

**CITY OF SAN ANTONIO
PURCHASING & GENERAL SERVICES DEPARTMENT
CITY COUNCIL AGENDA MEMORANDUM**

CONSENT AGENDA

ITEM NO. 8

TO: Mayor and City Council

FROM: Janie B. Cantu, Director of Purchasing & General Services

SUBJECT: Annual Contracts for Fiscal Year 2005-2006

DATE: February 2, 2006

SUMMARY & RECOMMENDATION

The attached tabulation of bids is hereby submitted for council consideration and action. Annually at this time, bids are requested for various materials, parts and services. This ordinance includes contracts for Ferrara fire truck parts and service; Toyota automotive parts and service; Honda automotive parts and service; Cisco networking equipment and service; contract and concession compliance software; and lamp ballasts.

Many bids are on a firm, non-escalating basis, while others such as petroleum related items and certain other commodities require escalation of prices during the contract period. Generally, bids reflect small increases over recent prior years, but in many cases reflect decreases.

It is recommended these contracts be approved.

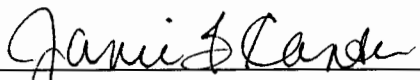
- SECTION I:** The bids in this section are low responsive bids in which award is recommended to the lowest bidder. (10 contracts)
- SECTION II:** The bids in this section are low responsive bids in which award is recommended to bidders other than the lowest bidders because the lowest bids did not meet City specifications. (1 contract)

POLICY ANALYSIS

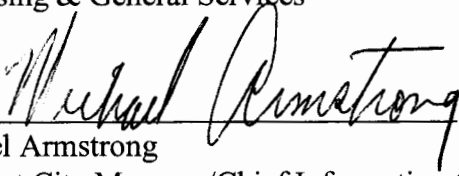
Annual contracts are an efficient method of securing the best prices through volume purchasing and by reducing large amounts of work related to the bid process. This group of contracts represents a portion of approximately 250 annual contracts that will be brought before City Council throughout the remainder of the fiscal year.

FINANCIAL IMPACT

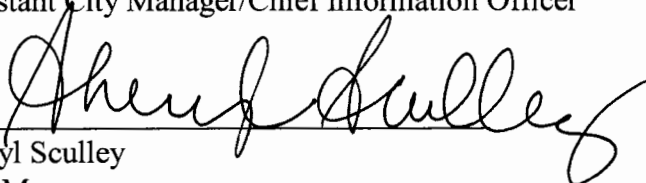
Funds are not expended by this ordinance. All expenditures will be in accordance with the FY 2005-2006 budget approved by City Council. The combined total estimated amount for contracts listed on this ordinance is approximately \$893,906.



Janie Cantu, C.P.M., Director
Purchasing & General Services



Michael Armstrong
Assistant City Manager/Chief Information Officer



Sheryl Sculley
City Manager

City of San Antonio

Contract Summary Sheet

Date 2-2-06

Agenda Item:

Name/Title (Caption as shown on agenda):

An ordinance accepting the bids of various companies to provide the City with various types of commodities and services on an annual contract basis for fiscal year 2005-2006 for an estimated combined annual cost of \$893,906.00 including contracts for Ferrara fire truck parts and service; Toyota automotive parts and service; Honda automotive parts and service; Cisco networking equipment and service; contract and concession compliance software; and lamp ballasts.

[Presented by Janie B. Cantu, Director, Purchasing & General Services; Michael Armstrong, Assistant City Manager/Chief Information Officer]

Description of Item(s) and Use:

This contract will provide the parts and service for the Ferrara fire trucks

Estimated Total \$150,000 annually

| | |
|----------------------|--|
| Bid Number and Title | A770a-06-DR Ferrara Fire Truck Parts and Service |
|----------------------|--|

| | |
|-----------------|---|
| Contract Period | Upon Award through 9-30-06 with one year option to extend |
|-----------------|---|

| | |
|-----------------------|-------------------|
| Method of Procurement | Competitively Bid |
|-----------------------|-------------------|

| | |
|-------------|-------------|
| Price Trend | 3% increase |
|-------------|-------------|

