

Agenda item #17

**CITY OF SAN ANTONIO  
PURCHASING & GENERAL SERVICES DEPARTMENT  
CITY COUNCIL AGENDA MEMORANDUM**

**TO:** Sheryl Sculley, City Manager

**FROM:** Janie B. Cantu, Director of Purchasing & General Services

**SUBJECT:** Annual Contracts for Fiscal Year 2006-2007

**DATE:** June 29, 2006

**SUMMARY & RECOMMENDATION**

The attached tabulation of bids is hereby submitted for council consideration and action. Annually at this time, bids are requested for various materials, parts and services. This ordinance includes contracts for Caterpillar earthmoving, construction and paving equipment parts and service; Cairns & Brother helmets and repair parts; Gomaco sidewalk & curb machine parts and service; line matrix printers; firefighting gloves; and traffic signal heads.

Many bids are on a firm, non-escalating basis, while others such as petroleum related items and certain other commodities require escalation of prices during the contract period. Generally, bids reflect small increases over recent prior years, but in many cases reflect decreases.

It is recommended these contracts be approved.

SECTION I: The bids in this section are low bids in which award is recommended to the lowest bidder. (4 contracts)

SECTION II: The bids in this section are low responsive bids in which award is recommended to bidders other than the lowest bidders because the lowest bids did not meet City specifications. (2 contracts)

**POLICY ANALYSIS**

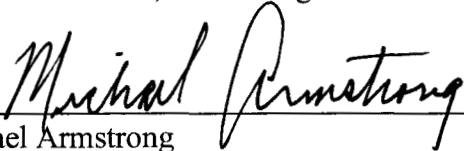
Annual contracts are an efficient method of securing the best prices through volume purchasing and by reducing large amounts of work related to the bid process. This group of contracts represents a portion of approximately 250 annual contracts that will be brought before City Council throughout the remainder of the fiscal year.

**FINANCIAL IMPACT**

Funds are not expended by this ordinance. All expenditures will be in accordance with the FY 2006-2007 budget to be approved by City Council. The combined estimated total for contracts listed on this ordinance is approximately \$291,497.



Steve Morando  
Assistant Director, Purchasing & General Services



Michael Armstrong  
Assistant City Manager/Chief Information Officer

Approved for Council Consideration:



Sheryl Sculley  
City Manager

**City of San Antonio  
Contract Summary Sheet**

**Date** 6-29-06

**Agenda Item:**

**SUMMARY OF ORDINANCE**

An ordinance accepting the bids of various companies to provide the City with various types of commodities and services on an annual contract basis for FY 2006-2007 for combined estimated cost of \$291,497.00 including: Caterpillar earthmoving, construction and paving equipment parts and service; Cairns & Brother helmets and repair parts; Gomaco sidewalk & curb machine parts and service; line matrix printers; firefighting gloves; and traffic signal heads.

[Presented by Janie B. Cantu, Director, Purchasing & General Services; Michael Armstrong, Assistant City Manager/Chief Information Officer]

**Description of Item(s) and Use:**

This contract will provide the City of San Antonio Fleet Operations and Public Works Department with Caterpillar equipment parts and service for backhoes, excavators, loaders, dozers and paving equipment.

**Estimated Total** \$131,000 annually

Bid Number and Title	A039-07-DG Caterpillar Earthmoving, construction and paving equipment parts and service
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Contract Period	10-1-06 through 11-30-07 with two one year options to extend
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Method of Procurement	Competitive Bid
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Price Trend	5% Increase due to rising cost of raw materials (steel) needed for product construction
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**Contract Info:**           Formal   X   Annual      Support/Maintenance      Lease

<b>Contractor(s):</b>	Holt Cat, P O Box 207916, San Antonio, TX 78220
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**Previous Related Council Action(s):**

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Agenda Item #:	
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Action:	
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Date	
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Action	
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**Anticipated Future Requirements and Actions:**

**Comments:**

**Using Department:**    Public Works

**City of San Antonio**  
**Contract Summary Sheet**

**Date** 6-29-06

**Agenda Item:**

**SUMMARY OF ORDINANCE**

An ordinance accepting the bids of various companies to provide the City with various types of commodities and services on an annual contract basis for FY 2006-2007 for combined estimated cost of \$291,497.00 including: Caterpillar earthmoving, construction and paving equipment parts and service; Cairns & Brother helmets and repair parts; Gomaco sidewalk & curb machine parts and service; line matrix printers; firefighting gloves; and traffic signal heads.

