

Agenda Item #7

**CITY OF SAN ANTONIO
PURCHASING & GENERAL SERVICES DEPARTMENT
CITY COUNCIL AGENDA MEMORANDUM**

TO: Sheryl Sculley, City Manager

FROM: Janie B. Cantu, Director of Purchasing & General Services

SUBJECT: Helicopter

DATE: May 11, 2006

SUMMARY & RECOMMENDATION

This ordinance authorizes the Purchasing & General Services Department to accept the bid submitted by American Eurocopter Corp. to provide the City of San Antonio Police Department with one single engine turbine-powered helicopter for a total of \$2,991,820.00, from the 2005 Urban Area Security Initiative Grant. Staff recommends approval of this ordinance.

BACKGROUND INFORMATION

A request for sealed bids was issued for one single engine turbine-powered helicopter for the Police Department. One bid was received. The low bid was submitted by American Eurocopter Corp. for a total of \$2,991,820.00.

The City of San Antonio currently owns and operates a fleet of four helicopters. This contract will provide a fifth, larger multi-purpose helicopter complete with the necessary equipment to support the goals of Homeland Security in high risk situations as well as assist the AACOG region in mutual aid requests.

Historically, the City of San Antonio and surrounding areas have depended solely on the military and the Department of Public Safety to provide assistance in any situation requiring multi-purpose helicopter support. Under current security conditions the use of military aircraft for any rescue or emergency operation is unreliable due to the military commitments and restrictive use of the aircraft. Also, use of the Department of Public Safety's midsize helicopters is not always readily accessible as the units operate on an "on-call" basis for the entire State of Texas. Furthermore, mission critical components that support search, rescue and public safety operations are noticeably absent in the State DPS helicopters. Therefore, in order to fulfill the need for multi-purpose aircraft, an invitation for bids was advertised and one bid secured to provide the AS350B3 Helicopter.

At this time, there is no large multi-function helicopter for immediate and reliable use should it become necessary for this region. The addition of this multi-purpose aircraft to our fleet will be immensely beneficial to improving public safety and security for the region.

POLICY ANALYSIS

This contract will provide for the purchase of a single engine turbine powered helicopter for the Police Department to be utilized by the Helicopter Unit.

This multi-function helicopter will be used for various search, rescue and overall public safety missions in support of the goals of Homeland Security as well as assist the AACOG region in mutual aid requests.

Also, in conjunction with the goals of the Urban Area Security Initiative (UASI) working group in furthering the regional plan of the Department of Homeland Security, this helicopter is recommended as a critical item that provides the best level of protection as possible for high risk situations.

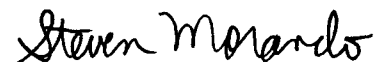
This AS350B3 Helicopter provides the Helicopter Detail personnel with the extra assistance needed for the growing San Antonio area and its surrounding AACOG region. This item is being purchased under the Urban Area Security Initiative (USAI) Grant and is a partnership with COSA, Bexar County and Comal County.

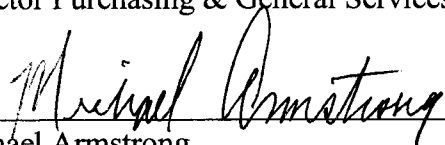
FISCAL IMPACT

The total cost of this contract is \$2,991,820.00. Funding will be from the 2005 Urban Area Security Initiative Grant; however, the grant will not pay operating and maintenance costs. Since the helicopter will not be received until March 2007, first year maintenance for non-warranty items and fuel will be absorbed by the Police Department's FY 2006-2007 General Fund budget. Beginning in FY 2008, additional funds ranging in amounts from \$74,000 in the first year up to \$250,000 in the fifth year will be required in order to maintain and operate the helicopter. The additional funds will be addressed during each year's annual budget process. Through mutual aid agreements with other agencies, some revenues may be realized to help offset the increased operating and maintenance costs. All expenditures will be in accordance with the FY2005-2006 Budget approved by City Council.

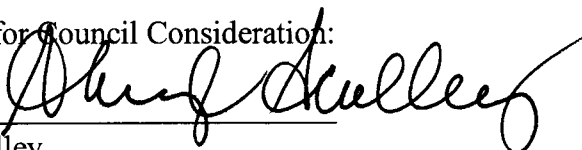
COORDINATION

This item has been coordinated with the City of San Antonio Police Department.


for Janie B. Cantu, C.P.M.
Director Purchasing & General Services


Michael Armstrong
Assistant City Manager/Chief Information Officer

Approved for Council Consideration:


Sheryl Sculley
City Manager

Date 5-11-06

City of San Antonio

Agenda Item:

Contract Summary Sheet

Name/Title (Caption as shown on agenda):

An ordinance accepting the bid submitted by American Eurocopter Corp. to provide the City of San Antonio Police Department with one single engine turbine-powered helicopter for a total of \$2,991,820.00, from the 2005 Urban Area Security Initiative Grant. [Presented by Janie B. Cantu, Director, Purchasing & General Services; Michael Armstrong, Assistant City Manager/Chief Information Officer]

Description of Item(s) and Use:

This contract will provide for the purchase of a Single Engine Turbine Powered helicopter for Police Department to be utilized by the Helicopter Unit. This multi-function helicopter will be used to support the goals of Homeland Security in high risk situations, as well as, assist the AACOG region in mutual aid requests.

Total \$: \$2,991,820.00

Bid Number and Title	06-086 DG Single Engine Turbine Powered Helicopter
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Contract Period	
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Method of Procurement	Competitively Bid
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Price Trend	New contract – no history for comparison
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Contract Info: ☒ Formal ☐ Annual ☐ Support/Maintenance ☐ Lease

Contractor(s):	AMERICAN EUROCOPTER, LLC., 2701 FORUM DRIVE, GRAND PRAIRIE, TX 75052-7099
	<input checked="" type="checkbox"/> Low Bid

Previous Related Council Action(s):

Date:	
Agenda Item #:	
Action:	
Date:	
Agenda Item #:	
Action:	
Date:	
Agenda Item #:	
Action:	

Anticipated Future Requirements and Actions:

San Antonio Police Helicopter, Bid No. 06-094 DG scheduled to open April 21, 2006

Comments:

Using Police
Department:

City of San Antonio Bid Tabulation

Opened: April 10, 2006			American Eurocopter Corp. 2701 Forum Drive Grand Prairie, TX 75052-7099
For: Single Engine Turbine-Powered Helicopter		DG	
06-086			
Item	Description	QTY	
1	Single Engine Turbine-Powered Helicopter	1	
	Price Per Each		\$2,991,820.00
	Price Total		\$2,991,820.00
	Make		American Eurocopter
	Model		AS350B3
	Payment Terms		Net 30
	Delivery		270 days
	Total		\$2,991,820.00
Estimated Total Award			\$2,991,820.00