Contract Info: ☐ Formal ☒ Annual ☐ Support/Maintenance ☐ Lease

Contractor(s): Ferrara Fire Apparatus, 27855 James Chapel Road, Holden, LA 70744 – Entire Bid

Previous Related Council Action(s):

| | |
|-------|--|
| Date: | |
|-------|--|

| | |
|----------------|--|
| Agenda Item #: | |
|----------------|--|

| | |
|---------|--|
| Action: | |
|---------|--|

| | |
|------|--|
| Date | |
|------|--|

| | |
|-------------|--|
| Agenda Item | |
|-------------|--|

| | |
|--------|--|
| Action | |
|--------|--|

| | |
|-------|--|
| Date: | |
|-------|--|

| | |
|----------------|--|
| Agenda Item #: | |
|----------------|--|

| | |
|---------|--|
| Action: | |
|---------|--|

Anticipated Future Requirements and Actions:

Comments:

Using Fire Department
Department:

City of San Antonio

Contract Summary Sheet

Date 2-2-06

Agenda Item:

Name/Title (Caption as shown on agenda):

An ordinance accepting the bids of various companies to provide the City with various types of commodities and services on an annual contract basis for fiscal year 2005-2006 for an estimated combined annual cost of \$893,906.00 including contracts for Ferrara fire truck parts and service; Toyota automotive parts and service; Honda automotive parts and service; Cisco networking equipment and service; contract and concession compliance software; and lamp ballasts.

[Presented by Janie B. Cantu, Director, Purchasing & General Services; Michael Armstrong, Assistant City Manager/Chief Information Officer]

Description of Item(s) and Use:

This contract will provide replacement parts and service upon the expiration of the warranties on the Toyota Hybrid vehicles.

Estimated Total \$10,000 annually

| | |
|-----------------------|--|
| Bid Number and Title | A1080-06-RA Red McCombs Toyota |
| Contract Period | Upon Award through 3-31-07 with three one-year options to extend |
| Method of Procurement | Competitively Bid |
| Price Trend | None. This is a new annual contract. Hybrids currently in the City's fleet have been under warranty. |

Contract Info: ☐ Formal ☒ Annual ☐ Support/Maintenance ☐ Lease

Contractor(s): Red McCombs Toyota, 8333 IH 10 West, San Antonio, Texas 78230 – Entire Bid

Previous Related Council Action(s):

| | |
|----------------|--|
| Date: | |
| Agenda Item #: | |
| Action: | |
| Date | |
| Agenda Item | |
| Action | |
| Date: | |
| Agenda Item #: | |
| Action: | |

Anticipated Future Requirements and Actions:

Comments:

Using **Fleet Maintenance and Operations**
Department:

City of San Antonio

Contract Summary Sheet

Date 2-2-06

Agenda Item:

Name/Title (Caption as shown on agenda):

An ordinance accepting the bids of various companies to provide the City with various types of commodities and services on an annual contract basis for fiscal year 2005-2006 for an estimated combined annual cost of \$893,906.00 including contracts for Ferrara fire truck parts and service; Toyota automotive parts and service; Honda automotive parts and service; Cisco networking equipment and service; contract and concession compliance software; and lamp ballasts.

[Presented by Janie B. Cantu, Director, Purchasing & General Services; Michael Armstrong, Assistant City Manager/Chief Information Officer]

Description of Item(s) and Use:

This contract will provide the replacement parts and service upon the expiration of the warranties on the Honda Hybrid vehicles.

Estimated Total \$25,000 annually

| | |
|-----------------------|--|
| Bid Number and Title | A1081-06-RA Honda Automotive Parts and Service |
| Contract Period | Upon Award through 3-31-07 with three one year options to extend |
| Method of Procurement | Competitively Bid |
| Price Trend | None. This is a new annual contract. Hybrids currently in the City's fleet have been under warranty. |

Contract Info: Formal X Annual Support/Maintenance Lease

Contractor(s): Benson Honda, 9100 San Pedro Ave., San Antonio, Texas 78216

Previous Related Council Action(s):

| | |
|----------------|--|
| Date: | |
| Agenda Item #: | |
| Action: | |
| Date | |
| Agenda Item | |
| Action | |
| Date: | |
| Agenda Item #: | |
| Action: | |