[Presented by Janie B. Cantu, Director, Purchasing & General Services; Michael Armstrong, Assistant City Manager/Chief Information Officer]

**Description of Item(s) and Use:**

This contract will provide the City of San Antonio Fire Department Fire Fighting Division with matte and shiny Cairns & Brother helmets and repair parts. The helmets will be utilized to protect the head, neck and ears from heat and absorb shock from falling objects while fighting structural fires.

**Estimated Total** \$25,875 annually

Bid Number and Title	A407-07-DR Cairns and Brother Helmets and Repair Parts
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Contract Period	10-1-06 through 9-30-08 with one year option to extend
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Method of Procurement	Competitive
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Price Trend	Item 1A (matte finish) – 12% increase Item 1B (shiny finish) – No Change in price
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**Contract Info:**           Formal   X   Annual      Support/Maintenance      Lease

<b>Contractor(s):</b>	Casco Industries.com, 607 West 62 <sup>nd</sup> Street, Shreveport, LA 71106
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**Previous Related Council Action(s):**

Date:	
Agenda Item #:	
Action:	
Date	
Agenda Item	
Action	

**Anticipated Future Requirements and Actions:**

**Comments:**

**Using Department:** Fire Dept.

**City of San Antonio  
Contract Summary Sheet**

**Date** 6-29-06

**Agenda Item:**

**SUMMARY OF ORDINANCE**

An ordinance accepting the bids of various companies to provide the City with various types of commodities and services on an annual contract basis for FY 2006-2007 for combined estimated cost of \$291,497.00 including: Caterpillar earthmoving, construction and paving equipment parts and service; Cairns & Brother helmets and repair parts; Gomaco sidewalk & curb machine parts and service; line matrix printers; firefighting gloves; and traffic signal heads.

[Presented by Janie B. Cantu, Director, Purchasing & General Services; Michael Armstrong, Assistant City Manager/Chief Information Officer]

**Description of Item(s) and Use:**

This contract will provide the City of San Antonio Fleet Operations and Public Works Street Operations with repair parts and service for Gomaco concrete paving equipment.

**Estimated Total** \$17,500 annually

Bid Number and Title	A693-07-DG Gomaco Sidewalk and Curb Machine Parts and Service
Contract Period	10-1-06 through 11-30-07 with two one year options to extend
Method of Procurement	Competitively Bid
Price Trend	No Increase

**Contract Info:**           Formal   X   Annual      Support/Maintenance      Lease

**Contractor(s):**    Closner Equipment Co., 1415 W. Popular, San Antonio, TX 78207

**Previous Related Council Action(s):**

Date:	
Agenda Item #:	
Action:	
Date	
Agenda Item	
Action	

**Anticipated Future Requirements and Actions:**

**Comments:**

Gomaco equipment is used for forming sidewalks and curbs.

**Using Department:**    Public Works, Fleet Operations

**City of San Antonio**  
**Contract Summary Sheet**

**Date** 6-29-06

**Agenda Item:**

**SUMMARY OF ORDINANCE**

An ordinance accepting the bids of various companies to provide the City with various types of commodities and services on an annual contract basis for FY 2006-2007 for combined estimated cost of \$291,497.00 including: Caterpillar earthmoving, construction and paving equipment parts and service; Cairns & Brother helmets and repair parts; Gomaco sidewalk & curb machine parts and service; line matrix printers; firefighting gloves; and traffic signal heads.

[Presented by Janie B. Cantu, Director, Purchasing & General Services; Michael Armstrong, Assistant City Manager/Chief Information Officer]

**Description of Item(s) and Use:**

This contract will provide the City of San Antonio Police Department with line matrix printers that will be installed in the police dispatch center for the 911 dispatcher workstations.

