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CITY OF SAN ANTONIO PURCHASING & GENERAL SERVICES DEPARTMENT CITY COUNCIL AGENDA MEMORANDUM

TO:

Sheryl Sculley, City Manager

FROM:

Janie B. Cantu, Director of Purchasing & General Services

SUBJECT:

Golf Cars and Multi-Purpose 3-Wheel Vehicles

DATE:

June 29, 2006

SUMMARY & RECOMMENDATION

This ordinance authorizes the Purchasing & General Services Department to accept the bid submitted by Mission Golf Cars to provide the City of San Antonio with 90 electric golf cars for the Parks and Recreation Department and 4 multi-purpose 3-wheel vehicles for the Police Department for a total of \$300,310.00 from the Equipment Renewal and Replacement Fund. Staff recommends approval of this ordinance.

BACKGROUND INFORMATION

A request for sealed bids was issued to purchase golf cars and multi-purpose 3-wheel vehicles for the City of San Antonio. Four bids were received. The low bid was submitted by Mission Golf Cars for a total of \$300,310.00. This bid was advertised in the Daily Commercial Recorder, La Prensa, the San Antonio Observer, the City of San Antonio Purchasing Website, Public Access Channel 21 and Demandstar.com.

This contract will provide City of San Antonio Parks and Recreation Golf Course Division with ninety (90) electric golf cars and the Police Department Traffic Control Division with four (4) multi-purpose 3-wheel vehicles. The electric golf cars will replace older golf cars as part of the City's standard equipment replacement program. The multi-purpose 3-wheel vehicles will replace older units which will be sold at auction. The City currently owns and operates a fleet of four hundred nineteen 419 electric golf cars and forty (40) multi-purpose 3-wheel vehicles. The Golf Course Division is required to maintain a total of seven (7) golf courses on a year round basis. The golf cars requested will be utilized throughout the seven (7) courses.

The multi-purpose 3-wheel vehicles will be utilized by the Police Department's Traffic Control Division for special assignments in or around the downtown area. These vehicles differ from the other utility vehicles used by the City. The turning radius is significantly less, thereby making it easier to move in and out of traffic. These vehicles have a maximum speed of 40 mph compared to the maximum 25 mph on other units. Increased agility in traffic and higher speed capability make these units more suitable for traffic control than other utility vehicles designed as maintenance vehicles.

POLICY ANALYSIS

These golf cars and multi-purpose 3-wheel vehicles are on a five year replacement cycle and are part of the City's Vehicle Replacement Program. The golf cars have a three year parts and labor warranty except for the chassis, which has a five year warranty. The multi-purpose 3-wheel vehicles have a one year parts and labor warranty. The City is currently evaluating the potential of privatizing certain golf courses. In the event that any of the City golf courses are privatized, the golf cars at those locations will be moved to the inventory of remaining publicly operated golf courses.

FINANCIAL IMPACT

The total estimated cost of this contract is \$300,310.00 from the Equipment Renewal and Replacement Fund. All expenditures will be in accordance with the FY2005-2006 Budget approved by City Council.

COORDINATION

This item has been coordinated with the City of San Antonio Parks and Recreation Department and the Police Department.

Japie B. Cantu, C.P.M.

Director, Purchasing & General Services

Michael Armstrong

Assistant City Manager/Chief Information Officer

Approved for Council Consideration:

Sheryl Sculley

City Manager

City of San Antonio Contract Summary Sheet

Agenda Item:

SUMMARY OF ORDINANCE

An ordinance accepting the bid submitted by Mission Golf Cars to provide the City of San Antonio with 90 electric golf cars for the Parks and Recreation Department and 4 multi-purpose 3-wheel vehicles for the Police Department for a total of \$300,310.00 from the Equipment Renewal and Replacement Fund. [Presented by Janie B. Cantu, Director, Purchasing & General Services; Michael Armstrong, Assistant City Manager/Chief Information Officer]

Description of Item(s) and Use:

This contract will provide City of San Antonio Parks and Recreation Golf Course Division with ninety (90) electric golf cars and the Police Department Traffic Control Division with four (4) multi-purpose 3-wheel vehicles. The electric golf cars will replace older golf cars as part of the City's standard equipment replacement program. The multi-purpose 3-wheel vehicles will replace older units which will be sold at auction. The City currently owns and operates a fleet of four hundred nineteen 419 electric golf cars and forty (40) multi-purpose 3-wheel vehicles. The Golf Course Division is required to maintain a total of seven (7) golf courses on a year round basis. The golf cars requested will be utilized throughout the seven (7) courses.

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Total: \$	300,310.00						
Bid Number and Title		06-090 Golf Cars & multi-purpose 3-wheel vehicles					
Contract Period		Upon Award through 12-31-2006					
Method of Procurement		Competitive Bid					
Price Trend		6.5% estimated increase from FY2005 pricing for electric golf cars; multi-purpose 3-wheel vehicles were not part of that purchase					
Contract Type: X_Purchase _Annual _Support/Maintenance _Lease							
Contractor:	Mission Golf Cars, 18865 Redland Rd, San Antonio, Texas 78259						
Previous Related Council Action(s):							
	Date:	01/27/05					
	Agenda Item #:	Item 9, Electric Golf Cars, Bid #05-024					
	Action:	Ordinance #100335 accepting the bid from Mission Golf Cars to provide the City with golf cars for a total of \$185,400.00					
Anticipated Future Actions and Commitments:							
Comments: None							
Department: Parks and Recreation; Police Department							

City of San Antonio Bid Tabulation

Opened: May 19, 2006		Mission Golf Cars	Club Car Inc.	Golf Cars ETC.	Yamaha Golf Car Co.
For: Golf Cars & Multi-Purpose 3-Wheel Vehicles		18865 Redland Rd.	4152 Washington Rd.	22340 IH 35 North	13202 Amarillo Ave.
06-090 JH		San Antonio TX 78259	Augusta GA 30809	New Braunfels TX 78132	Austin TX 78729
Item	Description				
1	90 Each - Electric Golf Cars				
	Price Each	\$3,130.00			\$3,086.30
	Price Total	\$281,700.00	J1	1	\$277,767.00
	Make	E-Z-Go	Club Car		G-Max
	Model	TXT	l <u>!</u>		48
	Less Trade-Ins (83)	\$82,502.00	\$76,775.00	No Bid	400,010.10
	Total Less Trade-ins	\$199,198.00	\$209,048.80		\$209,217.30
2	4 Each- Police Multi-Purpose 3-Wheel Vehicles				
	Price Each	\$25,278.00	No Bid	\$26,250.00	No Bid
	Price Total	\$101,112.00		\$105,000.00	
	Terms	Net 30	Net 30	Net 30	Net 30
	Delivery	90 Days	90-120 Days	90 Days	90 Days
	Total Awarded	\$300,310.00			

No Bids: Professional Turf Products