Anticipated Future Requirements and Actions:

Comments:

Using **Fleet Maintenance and Operations**
Department:

City of San Antonio

Contract Summary Sheet

Date 2-2-06

Agenda Item:

Name/Title (Caption as shown on agenda):

An ordinance accepting the bids of various companies to provide the City with various types of commodities and services on an annual contract basis for fiscal year 2005-2006 for an estimated combined annual cost of \$893,906.00 including contracts for Ferrara fire truck parts and service; Toyota automotive parts and service; Honda automotive parts and service; Cisco networking equipment and service; contract and concession compliance software; and lamp ballasts.

[Presented by Janie B. Cantu, Director, Purchasing & General Services; Michael Armstrong, Assistant City Manager/Chief Information Officer]

Description of Item(s) and Use:

This contract will provide the City of San Antonio Information Technology Services Department with support and maintenance of the City's computer networking environment on a continuous 24 hours, 7 day a week basis. This contract includes hardware, software and related services for new network expansion and repair and maintenance of the network.

Estimated Total \$614,000.00 annually

| | |
|----------------------|--|
| Bid Number and Title | A1095-06-LB Cisco Networking Equipment and Service |
|----------------------|--|

| | |
|-----------------|--------------------|
| Contract Period | Upon Award through |
|-----------------|--------------------|

| | |
|-----------------------|--|
| Method of Procurement | Dept of Information Resources GoDirect Program |
|-----------------------|--|

| | |
|-------------|----------------------------|
| Price Trend | None, no previous history. |
|-------------|----------------------------|

Contract Info: Formal X Annual Support/Maintenance Lease

| | |
|-----------------------|---|
| Contractor(s): | AT&T, Contract No. TEXAN 2000-ATT-EPI, Upon Award through 4-3-06 |
| | Avnet Enterprise Solutions, Contract No. DIR-VPC-04-025, Upon Award through 10-1-06 |
| | Global Data Systems, Contract No. DIR-BUSOP-013, Upon Award through 11-20-06 |
| | SBC Communications, Contract No. DIR-BUSOP-011, Upon Award through 10-1-06 |
| | InterNetwork Experts, Contract No. DIR-BUSOP-012, Upon Award through 11-17-06 |
| | Micro System Enterprises, Contract No. DIR-BUSOP-020, Upon Award through 3-5-06 |

Previous Related Council Action(s):

| | |
|----------------|--|
| Date: | |
| Agenda Item #: | |
| Action: | |
| Date | |
| Agenda Item | |
| Action | |

Anticipated Future Requirements and Actions:

Comments:

Using ITSD
Department:

City of San Antonio

Contract Summary Sheet

Date 2-2-06

Agenda Item:

Name/Title (Caption as shown on agenda):

An ordinance accepting the bids of various companies to provide the City with various types of commodities and services on an annual contract basis for fiscal year 2005-2006 for an estimated combined annual cost of \$893,906.00 including contracts for Ferrara fire truck parts and service; Toyota automotive parts and service; Honda automotive parts and service; Cisco networking equipment and service; contract and concession compliance software; and lamp ballasts.

[Presented by Janie B. Cantu, Director, Purchasing & General Services; Michael Armstrong, Assistant City Manager/Chief Information Officer]

Description of Item(s) and Use:

This contract will provide the City of San Antonio Contract Services Department with web based diversity management software that will track, certify and audit vendor contract and concession compliance. The software will interface with SAP and CH2MHill Construction Management Portal.

Estimated Total \$36,500 annually

| | |
|-----------------------|--|
| Bid Number and Title | A1096-06-AW Contract and Concession Compliance |
| Contract Period | Upon Award through 4-30-06 with three one year options to extend |
| Method of Procurement | U.S. Communities Contract No. RQ03-605674-16A |
| Price Trend | None. This is a first time contract. |

Contract Info: Formal X Annual Support/Maintenance Lease

Contractor(s): GTSI, 3901 Stonecraft Blvd., Chantilly, VA 2151-1010 – Entire Bid
Utilizing the U.S. Communities Contract No. RQ03-605674-16A

