\$1,800.00	\$10,800.00
K	Hwy. 90 Clinic				
	Price per month	12 Months	\$30.00	\$150.00	\$900.00
	Total price		\$360.00	\$1,800.00	\$10,800.00

**City of San Antonio Bid Tabulation**

Opened August 15, 2005 For: Annual Contract for Maintenance of HVAC Systems for the Metropolitan Health District  A286-06 MR			Air Kon Service, Inc.  5512 Binz Engleman Rd.  San Antonio, TX 78219	AirJireh Services  5122 Leonhardt  San Antonio TX 78233	Micah Property Management 710 Forest Ln.  Duncanville TX 75116
Item	Description	Qty.			
L	Immunization Clinic	12 Months	\$30.00	\$150.00	\$900.00
	Price per month				
	Total price		\$360.00	\$1,800.00	\$10,800.00
M	Kenwood Clinic	12 Months	\$30.00	\$150.00	\$900.00
	Price per month				
	Total price		\$360.00	\$1,800.00	\$10,800.00
N	Main Health Department	12 Months	\$30.00	\$150.00	\$1,500.00
	Price per month				
	Total price		\$360.00	\$1,800.00	\$18,000.00
O	Marbach Clinic (WIC)	12 Months	\$30.00	\$150.00	\$1,100.00
	Price per month				
	Total price		\$360.00	\$1,800.00	\$13,200.00
P	North Flores Center	12 Months	\$30.00	\$150.00	\$1,100.00
	Price per month				
	Total price		\$360.00	\$1,800.00	\$13,200.00
Q	Pecan Valley Clinic	12 Months	\$30.00	\$150.00	\$600.00
	Price per month				
	Total price		\$360.00	\$1,800.00	\$7,200.00
R	Rittiman Clinic (WIC)	12 Months	\$30.00	\$150.00	\$600.00
	Price per month				
	Total price		\$360.00	\$1,800.00	\$7,200.00
S	Salinas Clinic	12 Months	\$30.00	\$150.00	\$800.00
	Price per month				
	Total price		\$360.00	\$1,800.00	\$9,600.00
T	South Flores (WIC)	12 Months	\$30.00	\$150.00	\$800.00
	Price per month				
	Total price		\$360.00	\$1,800.00	\$9,600.00
U	South Flores Clinic	12 Months	\$30.00	\$150.00	\$800.00
	Price per month				
	Total price		\$360.00	\$1,800.00	\$9,600.00
V	Southwest Branch	12 Months	\$30.00	\$150.00	\$800.00
	Price per month				
	Total price		\$360.00	\$1,800.00	\$9,600.00
W	Thousand Oaks Clinic (WIC)	12 Months	\$30.00	\$150.00	\$800.00
	Price per month				
	Total price		\$360.00	\$1,800.00	\$9,600.00

**City of San Antonio Bid Tabulation**

Openec August 15, 2005 For: Annual Contract for Maintenance of HVAC Systems for the Metropolitan Health District						
A286-06		MR		Air Kon Service, Inc. 5512 Binz Engleman Rd.	AirJireh Services 5122 Leonhardt	Micah Property Management 710 Forest Ln.
Item	Description	Qty.	San Antonio, TX 78219	San Antonio TX 78233	Duncanville TX 75116	
X	Vector Control	12 Months				
	Price per month			\$30.00	\$150.00	\$800.00
	Total price			\$360.00	\$1,800.00	\$9,600.00
Y	Zarzamora Clinic	12 Months				
	Price per month			\$30.00	\$150.00	\$800.00
	Total price			\$360.00	\$1,800.00	\$9,600.00
	<b>Total Annual HVAC Maintenance</b>			<b>\$9,000.00</b>	<b>\$45,000.00</b>	<b>\$268,800.00</b>
II.	EMERGENCY REPAIR LABOR					
A	Prime Time Labor (8 AM - 5 PM M-F)	200 Hours		\$40.00	\$65.00	\$50.00
	Total Price			\$8,000.00	\$13,000.00	\$10,000.00
B	After Hours Labor (5 PM - 8 AM M-F)	100 Hours		\$40.00	\$97.50	\$65.00
	Total Price			\$4,000.00	\$9,750.00	\$6,500.00
C	Week End & Holiday Labor (All Hours)	50 Hours		\$40.00	\$125.00	\$75.00
	Total Price			\$2,000.00	\$6,250.00	\$3,750.00
	<b>Estimated Annual Emergency Repair Labor</b>			<b>\$14,000.00</b>	<b>\$29,000.00</b>	<b>\$20,250.00</b>
III.	EMERGENCY REPAIR PARTS					
	Discount off Catalog			None	Grainger 20%	Grainger 10%
	Dealer Cost Plus Percentage			29.00%	20.00%	10.00%
	Terms			5% 10 Days	1% 15 Days	2% 30 Days
	Total Monthly Service & Emergency Labor			\$23,000.00	\$74,000.00	\$289,050.00
	<b>Estimated Annual Award</b>			<b>\$23,000.00</b>		