**Estimated Total** \$35,290 annually

Bid Number and Title	A1030-07-AW Line Matrix Printers
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Contract Period	Upon Award through 9-30-07
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Method of Procurement	Competitively Bid
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Price Trend	11.55% Decrease.
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**Contract Info:**           Formal   X   Annual      Support/Maintenance      Lease

<b>Contractor(s):</b>	ABA Moriah Corp., 403 International Parkway #505, Richardson, TX 78081
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**Previous Related Council Action(s):**

Date:	
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Agenda Item #:	
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Action:	
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Date	
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Agenda Item	
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Action	
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**Anticipated Future Requirements and Actions:**

**Comments:**

**Using Department:**    Police Dept.

**City of San Antonio  
Contract Summary Sheet**

**Date** 6-29-06

**Agenda Item:**

**SUMMARY OF ORDINANCE**

An ordinance accepting the bids of various companies to provide the City with various types of commodities and services on an annual contract basis for FY 2006-2007 for combined estimated cost of \$291,497.00 including: Caterpillar earthmoving, construction and paving equipment parts and service; Cairns & Brother helmets and repair parts; Gomaco sidewalk & curb machine parts and service; line matrix printers; firefighting gloves; and traffic signal heads.

[Presented by Janie B. Cantu, Director, Purchasing & General Services; Michael Armstrong, Assistant City Manager/Chief Information Officer]

**Description of Item(s) and Use:**

This contract will provide the City of San Antonio Fire Department with fire fighting gloves.

**Estimated Total** \$43,987 annually

Bid Number and Title	A403-07-DR Firefighting Gloves
Contract Period	10-1-06 through 9-30-07 with one year option to extend
Method of Procurement	Competitively Bid
Price Trend	21% Increase is due to procuring a higher quality of glove this year. The new glove is made from a higher quality fabric and has the inner liner permanently sewn onto the inside of the glove.

**Contract Info:**         Formal   X   Annual    Support/Maintenance    Lease

**Contractor(s):**      Casco Industries Inc., (Bid No. 2), 607 West 62<sup>nd</sup> Street, Shreveport, LA 71106

**Previous Related Council Action(s):**

Date:	
Agenda Item #:	
Action:	
Date	
Agenda Item	
Action	

**Anticipated Future Requirements and Actions:**

**Comments:**

**Using Department:**      Fire Dept.

**City of San Antonio  
Contract Summary Sheet**

**Date** 6-29-06

**Agenda Item:**

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An ordinance accepting the bids of various companies to provide the City with various types of commodities and services on an annual contract basis for FY 2006-2007 for combined estimated cost of \$291,497.00 including: Caterpillar earthmoving, construction and paving equipment parts and service; Cairns & Brother helmets and repair parts; Gomaco sidewalk & curb machine parts and service; line matrix printers; firefighting gloves; and traffic signal heads.

[Presented by Janie B. Cantu, Director, Purchasing & General Services; Michael Armstrong, Assistant City Manager/Chief Information Officer]

**Description of Item(s) and Use:**

This contract will provide the City of San Antonio Public Works Traffic Division with traffic signal heads used to house traffic signal lamps at intersections located throughout the City.

**Estimated Total** \$37,845 annually

Bid Number and Title	A961-07-DG Traffic Signal Heads
Contract Period	10-1-06 through 9-30-07 with two one year options to extend
Method of Procurement	Competitively Bid
Price Trend	16.54% Increase due to rising cost of raw material (steel) needed for product construction.

**Contract Info:**         Formal   X   Annual    Support/Maintenance    Lease

**Contractor(s):** Texas Highway Products, LTD, P O Box 928, Round Rock, TX 78680

**Previous Related Council Action(s):**

Date:	
Agenda Item #:	
Action:	
Date	
Agenda Item	
Action	

**Anticipated Future Requirements and Actions:**

**Comments:**

**Using Department:** Public Works



SECTION I  
COUNCIL, JUNE 29, 2006  
LOW BIDS

SECTION I:     LOW BIDS

The bids in this section are low bids in which award is recommended to the lowest bidder.