Previous Related Council Action(s):

| | |
|----------------|--|
| Date: | |
| Agenda Item #: | |
| Action: | |
| Date | |
| Agenda Item | |
| Action | |
| Date: | |
| Agenda Item #: | |
| Action: | |

Anticipated Future Requirements and Actions:

Comments:

Using **Contract Services Department**
Department:

City of San Antonio

Contract Summary Sheet

Date 2-2-06

Agenda Item:

Name/Title (Caption as shown on agenda):

An ordinance accepting the bids of various companies to provide the City with various types of commodities and services on an annual contract basis for fiscal year 2005-2006 for an estimated combined annual cost of \$893,906.00 including contracts for Ferrara fire truck parts and service; Toyota automotive parts and service; Honda automotive parts and service; Cisco networking equipment and service; contract and concession compliance software; and lamp ballasts.

[Presented by Janie B. Cantu, Director, Purchasing & General Services; Michael Armstrong, Assistant City Manager/Chief Information Officer]

Description of Item(s) and Use:

This contract will provide the City of San Antonio with lamp ballasts to maintain lighting at the City facilities.

Estimated Total \$58,406 annually

| | |
|-----------------------|--|
| Bid Number and Title | A136-06-JM Lamp Ballasts |
| Contract Period | Upon Award through 9-30-06 with two one year options to extend |
| Method of Procurement | Competitively Bid |
| Price Trend | No change. |

Contract Info: ☐ Formal ☒ Annual ☐ Support/Maintenance ☐ Lease

Contractor(s): Dealers Electrical Supply, 2400 Freedom Street, San Antonio, Texas 78217

Previous Related Council Action(s):

| | |
|----------------|--|
| Date: | |
| Agenda Item #: | |
| Action: | |
| Date: | |
| Agenda Item | |
| Action | |
| Date: | |
| Agenda Item #: | |
| Action: | |

Anticipated Future Requirements and Actions:

Comments:

Using Parks Department
Department:

SECTION I
COUNCIL, FEBRUARY 2, 2006
LOW BIDS

SECTION I: LOW BIDS

The bids in this section are low responsive bids in which award is recommended to the lowest bidder.

| <u>COMMODITY</u> | <u>MBE</u> | <u>VENDOR</u> |
|--|------------|---|
| 1. Ferrara Fire Truck Parks and Service A770a-06-DR Upon Award through 9-30-06 With a one year option to extend | | Ferrara Fire Apparatus Entire Bid Est Amount \$150,000 annually |

This contract will provide the City of San Antonio Fire Department with service and parts for the Ferrara fire trucks.

| | | |
|--|-----|--|
| 2. Toyota Automotive Parts and Service A1080-06-RA Upon Award through 3-31-07 With three one year options to extend | WBE | Red McCombs Toyota Entire Bid Est Amount \$10,000 annually |
|--|-----|--|

This contract will provide the City of San Antonio Fleet Maintenance and Operations with replacement parts and service upon the expiration of the warranties on the Toyota Hybrid vehicles.

| | | |
|---|-----|--|
| 3. Honda Automotive Parts and Service A1081-06-RA Upon Award through 3-31-07 With three one-year options to extend | WBE | Benson Honda Entire Bid Est Amount \$25,000 annually |
|---|-----|--|

This contract will provide the City of San Antonio Fleet Maintenance and Operations with replacement parts and service upon the expiration of the warranties on the Honda Hybrid vehicles.

SECTION I
COUNCIL, FEBRUARY 2, 2006
LOW BIDS

SECTION I: LOW BIDS

The bids in this section are low responsive bids in which award is recommended to the lowest bidder.

| <u>COMMODITY</u> | <u>MBE</u> | <u>VENDOR</u> |
|--|------------|--|
| 4. Cisco Networking Equipment and Services A1095-06-LB Utilizing Department of Information Resources "GoDirect" Program | | AT & T Contract No. TEXAN 2000-ATT-EP1 Upon Award through 4-3-06 With four one-year options to extend |

This contract will provide the City of San Antonio Information Technology Services Department with support and maintenance of the City's computer networking environment on a continuous 24 hours, 7 day a week basis. This contract includes hardware, software and related services for new network expansion and repair and maintenance of the network.

