

**CITY OF SAN ANTONIO
PURCHASING & GENERAL SERVICES DEPARTMENT
CITY COUNCIL AGENDA MEMORANDUM**

CONSENT AGENDA
ITEM NO. 15

TO: Mayor and City Council

FROM: Janie B. Cantu, Director of Purchasing & General Services

SUBJECT: Police Patrol Sedans

DATE: December 15, 2005

SUMMARY & RECOMMENDATION

This ordinance authorizes the Purchasing & General Services Department to accept the low responsive bid submitted by Philpott Motors, LTD, Bid No. 2 to provide the City of San Antonio Police, Parks and Fire Departments with patrol sedans for a total of \$4,443,590.00 from the Equipment Renewal and Replacement Fund and the Confiscated Property Fund. Staff recommends approval of this ordinance.

BACKGROUND INFORMATION

A request for sealed bids was issued to purchase 225 patrol sedans for the City of San Antonio Police, Parks and Fire Departments. A total of twelve bids were received. The bid submitted by Ancira-Winton Chevrolet did not meet City specifications. The low responsive bid was submitted by Philpott Motors, LTD, Bid No. 2 for a total of \$4,443,590.00. This bid was advertised in the Daily Commercial Recorder, La Prensa, the San Antonio Observer, the City of San Antonio Purchasing Website, Public Access Channel 21 and Demandstar.com.

This contract will provide 213 patrol sedans to be utilized by the City of San Antonio Police, 8 sedans for the Parks & Recreation Department for routine law enforcement, 1 sedan to be utilized by the Fire Department Arson Investigation Unit, and 3 sedans in support of the Police Department's aggressive driving prevention. These vehicles are all in the Vehicle Replacement Program.

POLICY ANALYSIS

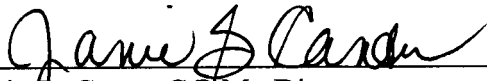
The City of San Antonio owns and operates a fleet of approximately 578 police sedans and 9 Fire Department arson sedans. Police Department vehicles are eligible for replacement once they have accumulated 60,000 miles or have reached five years of service. The Parks & Recreation Department Park Police and Fire Department sedans are eligible for replacement once they have accumulated 84,000 miles or have reached ten years of service. This purchase is consistent with the City's replacement policy and the agreement between the City of San Antonio and the San Antonio Police Officer's Association. Retired vehicles will be sold at auction.

FISCAL IMPACT

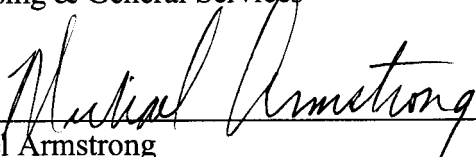
The total cost of this contract is \$4,443,590.00. Funding will be from the Equipment Renewal and Replacement Fund and the Police Confiscated Property Fund. All expenditures will be in accordance with the FY 2005-2006 Budget approved by City Council.

COORDINATION

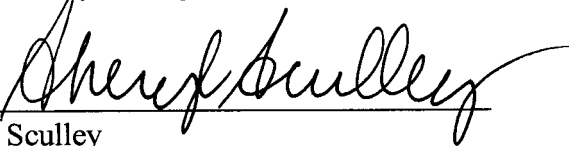
This item has been coordinated with the City of San Antonio Police, Fire and Parks Department.



Janie B. Cantu, C.P.M., Director
Purchasing & General Services



Michael Armstrong
Assistant City Manager/Chief Information Officer



Sheryl Sculley
City Manager

City of San Antonio

Contract Summary Sheet

Date 12-15-05

Agenda Item:

Name/Title (Caption as shown on agenda): An ordinance accepting the low responsive bid submitted by Philpott Motors, LTD, Bid No. 2 to provide the City of San Antonio Police, Parks and Fire Departments with patrol sedans for a total of \$4,443,590.00 from the Equipment Renewal and Replacement Fund and the Confiscated Property Fund. [Presented by Janie B. Cantu, Director, Purchasing & General Services; Michael Armstrong, Assistant City Manager/Chief Information Officer]	
Description of Item(s) and Use: This ordinance will provide 225 replacement police patrol sedans for the Police, Fire and Park Police Departments.	
Total : \$4,443,590.00	
Bid Number and Title	06-003 Police Patrol Sedans
Contract Period	Upon Award through 12-31-06
Method of Procurement	Competitively Bid
Price Trend	2.92% Decrease
Contract Info: <input checked="" type="checkbox"/> Formal <input type="checkbox"/> Annual <input type="checkbox"/> Support/Maintenance <input type="checkbox"/> Lease	
Contractor(s):	Philpott Motors, LTD, P O Box 876, Port Neches, Texas 77651 – Entire Bid <input type="checkbox"/> Low Bid
Previous Related Council Action(s):	
Date:	12-9-04
Agenda Item #:	12
Action:	Ord. No. 100079 accepting the bid from Philpott Motors to provide the City with police patrol sedans for a total of \$4,816,388.00
Date:	2-19-04
Agenda Item #:	9
Action:	Ord No. 98868 accepting the bid from Lawrence Marshall Ford Mercury to provide the City with police patrol sedans for a total of \$3,217,774.00
Date:	11-14-02
Agenda Item #:	7
Action:	Ord. No. 96697 accepting the bid from Lawrence Marshall Ford Mercury to provide the City with police patrol sedans for a total of \$4,610,596.00
Anticipated Future Requirements and Actions:	
Comments:	
Using Police, Fire and Parks Departments Department:	

City of San Antonio Bid Tabulation

		Bid #2	Alternate Bid			Bid #1	Bid #2	Bid A
Opened: October 21, 2005		Philpott Motors, LTD	Ancira-Winton Chevrolet	Always Atascosa Dodge	Columbus Country Dodge c/o Baby Jack Chrysler Automotive, LTD	Columbus Country Ford c/o Baby Jack Ford Automotive, LTD	Columbus Country Ford c/o Baby Jack Ford Automotive, LTD	Dallas Dodge
For: Police Patrol Sedans		PO Box 876	6111 Bandera Rd.	110128 IH 37	PO Box 550	PO Box 550	PO Box 550	11550 LBJ Fwy
06-003 DG		Port Neches TX 77651	San Antonio TX 78238	Pleasanton TX 78064	Columbus TX 78934-0550	Columbus TX 78934	Columbus TX 78934	Dallas TX 75238
Item	Description	NAS						
1A	221 Each - Police Patrol Sedans, OEM White							
	Price Each	\$19,400.00	\$18,086.00	\$21,405.00	\$21,464.00	\$19,687.00	\$19,687.00	No Bid
	Price Total	\$4,287,400.00	\$3,997,006.00	\$4,730,505.00	\$4,743,544.00	\$4,350,827.00	\$4,350,827.00	
	Make	Ford	Chevy	Dodge	Dodge	Ford	Ford	Dodge
	Model	Police Interceptor	Impala IWS19	Charger	Charger LXDH48	Crown Victoria	Crown Victoria	Charger
1B	3 Each - Police Patrol Sedans, OEM Color							
	Price Each	\$19,400.00	\$18,086.00	\$21,405.00	\$21,464.00	\$19,741.00	\$19,741.00	No Bid
	Price Total	\$58,200.00	\$54,258.00	\$64,215.00	\$64,392.00	\$59,223.00	\$59,223.00	
	Make	Ford	Chevy	Dodge	Dodge			Dodge
	Model	Police Interceptor	Impala IWS19	Charger	Charger LXDH48			Charger
1C	1 Each - Police Patrol Sedans, Without Spotlight							
	Price Each	\$19,240.00	\$17,866.00	\$21,405.00	\$21,692.00	\$19,486.00	\$19,486.00	No Bid
	Price Total	\$19,240.00	\$17,866.00	\$21,405.00	\$21,692.00	\$19,486.00	\$19,486.00	
	Make	Ford	Chevy	Dodge	Dodge	Ford	Ford	Dodge
	Model	Police Interceptor	Impala IWS19	Charger	Charger LXDH48	Crown Victoria	Crown Victoria	Charger
1D	225 Each - Fire Suppression Systems							
	Price Each	\$350.00	No Bid	No Bid	\$920.00	\$687.00	\$2,100.00	\$1,833.00
	Price Total	\$78,750.00			\$207,000.00	\$154,575.00	\$472,500.00	\$412,425.00
	Make	Fire Panel			Fire Panel LLC	Fire Panel LLC	Ford	
	Model	Option - Installed			AZ Fire Suppression	AZ Fire Suppression	Fire Suppression	
	Subtotal	\$4,443,590.00	\$4,069,130.00	\$4,816,125.00	\$5,036,628.00	\$4,584,111.00	\$4,902,036.00	\$412,425.00
	Terms	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30
	Total	\$4,443,590.00	\$4,069,130.00	\$4,816,125.00	\$5,036,628.00	\$4,584,111.00	\$4,902,036.00	\$412,425.00
	Estimated Total Award	\$4,443,590.00						