<u>COMMODITY</u>	<u>MBE</u>	<u>VENDOR</u>
1.    Caterpillar Earthmoving, Construction and Paving Equipment Parts and Service A039-07-DG 10-1-06 through 11-30-07 With two one year options to extend  This contract will provide the City of San Antonio Fleet Operations and Public Works Department with Caterpillar equipment parts and service for backhoes, excavators, loaders, dozers and paving equipment used by Public Works for street construction projects.		Holt Cat Entire Bid Est Amount \$131,000 annually
2.    Cairns & Brother Helmets and Repair Parts A407-07-DR 10-1-06 through 9-30-08 With a one year option to extend  This contract will provide the City of San Antonio Fire Department Fire Fighting Division with matte and shiny Cairns & Brother helmets and repair parts. The helmets will be utilized to protect the head, neck and ears from heat and absorb shock from falling objects while fighting structural fires.		Casco Industries.com Entire Bid Est Amount \$25,875 annually
3.    Gomaco Sidewalk & Curb Machine Parts and Service A693-07-DG 10-1-06 through 11-30-07 With two one year options to extend  This contract will provide the City of San Antonio Fleet Operations and Public Works Street Operations with repair parts and service for Gomaco concrete paving equipment used for forming sidewalks and curbs.		Closner Equipment Co., Inc. Entire Bid Est Amount \$17,500 annually

SECTION I  
COUNCIL, JUNE 29, 2006  
LOW BIDS

SECTION I:     LOW BIDS

The bids in this section are low bids in which award is recommended to the lowest bidder.

<u>COMMODITY</u>	<u>MBE</u>	<u>VENDOR</u>
4.    Line Matrix Printers A1030-07-AW Upon Award through 9-30-07		ABA Moriah Corporation Entire Bid Est Amount \$35,290 annually

This contract will provide the City of San Antonio Police Department with line matrix printers that will be installed in the police dispatch center for the 911 dispatcher workstations.

## City of San Antonio Bid Tabulation

Opened: June 2, 2006 For: Annual Contract for Caterpillar Earthmoving, Construction & Paving Equipment Parts & Service		Holt Cat  P.O. Box 207916  San Antonio, TX 78220
A039-07	DG	
<b>Item</b>	<b>Description</b>	
I	Caterpillar Earthmoving, Construction & Paving Equipment Parts Percent of discount offered Product identification Type price schedule Price schedule number Date of price schedule Price schedule column on which discount is based	0% Caterpillar Dealer N/A N/A N/A
II	Labor and Service Labor rate per hour Mileage charge per mile Parts available for pickup  Terms	\$93.00 \$2.75 3 Days  Net 30

City of San Antonio Bid Tabulation

Opened: May 26, 2006 For: Annual Contract for Cairns & Brother Helmets & Repair Parts			MLWN	MLWN	MLWN
A407-07 DR			Casco Industries.com	Wesco Distribution	Witmer Associates Inc.
			607 West 62nd Street	306 E. Nakoma Dr.	104 Independence Way
Item	Description	Estimated Quantity	Shreveport, LA 71106	San Antonio, TX 78216	Coatesville, PA 19320
1A	Helmet, Cairns & Brother, matte finish	125 each			
	Price Each		\$165.00	\$217.50	\$170.00
	Price Total		\$20,625.00	\$27,187.50	\$21,250.00
	Mfr. & No.		Cairns 1044FD	MSA (Cairns & Brother 1044FD	Cairns 1044FD
	Delivery		Stock to 60 days	10 Days	21 Days
1B	Helmet, Cairns & Brother shiny finish	25 each			
	Price Each		\$210.00	\$259.35	\$195.00
	Price Total		\$5,250.00	\$6,483.75	\$4,875.00
	Mfr. & No.		Cairns 1010FD	MSA (Cairns & Brother 1010FD	Cairns 1010FD
	Delivery		Stock to 60 Days	10 Days	21 Days
	Total for Items 1A and 1B		\$25,875.00	\$33,671.25	\$26,125.00
1C	Repair/ replacement parts for Cairns & Brother Model Helmets				
	Discount off price list		15%	15%	10%
	Price list identification		2006 Cairns Price list	2006-2007 Suggested Price	Website
	Effective date of price list		July 1st 2006	None Given	May 25th 2006
	Terms		Net 30	Net 30	Net 30
<b>Estimated Total Award</b>			<b>\$25,875.00</b>		

