

Agenda item #14

**CITY OF SAN ANTONIO
PURCHASING & GENERAL SERVICES DEPARTMENT
CITY COUNCIL AGENDA MEMORANDUM**

TO: Sheryl Sculley, City Manager

FROM: Janie B. Cantu, Director of Purchasing & General Services

SUBJECT: Police Helicopter

DATE: June 29, 2006

SUMMARY & RECOMMENDATION

This ordinance authorizes the Purchasing & General Services Department to accept the low responsive bid submitted by Air Flite, Inc. to provide the City of San Antonio Police Department with one Schweizer helicopter for a total of \$863,343.41 from the General Fund.

Staff recommends approval of this ordinance.

BACKGROUND INFORMATION

A request for sealed bids was issued to purchase one police helicopter for the Police Department Helicopter Detail. Two bids were received. The bid submitted by Enstrom Helicopter Corp. failed to meet bid specifications. The low responsive bid was submitted by Air Flite, Inc. for a total of \$863,343.41. This bid was advertised in the Daily Commercial Recorder, La Prensa, the San Antonio Observer, the City of San Antonio Purchasing Website, Public Access Channel 21 and Demandstar.com.

The helicopter being purchased is a Schweizer Aircraft Corporation Model #333 which is the same make and model as the other three helicopters currently in use by the San Antonio Police Department Helicopter Detail. This helicopter, which replaces a Schweizer 333 that was damaged beyond repair in a training accident on January 18, 2005, will be used in the normal helicopter rotation as soon as it can be purchased, ordered and built to City specifications.

The anticipated delivery date will be October 2006. Until the purchase and acquisition of the new helicopter occurs, the Helicopter Detail will utilize the current three helicopters in an accelerated operation in order to continue to provide necessary services and to conduct required pilot and co-pilot proficiency training.

POLICY ANALYSIS

The purchase of this helicopter will bring the San Antonio Police Department helicopter fleet to a total of five. This count encompasses the current fleet of three Schweizer Helicopters and a forthcoming fourth and larger multi-purpose helicopter that was recently purchased through the Urban Area Security Initiative (UASI) funds to support the goals of Homeland Security in high risk situations, as well as, assist the AACOG region in mutual aid requests.

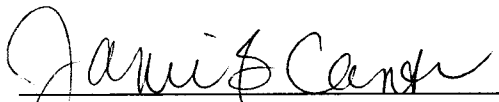
The Helicopter Unit provides enhanced response resources and supplements the Patrol Division's coverage of the entire City. In particular, the Schweizer helicopters are used to provide 24/7 aerial police support to ground personnel for suspect search and apprehension, covert surveillance, searches for missing persons, aerial video and photography, and aerial VIP security.

FINANCIAL IMPACT

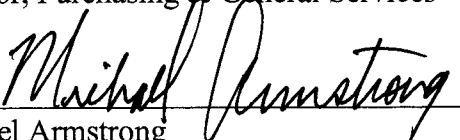
The total cost of this contract is \$863,343.41. Funding will be from the General Fund. All expenditures will be in accordance with the FY2005-2006 Budget approved by City Council.

COORDINATION

This item has been coordinated with the City of San Antonio Police Department.




Janie B. Cantu, C.P.M.
Director, Purchasing & General Services



Michael Armstrong
Assistant City Manager/Chief Information Officer

Approved for Council Consideration:



Sheryl Sculley
City Manager

City of San Antonio
Contract Summary Sheet

Date **6-29-06**

Agenda Item:

Name/Title (Caption as shown on agenda):

An ordinance accepting low responsive bid submitted by Air Flite, Inc. to provide the City of San Antonio Police Department with one Schweizer helicopter for a total of \$863,343.41 from the General Fund.

[Presented by Janie B. Cantu, Director, Purchasing & General Services; Michael Armstrong, Assistant City Manager/Chief Information Officer]

Description of Item(s) and Use:

The helicopter being purchased is a Schweizer Aircraft Corporation Model #333 which is the same make and model as the other three helicopters currently in use by the San Antonio Police Department Helicopter Detail. This helicopter, which replaces a Schweizer 333 that was damaged beyond repair in a training accident on January 18, 2005, will be used in the normal helicopter rotation as soon as it can be purchased, ordered and built to City specifications.

The anticipated delivery date will be October 2006. Until the purchase and acquisition of the new helicopter occurs, the Helicopter Detail will utilize the current three helicopters in an accelerated operation in order to continue to provide necessary services and to conduct required pilot and co-pilot proficiency training.

Total : \$863,343.41

Bid Number and Title	06-106 Police Helicopter
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Method of Procurement	Competitively Bid
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Price Trend	10.19% Increase due to rising cost of raw material (steel) needed for product construction
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Contract Info: X Formal Annual Support/Maintenance Lease

Contractor(s):	Air Flite, Inc., 2320 Airport Drive, Shawnee, OK 74804
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Previous Related Council Action(s):

Date:	5-11-06
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Action:	Ord No. 2006-05-11-0571 accepting the bid submitted by American Eurocopter to provide one single engine turbine powered helicopter for a total of \$2,991,820.00
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Anticipated Future Requirements and Actions:

Comments: Procurement of this Helicopter is from a claim submitted by City to insurance company for damaged helicopter. Monies received through the insurance settlement were deposited into the General Fund. Vendor's quote reflects payment terms of 10% net 10.

Enstrom Helicopter Corp. did not meet bid specifications for the rotor diameter, type of dampers, and seat belt safety requirement.

Using Department:	Police Department
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City of San Antonio Bid Tabulation

Opened: June 5, 2006

For: San Antonio Police Department Helicopter

06-106

DG

MLWN

MLWN

Air Flite, Inc.

Enstrom
Helicopter Corp.

2320 Airport
Drive

2209-22nd
Street, P.O. Box
490

Shawnee,
OK 74804

Menominee,
MI 49858-0490

Item	Description	QTY		
1	San Antonio Police Department Helicopter	1		NAS
	Price Per Each		\$959,270.45	\$857,205.00
	Price Total		\$959,270.45	\$857,205.00
	Make		Schweizer	Enstrom
	Model		Model 333	480B
	Payment Terms		10% - Net 10	Due upon receipt
	Delivery		180 days	180 days
	Subtotal		\$959,270.45	\$857,205.00
	Total		\$863,343.41	
	Estimated Total Award		\$863,343.41	