Avnet Enterprise Solutions
Contract No. DIR-VPC-04-025
Upon Award through 10-1-06
With one year option to extend

Global Data Systems
Contract No. DIR-BUSOP-013
Upon Award through 11-20-06
With one year option to extend

SBC Communications/Goodman
Networks
Contract No. DIR-BUSOP-011
Upon Award through 10-1-06
With one year option to extend

InterNetwork Experts
Contract No. DIR-BUSOP-012
Upon Award through 11-17-06
With one year option to extend

Micro System Enterprises
Contract No. DIR-BUSOP
Upon Award through 3-5-06
With two one year options to extend

Estimated Amount \$614,000 annually

| | | |
|---|--|--|
| 5. Contract and Concession Compliance Software A1096-06-AW Upon Award through 4-30-06 With three one-year options to extend | | GTSI Utilizing the U.S. Communities Contract No. RQ03-605674-16A Entire Bid Est Amount \$36,500 annually |
|---|--|--|

This contract will provide the City of San Antonio Contract Services Department with Web-based diversity management software that will track, certify, and audit vendor contract and concession compliance. The software will interface with SAP and CH2M

City of San Antonio Bid Tabulation

| Opened: October 21, 2005 | | MLWN | |
|---|--|------------------------|--|
| For: Annual Contract for Ferrara Fire Truck Parts & Service | | Ferrara Fire Apparatus | |
| A770a-06 | | 27855 James Chapel Rd. | |
| DR | | Holden | |
| | | LA 70744 | |
| Item | Description | | |
| 1 | Ferrara Fire Truck Parts & Service | | |
| A. | Parts | 25% | |
| | Product identification | Ferrara Fire | |
| | Type price schedule | Dealer | |
| | Price schedule number | 2005 | |
| | Date of price schedule | 8/26/2005 | |
| | Price schedule column on which discount is based | Net | |
| B. | Labor and Service | | |
| | Labor rate for service per hour | \$80.00 | |
| | Delivery | 1 Day | |
| | Terms | Net 30 | |

Contract Period: Upon Award by City Council through September 30, 2006 with a 1 year option to extend.

Department: Fire Department

Purpose: This contract will be utilized to provide service and parts for the Ferrara fire trucks in the Fire Department fleet.

Est. Usage: \$99,666.64 (8 months) \$249,166.64 with one year option.

Price Trend: Increase of 3% (see comparison below)

City of San Antonio Bid Tabulation

| | | | |
|--|---|--|--|
| Opened: October 31, 2005 | | FLWN | |
| For: Annual Contract for Toyota Automotive Parts & Service | | Red McCombs Toyota | |
| A1080-06-RA | MkR | 8333 I. H. 10 West | |
| Item | Description | San Antonio, TX 78230 | |
| 1 | Toyota Parts Percent of discount offered Product identification (Manufacturer) Type price schedule (dealer, jobber, etc.) Date of price schedule Price schedule column on which discount is based (i.e., distributor, net, wholesale) | Dealer Cost + 10% Toyota Dealer 10/1/2005 - 12/31/2005 Dealer Cost | |
| 2 | Labor and Service Labor rate per hour Mileage charge per mile Parts available for pickup | \$40.00 \$0.00 1 Day | |
| | Terms | Net 30 | |

City of San Antonio Bid Tabulation

| Opened: November 18, 2005 | | FLWN | | MLSN | |
|---|---|--------------------------|--|---------------------------------------|--|
| For: Annual Contract for Honda Automotive Parts & Service | | Benson Honda | | Fernandez Honda | |
| A1081-06-RA | | MkR 9100 San Pedro | | 8015 I. H. 35 South | |
| | | San Antonio, TX 78216 | | San Antonio, TX 78224 | |
| Item | Description | | | | |
| 1 | Honda Parts | | | | |
| | Percent of discount offered | 27% | | 20% | |
| | Product identification (Manufacturer) | Honda | | Honda | |
| | Type price schedule (dealer, jobber, etc.) | Wholesale | | Honda Factory List Less Your Discount | |
| | Date of price schedule | 11/18/05 | | 11/1/05 | |
| | Price schedule column on which discount is based (i.e., distributor, net, wholesale) | List Price | | Suggested Retail | |
| 2 | Labor and Service | | | | |
| | Labor rate per hour | \$76.00 | | \$71.40 | |
| | Mileage charge per mile | \$0.00 | | \$0.40 | |
| | Parts available for pickup | 1 Day | | 2 Days | |
| | Terms | Net 30 | | Net 30 | |