**Contract Period:** October 1, 2006 thru September 30, 2008 with a 1 year option to extend.

**Department:** Fire Department

**Purpose:** This contract will provide the Fire Department Firefighting Division with matte and shiny Cairns & Brother helmets and repair parts. The helmets will be utilized to protect the head, neck, and ears from heat and absorb shock from falling objects while fighting structural fires.

**Estimated Usage:** \$30,000 per year, \$60,000 for contract period, \$90,000 with a one year extension

**Price Trend:** Item 1A (matte finish) 12% increase  
 Item 1B (shiny finish) Price remains the same. No change.

## City of San Antonio Bid Tabulation

Opened: June 2, 2006		Closner Equipment Co., Inc.  1415 W. Poplar  San Antonio TX 78207
For: Annual Contract for Gomaco Sidewalk & Curb Machine Parts & Service		
A693-07	DG	
Item	Description	
1	Gomaco Sidewalk & Curb Machine Parts	
	Percent of discount offered	0.00%
	Product identification	Gomaco
	Type price schedule	Dealer List
	Date of price schedule	N/A
	Price schedule column on which discount is based	N/A
2	Labor and Service	
	Labor rate per hour	\$80.00
	Mileage charge per mile	\$1.10
	Parts available for pickup	1-7 Days
	Terms	Net 30

## City of San Antonio Bid Tabulation

Opened: May 30, 2006								
For: Annual Contract for Line Matrix Printers								
A1030-07			AW/arw	ABA Moriah Corporation	Americas Computer Company	DSH, Inc.	En Pointe Technologies Sales, Inc.	Hanson Data Systems, Inc.
			403 International Pky #505	3800 NW Loop 410	22455 Davis Dr. Ste. 110	100 N. Sepulveda Blvd., 19th Floor	249 Cedar Hill St.	
Item	Description	Estimated Quantities	Richardson, TX 75081	San Antonio, TX 78229	Sterling, VA 20164	El Segundo, CA 90245	Marlboro, MA 01752	
1	Printronix P7005ZT Line Matrix Printer	10						
	Price per each		\$3,169.00	\$3,379.00	\$3,247.00	\$3,675.33	\$3,670.00	
	Total Price		\$31,690.00	\$33,790.00	\$32,470.00	\$36,753.30	\$36,700.00	
2	12 Month Warranty	10						
	Price per each		\$360.00	\$429.00	\$520.00	\$1,019.03	\$681.00	
	Total Price		\$3,600.00	\$4,290.00	\$5,200.00	\$10,190.30	\$6,810.00	
	Terms		Net 30	Net 25	Net 30	Net 30	Net 30	
	Estimated Total Award		\$35,290.00					

## City of San Antonio Bid Tabulation

Opened: May 30, 2006  For: Annual Contract for Line Matrix Printers  A1030-07			AW/arw				
			Inland Associates, Inc. 15021 W. 17th Street  Olathe, KS 66062	International Business System 7148 Oak Lawn Drive  San Antonio, TX 78229	M&M Computers  1539 Union St.  Brooklyn, NY 11213	OM Office Supply, Inc.  5007 Carlisle Pike, Suite 101 Mechanicsburg, PA 17050	Tech Depot  6 Cambridge Drive  Trumbull, CT 06611
Item	Description	Estimated Quantities					
1	Printronix P7005ZT Line Matrix Printer	10					
	Price per each		\$3,510.00	\$4,264.07	\$3,650.00	\$3,070.00	\$3,979.22
	Total Price		\$35,100.00	\$42,640.70	\$36,500.00	\$30,700.00	\$39,792.20
2	12 Month Warranty	10					
	Price per each		\$737.00	\$732.24	\$500.00	\$517.00	\$748.00
	Total Price		\$7,370.00	\$7,322.40	\$5,000.00	\$5,170.00	\$7,480.00
	Terms		Net 30	1%-10	Net 30	Net 30	Net 30
<b>Estimated Total Award</b>							

SECTION II  
COUNCIL, JUNE 29, 2006  
LOW RESPONSIVE BIDS

SECTION II:     LOW RESPONSIVE BIDS

The bids in this section are low responsive bids in which award is recommended to bidders other than the lowest bidders because the lowest bids did not meet City specifications.

