

*Agenda item #5*

**CITY OF SAN ANTONIO  
PURCHASING & GENERAL SERVICES DEPARTMENT  
CITY COUNCIL AGENDA MEMORANDUM**

**TO:** Sheryl Sculley, City Manager

**FROM:** Janie B. Cantu, Director of Purchasing & General Services

**SUBJECT:** Bat Wing Mowers

**DATE:** April 20, 2006

**SUMMARY & RECOMMENDATION**

This ordinance authorizes the Purchasing & General Services Department to accept the low responsive bid submitted by Alamo Ag-Con Equipment, Bid No. 1, to provide the City of San Antonio Aviation Department with two 20-ft. bat wing mowers for a total of \$37,908.00 from the Airport Operations and Maintenance Fund. Staff recommends approval of this ordinance.

**BACKGROUND INFORMATION**

A request for sealed bids was issued to purchase two 20-ft. bat wing mowers for the City of San Antonio Aviation Department. A total of four bids were received. The bid submitted by Washington County Tractor, Inc. and Tractor City did not meet bid specifications. The low responsive bid was submitted by Alamo Ag-Con Equipment, Bid No. 1, for a total of \$37,908.00. This bid was advertised in the Daily Commercial Recorder, La Prensa, the San Antonio Observer, the City of San Antonio Purchasing Website, Public Access Channel 21 and Demandstar.com.

This contract will provide the City's Aviation Department with two new 20-ft. bat wing mower units equipped with mowing decks. The mowers will be utilized by Airport Operations for heavy mowing and maintenance of fields and vegetation around the Airport runways and will replace two older Flail VP21 type mowers. Currently, the Aviation Department has 3 bat wing mowers. This contract will provide 2 additional mowers which will bring the total to 5 bat wing mowers in their fleet.

**POLICY ANALYSIS**


The new units will be replacing two older Flail VP21 type mowers. The bat wing mowers will be used to maintain grassy areas around the Airport runways. It is estimated that the units purchased under this contract will be replaced in 84 months. Retired units will be traded in as new equipment is placed into service.

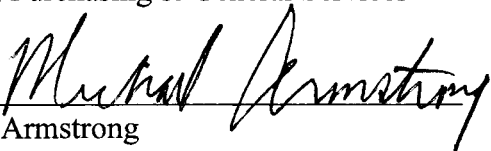
**FINANCIAL IMPACT**

The total cost of this contract is \$37,908.00. Funding will be from the Airport Operations and Maintenance Fund. All expenditures will be in accordance with the FY2005-2006 Budget approved by City Council.


**COORDINATION**

This item has been coordinated with the City of San Antonio Aviation Department.

  
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Janie B. Cantu, C.P.M.  
Director, Purchasing & General Services

  
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Michael Armstrong  
Assistant City Manager/Chief Information Officer

Approved for Council Consideration:

  
\_\_\_\_\_  
Sheryl Sculley  
City Manager

# City of San Antonio

## Contract Summary Sheet

**Date** 4-20-06

**Agenda Item:**

**Name/Title (Caption as shown on agenda):**

An ordinance accepting the low responsive bid submitted by Alamo Ag-Con Equipment, Bid No. 1, to provide the City of San Antonio Aviation Department with two 20-ft. bat wing mowers for a total of \$37,908.00 from the Airport Operations and Maintenance Fund.

**Description of Item(s) and Use:**

This ordinance will provide two 20-ft. bat wing mowers for the Aviation Department to be utilized for maintenance of fields and vegetation areas around the Airport runways. These units are not in the Vehicle Replacement Program.

**Total : \$37,908.00**

Bid Number and Title	06-072-DG Bat Wing Mowers
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Contract Period	
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Method of Procurement	Competitively Bid
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Price Trend	New Contract – No Previous History for Comparison
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**Contract Info:**      ☒ **Formal**   ☐ **Annual**   ☐ **Support/Maintenance**   ☐ **Lease**

<b>Contractor(s):</b>	Alamo Ag-Con Equipment Co., Bid No. 1, 2940 SE Loop 410, San Antonio, TX 78222
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**Previous Related Council Action(s):**

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**Anticipated Future Requirements and Actions:**

**Comments:**

**Using            Aviation**  
**Department:**

# City of San Antonio Bid Tabulation

Opened: March 17, 2006			Alamo Ag-Con Equipment	Washington County Tractor, Inc.	Tractor City	Alamo Ag-Con Equipment
For: 20 FT. Bat Wing Mowers			2940 S.E. Loop 410	PO Box 1619/1889 Hwy 290 E.	3030 N. Austin St.	2940 S.E. Loop 410
06-072 DG			San Antonio TX 78222	Brenham TX 77834	Seguin TX 78155	San Antonio TX 78222
Item	Description	QTY	Bid #1			Bid #2
1	Mower, 20' Batwing	2		NAS	NAS	
	Price Each		\$19,954.00	\$17,300.00	\$19,425.59	\$20,807.00
	Price Total		\$39,908.00	\$34,600.00	\$38,851.18	\$41,614.00
	Less Trade-In Unit # 01033		\$1,000.00	\$500.00	\$4,500.00	\$1,000.00
	Less Trade-In Unit # 01033		\$1,000.00	\$500.00	\$4,500.00	\$1,000.00
	Total Less Trade-Ins		\$37,908.00	\$33,600.00	\$29,851.18	\$39,614.00
	Make		Modern Products	Bush-Whacker	John Deere	Alamo Industrial
	Model		Super Predator	T-240	CX20	Eagle 20
	Delivery		60 days	30-60 days	8 weeks	90 days
	Terms		Net 30	Net 30	Net 30	Net 30
	Totals		\$39,908.00	\$34,600.00	\$38,851.18	\$41,614.00
<b>Estimated Total Award:</b>			<b>\$39,908.00</b>			