City of San Antonio Bid Tabulation

		Bid B	Bid #1		Bid #3	
Opened: October 21, 2005		Dallas Dodge	Northside Ford	Philpott Motors, LTD	Philpott Motors, LTD	Westway Ford
For: Police Patrol Sedans		11550 LBJ Fwy	12300 San Pedro	PO Box 876	PO Box 876	801 W. Airport Freeway
06-003 DG		Dallas TX 75238	San Antonio TX 78216	Port Neches TX 77651	Port Neches TX 77651	Irving TX 75062
Item	Description					
1A	221 Each - Police Patrol Sedans, OEM White					
	Price Each	No Bid	\$19,681.00	\$19,400.00	\$19,400.00	\$19,812.00
	Price Total		\$4,349,501.00	\$4,287,400.00	\$4,287,400.00	\$4,378,452.00
	Make	Dodge	Ford	Ford	Ford	Ford
	Model	Charger	Police Interceptor	Police Interceptor	Police Interceptor	Crown Victoria
1B	3 Each - Police Patrol Sedans, OEM Color					
	Price Each	No Bid	\$19,680.00	\$19,400.00	\$19,400.00	\$19,812.00
	Price Total		\$59,040.00	\$58,200.00	\$58,200.00	\$59,436.00
	Make	Dodge	Ford	Ford	Ford	Ford
	Model	Charger	Police Interceptor	Police Interceptor	Police Interceptor	Crown Victoria
1C	1 Each - Police Patrol Sedans, Without Spotlight					
	Price Each	No Bid	\$19,514.00	\$19,240.00	\$19,240.00	\$19,652.00
	Price Total		\$19,514.00	\$19,240.00	\$19,240.00	\$19,652.00
	Make	Dodge	Ford	Ford	Ford	Ford
	Model	Charger	Police Interceptor	Police Interceptor	Police Interceptor	Crown Victoria
1D	225 Each - Fire Suppression Systems					
	Price Each	\$1,833.00	\$2,099.00	\$2,100.00	\$500.00	\$2,100.00
	Price Total	\$412,425.00	\$472,275.00	\$472,500.00	\$112,500.00	\$472,500.00
	Make		Ford	Ford	Fire 911	Ford
	Model		Police Interceptor	Fire Suppression	Halon 1211 - Installed	Fire Suppression
	Subtotal	\$412,425.00	\$4,900,330.00	\$4,837,340.00	\$4,477,340.00	\$4,930,040.00
	Terms	Net 30	Net 30	Net 30	Net 30	.001% - 10
	Total	\$412,425.00	\$4,900,330.00	\$4,837,340.00	\$4,477,340.00	\$4,929,990.70
Estimated Total Award						