CITY OF SAN ANTONIO
BID TABULATION

ANNUAL CONTRACT FOR: CISCO NETWORKING EQUIPMENT AND SERVICE

| <u>VENDOR/CONTRACT</u> | <u>SOFTWARE</u> | <u>EQUIPMENT</u> | <u>SERVICES</u> |
|--|-----------------|------------------|-----------------|
| AT&T TEXAN 2000-ATT-EPI Expires April 3, 2006 with 4 – 1 year options to extend | 36% off MSRP | 36% off MSRP | 20% off MSRP |
| Avnet Enterprise Solutions DIR-VPC-04-025 Expires October 1, 2006 with 1 – 1 year options to extend | | 38% off MSRP | 20% off MSRP |
| Global Data Systems DIR-BUSOP-013 Expires – November 20, 2006 with 1 – 1 year options to extend | | 40% off MSRP | 20% off MSRP |
| SBC Communications / Goodman Networks DIR-BUSOP-011 Expires October 1, 2006 with 1 – 1 year options to extend | | 40% off MSRP | 20% off MSRP |
| InterNetwork Experts DIR-BUSOP-012 Expires November 17, 2006 with 1 – 1 year options to extend | | 40% off MSRP | 20% off MSRP |
| Micro System Enterprises DIR-BUSOP-020 Expires March 5, 2006 with 2 – 1 year options to extend | | 40% off MSRP | 20% off MSRP |

| <u>ITEM</u> | <u>DESCRIPTION</u> | <u>ESTIMATED ANNUAL COST</u> |
|------------------------|---------------------|----------------------------------|
| 1 | NETWORKING HARDWARE | \$560,000.00 |
| 2 | NETWORK MAINTENANCE | \$15,000.00 |
| 3 | NETWORK SOFTWARE | \$16,000.00 |
| 4 | TECHNICAL SERVICES | \$23,000.00 |
| ANNUAL ESTIMATED TOTAL | | \$614,000.00 |

A1095-06-LB

CITY OF SAN ANTONIO
BID TABULATION

ANNUAL CONTRACT FOR: CONTRACT AND CONCESSION COMPLIANCE SOFTWARE

GTSI
3901 STONECRAFT BLVD.
CHANTILLY, VA 20151

| <u>ITEM</u> | <u>DESCRIPTION</u> | <u>EST QTY</u> | <u>UNIT PRICE</u> |
|-------------|--|--------------------|-------------------|
| 1 | B2GNow Diversity Management software (Contract Compliance Silver hosted service with portal) Part No. dms-cont-svc-s-cosa | 1 EA | \$30,000.00 |
| 2 | B2GNow Diversity Management software (Concession Compliance add on Silver hosted service with portal) Part No. dms-conc-svc-s-cosa | 1 EA | \$6,500.00 |
| | GRAND TOTAL | | \$36,500.00 |

TERMS

Net 30

A1096-06
AW/arw

U.S. COMMUNITIES CONTRACT #RQ03-605674-16A

CONTRACT PERIOD – UPON AWARD through APRIL 30, 2006 with 3-1 YEAR EXTENSION OPTIONS.
DEPT. – CONTRACT SERVICES
EST. COST - \$36,500

SECTION II
COUNCIL, FEBRUARY 2, 2006
LOW RESPONSIVE BIDS

SECTION II: LOW RESPONSIVE BIDS

The bids in this section are low responsive bids in which award is recommended to bidders other than the lowest bidders because the lowest bids did not meet City specifications.

| <u>COMMODITY</u> | <u>MBE</u> | <u>VENDOR</u> |
|---|------------|---|
| 1. Lamp Ballasts A136-06-JM Upon Award through 9-30-06 With two one year options to extend | | Dealers Electrical Supply Entire Bid Est Amount \$58,406 annually |

This contract will provide the City of San Antonio Departments with lamp ballasts to maintain lighting at City facilities.