<u>COMMODITY</u>	<u>MBE</u>	<u>VENDOR</u>
1.    Fire Fighting Gloves A403-07-DR 10-1-06 through 9-30-07 With one year option to extend		Casco Industries Inc. (Bid No. 2) Entire Bid Est Amount \$43,987 annually

This contract will provide the City of San Antonio Fire Department with fire fighting gloves to be utilized by firefighters to protect their hands from heat when battling fires.

2.    Traffic Signal Heads A961-07-DG 10-1-06 through 9-30-07 With two one year options to extend		Texas Highway Products Ltd. Entire Bid Est Amount \$37,845 annually
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This contract will provide the City of San Antonio Public Works Traffic Division with traffic signal heads used to house traffic signal lamps at intersections located throughout the City.



# City of San Antonio Bid Tabulation

Opened: June 2, 2006								
For: Annual Contract for Firefighting Gloves								
A403-07			DM					
			MLWN	FLWN	MLWN	MLWN	MLWN	MSWN
			Casco Industries, Inc. 607 West 62nd Street Shreveport, LA 71106	Alaron Supply Co P.O. Box 246 San Antonio, TX 78291	Casco Industries, Inc. 607 West 62nd Street Shreveport, LA 71106	Dooley Tackaberry, Inc. 1515 W. 13th Street Deer Park, TX 77536	Dooley Tackaberry, Inc. 1515 W. 13th Street Deer Park, TX 77536	Lone Star Safety and Supply 2631 Freewood Drive Dallas, TX. 75220
Item	Description	Estimated Quantities	**BID No. 2**		**BID No. 1**	**BID No. 1**	**BID No. 2**	NAS
I	Firefighting Gloves							
	Jumbo	150 Pairs						
	Price Each		\$37.50	\$52.00	\$39.00	\$42.85	\$40.60	\$36.41
	Price Total		\$5,625.00	\$7,800.00	\$5,850.00	\$6,427.50	\$6,090.00	\$5,461.50
	Extra Large	288 Pairs						
	Price Each		\$37.50	\$52.00	\$39.00	\$41.25	\$38.95	\$36.41
	Price Total		\$10,800.00	\$14,976.00	\$11,232.00	\$11,880.00	\$11,217.60	\$10,486.08
	Large	312 Pairs						
	Price Each		\$37.50	\$52.00	\$39.00	\$41.25	\$38.95	\$36.41
	Price Total		\$11,700.00	\$16,224.00	\$12,168.00	\$12,870.00	\$12,152.40	\$11,359.92
	Medium	312 Pairs						
	Price Each		\$37.50	\$52.00	\$39.00	\$41.25	\$38.95	\$36.41
	Price Total		\$11,700.00	\$16,224.00	\$12,168.00	\$12,870.00	\$12,152.40	\$11,359.92
	Small	96 Pairs						
	Price Each		\$37.50	\$52.00	\$39.00	\$41.25	\$38.95	\$36.41
	Price Total		\$3,600.00	\$4,992.00	\$3,744.00	\$3,960.00	\$3,739.20	\$3,495.36
	Extra Small	15 Pairs						
	Price Each		\$37.50	\$52.00	\$39.00	\$41.25	\$38.95	\$36.41
	Price Total		\$562.50	\$780.00	\$585.00	\$618.75	\$584.25	\$546.15
	Manufacturer		Shelby Specialty	Lakeland	Shelby Specialty	Shelby	Shelby	Hansen Enterprises
	Part No.		5226	344-11G	5225	5225	5226	80026G
	Delivery		30 Days	14 Days	30 Days	1-14 Days	1-14 Days	3 Days
	Terms		Net 30	Net 30	Net 30	Net 30	Net 30	1% 10 Days
	Total for Sizes Small-Extra Large		\$43,987.50	\$60,996.00	\$45,747.00	\$48,626.25	\$45,935.85	\$42,708.93
	Estimated Total Award		\$43,987.50					

