

**CITY OF SAN ANTONIO
PURCHASING & GENERAL SERVICES DEPARTMENT
CITY COUNCIL AGENDA MEMORANDUM**

CONSENT AGENDA
9
ITEM NO. _____

TO: Sheryl Sculley, City Manager

FROM: Janie B. Cantu, Director of Purchasing & General Services

SUBJECT: Hydro Seeder Trailer

DATE: March 2, 2006

SUMMARY & RECOMMENDATION

This ordinance authorizes the Purchasing & General Services Department to accept the low responsive bid submitted by Finishline Supply, Inc. to provide the City of San Antonio Public Works Department with one hydro seeder trailer for a total of \$41,185.00 from the Equipment Renewal and Replacement Fund. Staff recommends approval of this ordinance.

BACKGROUND INFORMATION

A request for sealed bids was issued to purchase one hydro seeder trailer for the City of San Antonio Public Works Department. A total of six bids were received. The bid submitted by Easy Lawn and Justin Seed Co. did not meet bid specifications. The low responsive bid was submitted by Finishline Supply, Inc. for a total of \$41,185.00. This bid was advertised in the Daily Commercial Recorder, La Prensa, the San Antonio Observer, the City of San Antonio Purchasing Website, Public Access Channel 21 and Demandstar.com.

As part of the Public Works Department vehicle and heavy equipment reconfiguration plan, the hydro seeder trailer is included as part of the replacement of two 1996 dozers that had been part of the City's Vehicle Replacement Program. The retired units will be sold at the San Antonio Auto Auction. This new purchase is associated with the budget approved Storm Water reconfiguration plan that includes hydro seeder trailer, dozers and batwing mower decks. The hydro seeder trailer will be utilized for various completed construction sites throughout the City to seed, fertilize and/or mulch ground covered areas promoting new landscaping vegetation growth.

Additionally, the trailer mounted hydro seeder will be covered by a one-year, unlimited hours warranty for the hydro seeder machine and components as well as a two-year, unlimited hours warranty for the engine.

POLICY ANALYSIS

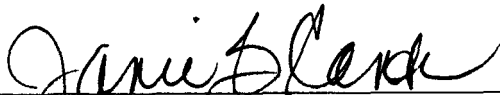
This contract will provide the City of San Antonio Public Works Department with one trailer mounted hydro seeder. This unit is an important component to Public Works' ability in maintaining cost efficient operations. The successful vendor is required to provide two on-site training sessions for a minimum of four hours each for City operators and technicians. A video shall also be provided to the City for the purpose of demonstrating the safe operation of the entire system.

FINANCIAL IMPACT:

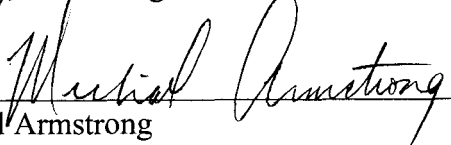
The total cost of this contract is \$41,185.00. Funding will be from the Equipment Renewal and Replacement Fund. All expenditures will be in accordance with the FY2005-2006 Budget approved by City Council.

COORDINATION:

This item has been coordinated with the City of San Antonio Public Works Department.

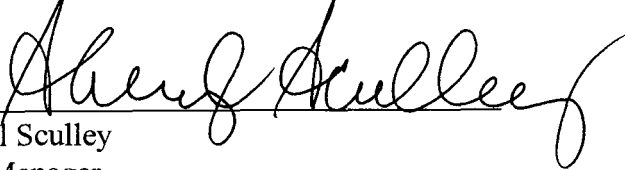


Janie B. Cantu, C.P.M.
Director, Purchasing & General Services



Michael Armstrong
Assistant City Manager/Chief Information Officer

Approved for Council Consideration:



Sheryl Sculley
City Manager

City of San Antonio

Contract Summary Sheet

Date 3-2-06

Agenda Item:

Name/Title (Caption as shown on agenda):

An ordinance accepting the Department to accept the low responsive bid submitted by Finishline Supply, Inc. to provide the City of San Antonio Public Works Department with one hydro seeder trailer for a total of \$41,185.00 from the Equipment Renewal and Replacement Fund.

