

**CITY OF SAN ANTONIO
PURCHASING & GENERAL SERVICES DEPARTMENT
CITY COUNCIL AGENDA MEMORANDUM**

TO: Mayor and City Council

FROM: Janie B. Cantu, Director of Purchasing & General Services

SUBJECT: Ballistic Shields

DATE: November 17, 2005

SUMMARY & RECOMMENDATION

This ordinance authorizes the Purchasing & General Services Department to accept the low responsive bids submitted by GT Distributors, Inc. to provide the City of San Antonio Police Department with ballistic shields for a total of \$55,694.00 from the Local Law Enforcement Terrorism Prevention Grant and the Urban Area Security Initiative funds. Staff recommends approval of this ordinance.

BACKGROUND INFORMATION

A request for sealed bids was issued to provide ballistic shields for the City of San Antonio Police Department. A total of six bids were received. The bids submitted by Armored Solutions, Inc., item 4 and 5; Manny Trevino Enterprises, item 3; RBR Tactical Armor, Inc., item 1 and United Shield International, items 1 and 2 did not meet City specifications. The low responsive bid was submitted by GT Distributors, Inc. in the amount of \$55,694.00. This bid was advertised in the Daily Commercial Recorder, La Prensa, the City of San Antonio Purchasing Website, Public Access Channel 21 and Demandstar.com.

This contract will provide 20 ballistic shields for the City of San Antonio Police Department Special Operations Unit. Currently, the Police Department has 12 shields in their inventory which have exceeded the five year manufacturers warranty on the Kevlar ballistic material. This purchase will replace the older shields.

POLICY ANALYSIS

The Police Department Special Operations Unit consists of officers from SWAT, K-9, Negotiators and the Bomb Squad. This Special Operations Team is responsible for responding to and resolving critical incident situations such as hostage negotiations, high risk suicides, terrorist incidents, bomb threats and the execution of high risk warrants. The ballistic shields are expected to last at least five years.

In 2003, the City of San Antonio was issued a Law Enforcement Terrorism Prevention Grant to improve the City's ability to respond to potential terrorist use of a Weapon of Mass Destruction. These ballistic shields are part of a specialized equipment list that was authorized by officials representing agencies such as the U.S. Department of Justice, the Public Health Service, and the U.S. Department of Energy. This list was derived to have equipment standardized and have the capability of interoperability within various municipalities.

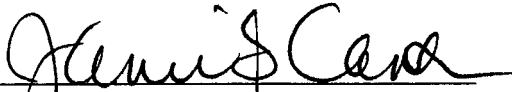
In 2004, the City of San Antonio, Bexar County and Comal County received an Urban Area Security Initiative (UASI) grant from the U.S. Department of Homeland Security used to address the unique needs of high threat and high density urban areas.

FISCAL IMPACT

The total cost of this contract is \$55,694.00. Funding will be from the Grants in Aid Trust Fund - State Homeland Security Fund and Urban Area Security Initiative Fund. All expenditures will be in accordance with the FY2005-2006 Budget approved by City Council.

COORDINATION

This item has been coordinated with the City of San Antonio Police Departments.



Janie B. Cantu, C.P.M., Director
Purchasing & General Services



Michael Armstrong
Assistant City Manager/Chief Information Officer



Sheryl Sculley
City Manager

City of San Antonio

Contract Summary Sheet

Date 11-17-05

Agenda Item:

Name/Title (Caption as shown on agenda):

An ordinance accepting the bid submitted by GT Distributors, Inc. to provide the City of San Antonio Police Department with ballistic shields for a total of \$55,694.00 from the Local Law Enforcement Terrorism Prevention Grant and the Urban Area Security Initiative funds. [Presented by Janie B. Cantu, Director, Purchasing & General Services; Michael Armstrong, Assistant City Manager/Chief Information Officer]

Description of Item(s) and Use:

This contract will provide ballistic shields.

Total \$: \$55,694.00

Bid Number and Title	06-006 Ballistic Shields
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Method of Procurement	Competitively Bid
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Price Trend	No historical pricing available because the ballistic shields currently in their inventory were purchased over 5 years ago.
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Contract Info: ☒ Formal ☐ Annual ☐ Support/Maintenance ☐ Lease

Contractor(s):	GT Distributors Inc., P O Box 16080, Austin, Texas 78761 – Entire Bid
	<input checked="" type="checkbox"/> Low Responsive Bids

Previous Related Council Action(s):

The 2 older suits were purchased in 2000 and the department no longer has the price information on file.