**Contract Period:** October 1, 2006 thru September 30, 2007.

**Dept.:** Fire Department

**Purpose:** This contract will provide firefighting gloves that will be utilized by the Firefighters to protect their hands from the heat when fighting fires.

**Estimated Usage:** \$43,987.50 for 1 year, \$87,975.00 with a 1 year extension.

**Price Trend:** Increase of 21%

**NAS:** Specification #3 in the bid specifies that the glove must be made from brushed pigskin. Lone Star Safety and Supply submitted a glove made from cowhide split leather. The bid also specified that the acceptable model should be the Shelby 5225 and the 5226 model. Lone Star Safety and Supply submitted a bid for the Hansen Enterprises glove.

# City of San Antonio Bid Tabulation

Opened: June 2, 2006					
For: Annual Contract for Firefighting Gloves					
A403-07			DM		
			MSON	MSON	MLWN
			Sunwest Sales Company	Sunwest Sales Company	Witmer Associates Inc.
			30952 San Clemente Street	30952 San Clemente Street	104 Independence Way
			Hayward, CA. 94544	Hayward, CA. 94544	Coatesville, PA. 19320
Item	Description	Estimated Quantities	**BID No. 1**	**BID No. 2**	
I	Firefighting Gloves				
	Jumbo	150 Pairs			
	Price Each		\$43.18	\$44.88	\$40.90
	Price Total		\$6,477.00	\$6,732.00	\$6,135.00
	Extra Large	288 Pairs			
	Price Each		\$43.18	\$44.88	\$39.09
	Price Total		\$12,435.84	\$12,925.44	\$11,257.92
	Large	312 Pairs			
	Price Each		\$43.18	\$44.88	\$39.09
	Price Total		\$13,472.16	\$14,002.56	\$12,196.08
	Medium	312 Pairs			
	Price Each		\$43.18	\$44.88	\$39.09
	Price Total		\$13,472.16	\$14,002.56	\$12,196.08
	Small	96 Pairs			
	Price Each		\$43.18	\$44.88	\$39.09
	Price Total		\$4,145.28	\$4,308.48	\$3,752.64
	Extra Small	15 Pairs			
	Price Each		\$43.18	\$44.88	\$39.09
	Price Total		\$647.70	\$673.20	\$586.35
	Manufacturer		Shelby	Shelby	Shelby
	Part No.		5226	5225	5226
	Delivery		30-45 Days	30-45 Days	21 Days
	Terms		Net 30	Net 30	Net 30
	Total for Sizes Small-Extra Large		\$50,650.14	\$52,644.24	\$46,124.07
	Estimated Total Award				

**Contract Period:** October 1, 2006 thru September 30, 2007.

**Dept.:** Fire Department

**Purpose:** This contract will provide firefighting gloves that will be utilized by the Firefighters to protect their hands from the heat when fighting fires.

**Estimated Usage:** \$43,987.50 for 1 year, \$87,975.00 with a 1 year extension.

**Price Trend:** Increase of 21%

**NAS:** Specification #3 in the bid specifies that the glove must be made from brushed pigskin. Lone Star Safety and Supply submitted a glove made from cowhide split leather. The bid also specified that the acceptable model should be the Shelby 5225 and the 5226 model. Lone Star Safety and Supply submitted a bid for the Hansen Enterprises glove.