**City of San Antonio Bid Tabulation**

Open: August 2, 2005				
For: Annual Contract for Akron, Elkhart, Red Head Brass, And Task Force Tips Products				
A337-06		DR		
Item	Description	MLWN Municipal Emergency Services Inc. 3500 South Richey Suite 170 Houston, TX 77017	MLWN Metro Fire Apparatus 6125 Nordling Rd. Houston, TX 77076	MSWN Casco Industries 1014 Ann St. Pasadena, TX 77506
1	Akron Parts			
A	Discount off price list for items without a star	45.6%	No Bid	No Bid
	Discount off price list for items with a star	15.6%		
	Price list identification and effective date	1/1/2005		
B	Specified Items			
	588 Hose Clamp & Bracket	\$308.45	No Bid	No Bid
	1581 Leader Line Wye	\$330.21	No Bid	No Bid
	7950 Butterfly Valve	\$650.10	No Bid	No Bid
	0704034 Retaining Band	\$2.62	No Bid	No Bid
2	Elkhart Parts			
A	Discount off price list for items without a star	45.6%	No Bid	43%
	Discount off price list for items with a star	15.6%		14%
	Price list identification and effective date	1/1/2005		C-2 8/01/2004
B	B100A Ball Valve Wye	\$229.57	No Bid	\$242.00
	SM20F Fog Nozzles	\$491.78	No Bid	\$519.00
	S320 5" Running Board Holder	\$75.62	No Bid	\$80.00
	SM100 Master Stream Nozzle	\$1,033.69	No Bid	\$691.00
3	Red Head Brass Parts			
A	Discount off price list all items excluding expanders and expander expander units	35.1%	No Bid	No Bid
	Price list identification and effective date	8/1/2004		
B	35 Double Female 2 1/2" x 2 1/2" Hardcoat	\$17.95	No Bid	No Bid
	36 Double Male 2 1/2" x 2 1/2" Hardcoat	\$10.00	No Bid	No Bid
	37 Adapter 2 1/2" x 2 1/2" Hardcoat	\$11.90	No Bid	No Bid
	14016 2 1/2" Double Jacket Tail Gasket	\$0.89	No Bid	No Bid
	16109 1 3/4" Segments (only)	\$78.44	No Bid	No Bid
	16148 3" Segment Holder	\$45.28	No Bid	No Bid
	16117 4" Adjusting Ring	\$182.17	No Bid	No Bid
4	Task Force Tip Products			
A	Discount off price list	No Bid	26%	No Bid
	Price list identification and effective date		Lot-22/6/1/05	
B	B-BGH	No Bid	\$599.40	No Bid
	HM-VPG	No Bid	\$7.10	No Bid
	XFC-62	No Bid	\$4,070.00	No Bid
	XFH-1 ST	No Bid	\$1,524.40	No Bid
	H-9941 Kit	No Bid	\$70.30	No Bid
	C-035	No Bid	\$22.61	No Bid
	HM99/N Kit	No Bid	\$39.43	No Bid
	Delivery	10 Days	30 Days	60 Days
	Terms	Net 30	Net 30	Net 30

**Contract Period:** October 1, 2005 through September 30, 2007 with a 1 year option extension.

**Department User:** Fire Department

**Purpose:** This contract will provide Akron, Elkhart, Red Head Brass, and Task Force Tip products to the Fire Services Division.