Date:	
Agenda Item #:	
Action:	
Date:	
Agenda Item #:	
Action:	
Date:	
Agenda Item #:	
Action:	

Anticipated Future Requirements and Actions:

None.

Comments:

The bids submitted by Armored Solutions, Inc., item 4 and 5; Manny Trevino Enterprises, item 3; RBR Tactical Armor, Inc., item 1 and United Shield International, items 1 and 2 did not meet City specifications.

Using Police Department
Department:

City of San Antonio Bid Tabulation

Opened: October 24, 2005			MSWN	MLWN	FSWN	MSSN	MSWN	MSWN
For: Ballistic Shields			GT Distributors, Inc.	ADS, Inc.	Armored Solutions, Inc.	Manny Trevino Enterprises	RBR Tactical Armor, Inc.	United Shield International
06-006 DR			PO Box 16080	477 Viking Dr. Suite 350	20 Keeler Street	135 Johnathan	3113 Aspen Avenue	250 East Front St.
			Austin, TX 78761	Virginia Beach, VA 23452	Pittsfield, MA 01201	San Antonio, TX 78223	Richmond, VA 23228	Traverse City, MI 49684
Item	Description	Quantity						
1	Body Bunker Shields	4					NAS	NAS
	Price Each		\$1,643.50	\$1,819.02	\$2,294.50	\$1,686.00	\$1,309.85	\$1,357.00
	Price Total		\$6,574.00	\$7,276.08	\$9,178.00	\$6,744.00	\$5,239.40	\$5,428.00
	Mfr. & Model No.		Protech 2436S + 55HIL Kit	Protech 2436S	Armored Solutions 2436AL	PPI 24 x 36 w/Light	RBR Ballistic Entry Shield Medium	Tactical Entry Shield
	Delivery		30 Days	40 Days	30 Days	45 Days	30 Days	84 Days
2	Entry Shields	4						NAS
	Price Each		\$1,243.00	\$1,314.45	\$1,944.50	\$1,398.60	\$1,309.85	\$1,175.00
	Price Total		\$4,972.00	\$5,257.80	\$7,778.00	\$5,594.40	\$5,239.40	\$4,700.00
	Mfr. & Model No.		Protech 2237	Protech 2237	Armored Solutions 24363A	PPI-24x36 without light	RBR Ballistic Entry Shield Medium	Tactical Breach Shield
	Delivery		30 Days	40 Days	30 Days	45 Days	30 Days	84 Days
3	Intruder Shields	4				NAS		
	Price Each		\$1,549.00	\$1,666.35	\$1,979.50	\$1,220.60	No Bid	\$1,738.00
	Price Total		\$6,196.00	\$6,665.40	\$7,918.00	\$4,882.40		\$6,952.00
	Mfr. & Model No.		Protech 2035WL	Protech 2035WL	Armored Solutions 2034LD3	PPI-20x34 without light		Tactical Assault Shield
	Delivery		30 Days	40 Days	60 Days	45 Days		84 Days
4	Nato 1 Shields	4			NAS			
	Price Each		\$2,773.00	\$3,073.95	\$2,450.00	No Bid	No Bid	\$4,900.00
	Price Total		\$11,092.00	\$12,295.80	\$9,800.00			\$19,600.00
	Mfr. & Model No.		Protech 1632P	Protech 1632	Armored Solutions 1632S3			Tactical Rifle Shield
	Delivery		30 Days	40 Days	60 Days			84 Days
5	Nato 3 Enhanced Shields	4			NAS			
	Price Each		\$6,715.00	\$7,607.25	\$5,350.00	No Bid	No Bid	\$8,000.00
	Price Total		\$26,860.00	\$30,429.00	\$21,400.00			\$32,000.00
	Mfr. & Model No.		Protech 2448P	Protech 2448P	Armored Solutions 2648SLW			Enhanced Tactical Rifle Shield
	Delivery		30 Days	40 Days	60 Days			84 Days
	Terms		Net 30	Net 30	Net 30	Net 30	Net 30	Net 30
Total Award			\$55,694.00					