City of San Antonio Bid Tabulation

| | | | | | | | | | |
|--|---|---------------------------|--------------------|-----------------------|-------------------------------|-----------------------|-----------------------|------------------------|-------------------|
| Opened: November 14, 2005 | | | | | | | | | |
| For: Annual Contract for Lamp Ballasts | | | | | | | | | |
| A136-06 | | MLWN | | MLWN | MLWN | MLWN | MLWN | MLWN | MLWN |
| | | Dealers Electrical Supply | Sunshine Lighting | Graybar | Consolidated Electrical Dist. | Voss Lighting | American Light | Summit Electric Supply | |
| | | JM | 2400 Freedom St. | 744 Clinton Street | 4503 Perrin Creek | 102 E. Josephine St. | 5670 Randolph Blvd. | 10615 Sentinal Dr. | 2401 Brockton Dr. |
| Item | Description | San Antonio, TX 78217 | Brooklyn, NY 11231 | San Antonio, TX 78217 | San Antonio, TX 78215 | San Antonio, TX 78223 | San Antonio, TX 78217 | San Antonio, TX 78217 | |
| I | Magnetic Fluorescent Lamp Ballasts | | | | NAS | | | | |
| | Discount off price list (percentage) | 67.2% | 76% | 60% | Not Provided | 78.41% | 68% | 75% | |
| | Price List identification | DPS0606N | DPSO606L | Bal.7200D | Not Provided | FLB-155CC | 155D | 04-1-U | |
| | Effective date of price list | 6/6/2005 | 6/6/2005 | 8/30/2004 | Not Provided | 6/1/2005 | 6/1/2005 | 9/1/2004 | |
| | Column of price list on which discount is based | Stocking Distributor Gold | List | Net Price | Not Provided | STD.CTN | Stocking Distributor | Suggested User | |
| II | Electronic Fluorescent Lamp Ballasts | | | | | | | | |
| | Discount off price list (percentage) | 68.8% | 76% | 66% | Not Provided | 78.41% | 69% | 82% | |
| | Price List identification | DPS0606N | DPSO606L | Bal.7200D | Not Provided | ELB-155CC | 155D | 04-1-U | |
| | Effective date of price list | 6/6/2005 | 6/6/2005 | 8/30/2004 | Not Provided | 6/1/2005 | 6/1/2005 | 9/1/2004 | |
| | Column of price list on which discount is based | Stocking Distributor Gold | List | Net Price | Not Provided | STD.CTN | Stocking Distributor | Suggested User | |
| III | HID Lamp Ballasts | | | | | | | | |
| | Discount off price list (percentage) | 66.8% | 71.2% | 61% | Not Provided | 78.41% | 66% | 75% | |
| | Price List identification | DPS0606N | DPSO606L | Bal.7200D | Not Provided | HID-155CC | 155D | 04-1-U | |
| | Effective date of price list | 6/6/2005 | 6/6/2005 | 8/30/2004 | Not Provided | 6/1/2005 | 6/1/2005 | 9/1/2004 | |
| | Column of price list on which discount is based | Stocking Distributor Gold | List | Net Price | Not Provided | STD.CTN | Stocking Distributor | Suggested User | |
| | Delivery | 5 Days | 5-10 Days | 1-3 Days | 3-5 Days | 7 Days | 1 Day | 1-10 Days | |
| | Terms | 2%-30 | Net 30 | Net 30 | Net 30 | Net 30 | 2%-30 | 2%-10 | |

TERM: On award by City Council to September 30, 2006. 2-1 Year options to extend.

CONTRACT AMOUNT: Estimated annual expenditure \$58,406.69

END USER: The Department of Parks and Recreation.

SCOPE: Lamp Ballasts will be utilized to maintain the lighting in City facilities.

NAS: Consolidated Electrical Dist. did not provide percentage discount as required.

Note: Although Sunshine Lighting, Voss Lighting, American Light and Summit Electrical Supply offered higher percentage discount, Dealers Electrical Supply Stocking Distributors Gold pricing provides the City with the lowest unit cost.