These parts are used to maintain firefighting equipment such as nozzles, adapters, fittings, and valve kits.

**Est. \$Usage:** \$149,417.34 (contract period) \$224,126.01 (with 1 year option)

\*\*\*Last Year \$72,462.34 This Year (1year) \$74,708.67= 3.1% increase.

SECTION III  
COUNCIL, NOVEMBER 10, 2005  
LOW RESPONSIVE BIDS

SECTION III: LOW RESPONSIVE BIDS

The bids in this section are low responsive bids in which award is recommended to bidders other than the lowest bidders because the lowest bids failed to meet City's specifications.

<u>COMMODITY</u>	<u>MBE</u>	<u>VENDOR</u>
1. Maintenance of Elevators for Market Square Facilities A555-06-MR Upon Award through 10-31-2010		Omni Elevators Entire Bid Est Amount \$6,892 annually

This contract will provide the City of San Antonio Parks and Recreation Department with labor, materials and equipment to maintain elevators at the Market Square Facilities.

**City of San Antonio Bid Tabulation**

Date: August 15, 2005			MSWN	FSWN	FLWN	MLWN
For: Annual Contract for Maintenance of Elevators for Market Square Facilities			Omni Elevators	Automatic Elevator	EMR Inc.	Thyssen Krupp Elevator
A555-06-MR MR			1730 E. Commerce	7975 Ninth Street	2805 W. Arkansas Lane, Ste 101	1077 Central Pkwy S., Ste 300
Item	Description	Est. Qty.	San Antonio, TX 78203	Somerset, TX 78069	Arlington, TX 76016	San Antonio, TX 78232
1	Elevators at Market Square Maintenance	12 Months				<b>NAS</b>
	Price Per Month		\$175.00	\$650.00	\$165.00	\$112.50
	<b>Annual Cost</b>		<b>\$2,100.00</b>	<b>\$7,800.00</b>	<b>\$1,980.00</b>	<b>\$1,350.00</b>
2	Emergency Labor Rates					
A	Mon-Fri 8AM - 5PM: Tech / Journeyman	15 Hours	\$98.00	\$140.00	\$110.00	Included
	Sub Total		\$1,470.00	\$2,100.00	\$1,650.00	\$0.00
B	Mon-Fri 8AM - 5PM: Helper	15 Hours	\$49.00	\$100.00	\$77.00	Included
	Sub Total		\$735.00	\$1,500.00	\$1,155.00	\$0.00
C	After Hours: Tech / Journeyman	8 Hours	\$166.60	\$160.00	\$187.00	\$261.80
	Sub Total		\$1,332.80	\$1,280.00	\$1,496.00	\$2,094.40
D	After Hours: Helper	8 Hours	\$83.30	\$130.00	\$130.90	Included
	Sub Total		\$666.40	\$1,040.00	\$1,047.20	\$0.00
E	Week End & Holiday: Tech / Journeyman	2 Hours	\$196.00	\$210.00	\$220.00	\$308.00
	Sub Total		\$392.00	\$420.00	\$440.00	\$616.00
F	Week End & Holiday: Helper	2 Hours	\$98.00	\$180.00	\$144.00	\$230.00
	Sub Total		\$196.00	\$360.00	\$288.00	\$460.00
	<b>Estimated Annual Emergency Labor</b>		<b>\$4,792.20</b>	<b>\$6,700.00</b>	<b>\$6,076.20</b>	<b>\$3,170.40</b>
3	Emergency Repair Parts					
	Contractor Supplied parts for approved repairs					
	Cost Plus %		15%	20%	30%	30%
	Terms		1% 10 Days	Net 30	Net 30	Net 30
	<b>Estimated Total Cost Per Year</b>		<b>\$6,892.20</b>	<b>\$14,500.00</b>	<b>\$8,056.20</b>	<b>\$4,520.40</b>
	<b>Total Annual Award</b>		<b>\$6,892.20</b>			