

**CITY OF SAN ANTONIO
PURCHASING & GENERAL SERVICES DEPARTMENT
CITY COUNCIL AGENDA MEMORANDUM**

CONSENT AGENDA

ITEM NO. 19

TO: Mayor and City Council

FROM: Janie B. Cantu, Director of Purchasing & General Services

SUBJECT: Hybrid Administrative Sedans

DATE: December 1, 2005

SUMMARY & RECOMMENDATION

This ordinance authorizes the Purchasing & General Services Department to accept the low bid submitted by Philpott Motors utilizing the Texas Building and Procurement Commission contract to provide the City of San Antonio with 39 gasoline/electric hybrid sedans for a total of \$805,701.00 from the Equipment Renewal and Replacement Fund. Staff recommends approval of this ordinance.

BACKGROUND INFORMATION

Submitted for council consideration and action is the low bid from Philpott Motors utilizing the Texas Building and Procurement Commission contract to provide the City of San Antonio with 39 gasoline/electric hybrid sedans for a total of \$805,701.

City vehicles are replaced in accordance with an established replacement program. Under this program, sedans which have reached 96,000 miles or are 10 years old become eligible for replacement. This purchase will replace existing vehicles which have been in the City's Vehicle Replacement Program for over 10 years and have exceeded the cost of replacement in maintenance repairs. The retired units will be sold at auction.

This ordinance will provide for the purchase of 39 four-door gasoline/electric Toyota Prius Hybrid vehicles. Currently, the City has 26 hybrid sedans, this purchase will provide an additional 39 hybrid sedans for a total of 65 in the City's fleet. A comparison of the gas electric vehicles versus conventional vehicles shows an average of \$.05 fuel cost per mile for the hybrids compared to \$.08 for the conventional sedans. This savings in fuel helps offset the added purchase price. According to the Environmental Protection Agency, the hybrid vehicle produces 23% less in ozone producing emissions over its expected life.

The Toyota Prius Hybrid is a four door, five-passenger automatic transmission model with standard features. These vehicles are certified as super ultra low emission vehicles which means they run 75% cleaner than the standard for ultra low emission vehicles and therefore, emit zero exhaust emissions. Automotive Engineering International has recognized the Toyota Prius as one of the most environmentally friendly passenger cars in production. The purchase of these vehicles will help reduce the City's fuel costs and promote the use of cleaner and more energy efficient vehicles.

This annual contract will begin upon award and terminate December 31, 2006.

POLICY ANALYSIS

This contract will provide various City departments including City Managers Office (Target Team), Public Works, Fire, Police, Health, Development Services, Code Compliance, Information Technology Services and Fleet Operations with sedans for routine administrative use. These units are covered by a standard three year warranty for parts and service and 8 years/100,000 miles for batteries used for the electric motor.

This purchase will be made from Philpott Motors utilizing the Texas Building and Procurement Commission contract number 070-A1 and is also made in accordance with the State of Texas Cooperative Purchasing Agreement adopted by the City of San Antonio Resolution No. 91-39-53.

FISCAL IMPACT

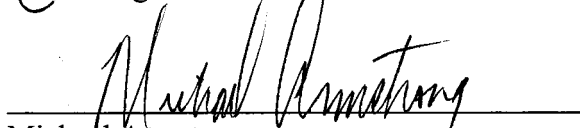
The total cost of this contract is \$805,701.00. Funding will be from the Equipment Renewal and Replacement Fund. All expenditures will be in accordance with the FY 2004-2005 Budget approved by City Council.

COORDINATION

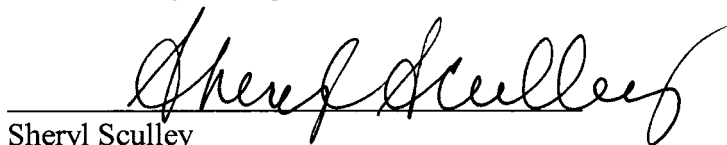
This item has been coordinated with the City of San Antonio Fleet Operations Division, City Manager's Office, Public Works, Fire, Police, Health, Development Services, Code Compliance and Information Technology Services Departments.



Janie B. Cantu, C.P.M., Director
Purchasing & General Services



Michael Armstrong
Assistant City Manager/Chief Information Officer



Sheryl Sculley
City Manager

City of San Antonio

Contract Summary Sheet

Date 12-1-05

Agenda Item:

Name/Title (Caption as shown on agenda):	
An ordinance accepting the low bid submitted by Philpott Motors utilizing the Texas Building and Procurement Commission contract to provide the City of San Antonio with 39 gasoline/electric hybrid sedans for a total of \$805,701.00 from the Equipment Renewal and Replacement Fund. [Presented by Janie B. Cantu, Director, Purchasing & General Services; Michael Armstrong, Assistant City Manager/Chief Information Officer]	
Description of Item(s) and Use:	
This ordinance will provide 39 Toyota Prius Hybrid Sedans.	
Total \$: \$805,701.00	
Bid Number and Title	A1085-06-DG Administrative Hybrid Sedans
Contract Period	Upon Award through 12-31-06
Method of Procurement	Through the Texas Building and Procurement Contract
Price Trend	Increase of 3.576%
Contract Info: <input type="checkbox"/> Formal <input checked="" type="checkbox"/> Annual <input type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease	
Contractor(s):	Philpott Motors, P O Box 876, Port Neches, Texas 77651 – Entire Bid Utilizing the Texas Building and Procurement Contract
Previous Related Council Action(s):	
Date:	2/24/05
Agenda Item #:	8
Action:	Ord. No. 100473 accepting the bid from Baby Jack Automotive Ltd, Columbus Country Ford, and Tom Benson to provide 64 four-door admin sedans and 12 Honda Civic Hybrid Sedans for a total of \$1,042,824.00
Date:	8-15-02
Agenda Item #:	10
Action:	Ord. No. 96188 accepting the bid from Gillman Honda to provide ten gas/electric Honda Civic Hybrids for a total of \$192,720.00
Date:	
Agenda Item #:	
Action:	
Anticipated Future Requirements and Actions:	
Comments:	
Using Department:	City Managers Office – Target Team, Fleet Operations Division, Public Works, Fire, Police, Health, Development Services, Code Compliance, Information Technology Services Departments

CITY OF SAN ANTONIO
BID TABULATION

ADMINISTRATIVE SEDANS - HYBRIDS

MLWN
PHILPOTT MOTORS
P.O. BOX 876
PORT NECHES, TX 77651

<u>DESCRIPTION</u>	<u>QUANTITY</u>	<u>PRICE</u>	<u>TOTAL</u>
<u>ITEM 1</u> ADMINISTRATIVE SEDAN - HYBRID	39 EACH	\$20,659.00	\$805,701.00
MAKE & MODEL: 2006 TOYOTA PRIUS HYBRID SEDAN			
GRAND TOTAL			\$805,701.00

TERMS: NET 30

A1085

This purchase is being made through the Texas Building and Procurement Commission Contract # 070-A1.