Description of Item(s) and Use:

This ordinance will provide one truck mounted hydro seeder trailer City of San Antonio Public Works Storm Water Division.

Total : \$41,185.00

Bid Number and Title	06-039-TC Hydro Seeder Trailer
Contract Period	Upon Award through 12-31-06
Method of Procurement	Competitively Bid
Price Trend	None, first time purchase.

Contract Info: ☐ Formal ☒ Annual ☐ Support/Maintenance ☐ Lease

Contractor(s): Finishline Supply, Inc. 6516 Colleyville Blvd., Colleyville, TX 76034 – Entire Bid

Previous Related Council Action(s):

Date:	5-26-05
Agenda Item #:	10
Action:	Ord No 100937 accepting the bids from Holt Cat, Item 1B to provide the Public Works Storm Water Division with Heavy Equipment for a total of \$283,076.00
Date:	9-1-05
Agenda Item #:	13
Action:	Ord No 101341 accepting the bid from Alamo Ac-Con Equipment, item 7 to provide the Public Works Department with replacement Mowers for a total of \$135,656.00
Date:	
Agenda Item #:	
Action:	

Anticipated Future Requirements and Actions:

Comments:

This purchase is associated with the budget approved Storm Water reconfiguration plan that included replacement of heavy duty dozers with smaller low ground pressure dozers, hydroseeder trailer and additional batwing mower decks.

Using **Public Works Department**
Department:

City of San Antonio Bid Tabulation

Opened: January 20, 2006								
For: Hydro Seeder Trailer			Finishline Supply, Inc.	Easy Lawn	Finn Corporation	Justin Seed Co.	Sunbelt Rentals, Inc.	Wolbert & Master, Inc.
06-039 TC TC			6516 Colleyville Blvd.	9599 Nanticoke Business Park Dr.	9281 Le Saint Dr.	PO Box 6	5446 IH-10 East	1307 Business Center Way
			Colleyville, TX 76034	Greenwood, DE 19950	Fairfield, OH 45014	Justin, TX 76247	San Antonio, TX 78219	Edgewood, MD 21040
Item	Description	QTY						
1	Hydro Seeder, Trailer Mounted	1		NAS		NAS		
	Price per Each		\$41,185.00	\$38,995.00	\$42,685.00	\$38,308.00	\$44,780.00	\$42,459.00
	Price Total		\$41,185.00	\$38,995.00	\$42,685.00	\$38,308.00	\$44,780.00	\$42,459.00
	Make		Finn	Easy Lawn	Finn	Bowie-Victor	Finn	Finn
	Model		T120 GN II	C125GN	T120 GN II	1100	T120 GN II	T-120 GN
	Delivery		21 Days	120 Days	45 Days	60 Days	30 Days	30 Days
	Terms		Net 30	Net 30	Net 30	Net 30	Net 30	2% - 10
	Total Award		\$41,185.00					

NAS:

Justin Seed Co. - Did not meet bid specifications; bid specifications requests a hydraulic driven motor yet vendor submitted a belt driven motor. Bid also states that vendor must have a dealer site within Bexar County for warranty related issues; vendor was unable to provide a local dealer.

Easy Lawn, Inc. - Did not meet bid specifications. Bid specifications requests hydro seeder tank with a 2-1/2" drain yet the unit offered by the vendor is only 2". Bid specifications call for the engine is to be mounted on the rear but the unit proposed by the vendor is mounted on the front. Fuel tank is to be constructed on molded polyethylene but the vendor's unit is constructed of welded steel. Vendor's proposed unit has a pump with an internal adjustment which the bid calls for external adjustability. The vendor neglected to provide local dealer information for warranty related issues and failed additional deadline to provide requested information.