Agendaitem # 20

CITY OF SAN ANTONIO AVIATION DEPARTMENT CITY COUNCIL AGENDA MEMORANDUM

TO:

Sheryl Sculley, City Manager

FROM:

Mark H. Webb, Interim Aviation Director

SUBJECT:

Lease Agreement with Francisco A. Asencio d/b/a ACES & GSE

DATE:

June 1, 2006

SUMMARY AND RECOMMENDATIONS

An ordinance authorizing the execution of a Lease Agreement with Francisco A. Asencio d/b/a ACES & GSE for 1,920 square foot of cargo space at the Air Cargo Building West, Bay 13, at San Antonio International Airport, for a term of 29 months, for an annual rental of \$14,764.80.

Staff recommends approval of this ordinance.

BACKGROUND INFORMATION

ACES, a tenant at the airport since 2004 that employs 2 individuals, restores and resells ground equipment. The leased cargo space is used to perform minor repairs to ground equipment purchased from airlines and fixed base operators. The repaired equipment is then sold to various customers locally and in Mexico.

The term of the Lease is for a period of 29 months commencing on June 1, 2006 through October 31, 2008 which coincides with other existing Leases at this facility. The rental rate is the established rate for these bays and is based on market rates of comparable facilities around the San Antonio International Airport.

The Lease Agreement contains current airport standard provisions including those concerning security, insurance, indemnification and performance guarantee.

POLICY ANALYSIS

This ordinance is consistent with City Council policy to generate revenue through the leasing of City-owned property.

FISCAL IMPACT

Currently, the annual revenue generated by this property is \$7,200.00. Under the terms of this Lease, ACES will pay an additional \$7,564.80 annually for the space based on the market rates of comparable facilities around the San Antonio International Airport. The approval of this Lease will result in total annual revenue of \$14,764.80 generated under the new Lease. Annual revenue is detailed below.

Premises	Sq. Ft.	Annual Rate per Sq. Ft.	Annual Rental	Monthly Rental
Lease Space	1,920	\$7.69	\$14,764.80	\$ 1,236.40

COORDINATION

This item has been coordinated with the following departments: Asset Management, Finance, Management and Budget, and the City Attorney's Office.

SUPPLEMENTAL COMMENTS

The Discretionary Contracts Disclosure Form completed by Lessee is attached.

Mark H. Webb

Interim Aviation Director

Roland A Lozano

Assistant to the City Manager

Approved for Council Consideration:

Sheryl Soulley

City Manager

City of San Antonio

Discretionary Contracts Disclosure
For use of this form, see Section 2-59 through 2-61 of the City Code (Ethics Code)
Attach additional sheets if space provided is not sufficient.

(1) Identify any individual or business entity that is a party to the discretionary contract:
NA
(2) Identify any individual or business entity which is a <i>partner</i> , <i>parent</i> or <i>subsidiary</i> business entity, of any individual or business entity identified above in Box (1):
No partner, parent or subsidiary; or
List partner, parent or subsidiary of each party to the contract and identify the corresponding party:
N/A
(3) Identify any individual or business entity that would be a <i>subcontractor</i> on the discretionary contract.
No subcontractor(s); or
List subcontractors:
(4) Identify any <i>lobbyist</i> or <i>public relations firm</i> employed by any party to the discretionary contract for purposes related to seeking the discretionary contract.
No lobbyist or public relations firm employed; <i>or</i>
List lobbyists or public relations firms:

¹ A *business entity* means a sole proprietorship, partnership, firm, corporation, holding company, joint-stock company, receivership, trust, unincorporated association, or any other entity recognized by law. A sole proprietor should list the name of the individual and the d/b/a, if any.

(6) Disclosures in Proposals Any individual or business entity seeking a discretionary contract with the city must discle known facts which, reasonably understood, raise a question as to whether any city of employee would violate Section 2-43 of the City Code (Ethics Code), ("conflicts of interparticipating in official action relating to the discretionary contract. Party not aware of facts which would raise a "conflicts-of-interest" issue under Section of the City Code; or Party aware of the following facts: This form is required to be supplemented in the event there is any change in the information before the discontract is the subject of council action, and no later than five (5) business days after any change abo		; If contributions made, list below		Date of
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² For purposes of this rule, facts are "reasonably understood" to "raise a question" about the appropriateness of official action if a disinterested person would conclude that the facts, if true, require recusal or require careful consideration of whether or not recusal is required.