Opened: May 15, 2006

For: Annual Contract for Traffic Signal Heads

A961-07 DG			Texas Highway Products Ltd. P.O. Box 928 Round Rock, TX 78680	Control Technologies, Inc. 27760 Commercial Park Lane Tomball, TX 77375	Standford Distributors, Inc. 24 Homan Rd. Stanfordville, NY 12581	Consolidated Traffic Controls, Inc. P.O. Box 151837 Arlington, TX 76015	Multicom, Inc. 1076 Florida Central Parkway Longwood, FL 32750	Roadrunner Traffic Supply, Inc. P.O. Box 122837 Fort Worth, TX 76121
Item	Description	Estimated Quantities						
1	One-way 12", 3-section signal head Price Each	150	\$121.00 \$18,150.00 Siemens SG103A1CSA163	NAS \$120.00 \$18,000.00 McCain M30180/M19275	NAS \$130.00 \$19,500.00 GTE T30-Poly	\$148.00 \$22,200.00 Peek PSC83B300P	\$120.00 \$18,000.00 NAI Lens	\$155.40 \$23,310.00 Peek PSC83B300P
2	One-way 12", 5-section cluster signal head Price Each	30	\$280.00 \$8,400.00 Siemens SG105H1CSA178	\$225.00 \$6,750.00 McCain M22536/M19275	\$225.00 \$6,750.00 GTE T756-Poly	\$310.00 \$9,300.00 Peek PSC85B00P	\$266.00 \$7,980.00 NAI YYY Poly w/ Amber	\$325.50 \$9,765.00 Peek PSC85B00P
3	One-way, 1-section, 8" signal head Price Each	100	\$33.00 \$3,300.00 Siemens SPS110A1001YYY	\$28.35 \$2,835.00 McCain Z0895/M19486	\$29.00 \$2,900.00 GTE E11-Poly	\$44.00 \$4,400.00 Peek ESC81B100FO	\$28.00 \$2,800.00 NAI Y w/Reflector	\$46.20 \$4,620.00 Peek ESC81B100FO
4	Nominal 5" back plate/Item 1 Price Each	100	\$39.95 \$3,995.00 Pelco BK1003-A	\$9.00 \$900.00 McCain M18167	\$36.00 \$3,600.00 GTE BP-P-1003	\$39.00 \$3,900.00 Pelco BK1003-C	\$51.00 \$5,100.00 NAI 12" Back Plate ABS	\$40.95 \$4,095.00 Pelco BK1003-C
5	Nominal 5" back plate/Item 2 Price Each	40	\$75.00 \$3,000.00 Siemens BPA505HNF	\$36.25 \$1,450.00 McCain M18198	\$84.00 \$3,360.00 GTE BP-P-CL55	\$84.00 \$3,360.00 Pelco BK1007-C	\$80.00 \$3,200.00 NAI 12" Back Plate ABS	\$88.20 \$3,528.00 Pelco BK1007-C
6	12" tunnel visor Price Each	100	\$7.00 \$700.00 Siemens A-700120-04	\$9.80 \$980.00 McCain M19275	\$8.50 \$850.00 GTE TV-12P-Y	\$7.50 \$750.00 Peek 0700493B	\$11.00 \$1,100.00 NAI Poly Tunnel Visor Y-B	\$7.88 \$788.00 Peek 0700493B
7	8" tunnel visor Price Each	50	\$6.00 \$300.00 Siemens A70011904	\$6.14 \$307.00 McCain M19486	\$7.00 \$350.00 GTE TV-8P-Y	\$5.25 \$262.50 Peek 0700489B	\$6.00 \$300.00 NAI Poly Tunnel Visor Y-B	\$5.51 \$275.50 Peek 0700489B
	Delivery		30-45 Days	30 Days	45 Days	60 Days	30 Days	60 Days
	Terms		Net 30	Net 30	Net 30	Net 30	Net 30	Net 30
	Totals		\$37,845.00	\$31,222.00	\$37,310.00	\$44,172.50	\$38,480.00	\$46,381.50
	Total Estimated Award		\$37,845.00					

## NAS

Control Technologies, Inc.: Submitted bid for 5-section cluster signal head which does not allow for astro bracket mounting as per specification.  
 Standford Distributors, Inc. (formerly General Traffic): Disqualified due to the vendor's unsatisfactory past performance, as documented in the procurement file, that led to cancellation of the previous year's annual contract A176.